U.S. Waves the Asia Card In Stalled Trade Game

White House Threatens to Look to East If Europeans Block a GATT Agreement

By Thomas L. Friedman

New York Times Service
WASHINGTON — If the European allies. do not show more flexibility in the stalemated global trade negoriations, Washington will move quickly to develop an alternative trading association with Asia; the Clinton administration has warned.

In a briefing with reporters at the White House, a group of senior administration diplomats and trade officials said they were treating the economic summit meeting in Seattle this week as an opportunity to lay the groundwork for a possible trading association, if the stalled negotiations with Europe over the General Agreement on Tariffs and Trade are not com-

The Asia Pacific Economic Cooperation forum, which includes the United States and Canada, opens in Seattle on Wednesday and will be followed by a meeting of top leaders of member nations, including President Bill Clinton. It is the largest meeting ever of American and Pacific leaders

"The Europeans have to recognize that APEC can be a building block," a senior administration official said. "If GATT is a failure. APEC stands out there as an alternative way."

In Brussels on Tuesday, European officials warned the United States against playing an Asian card in global trade negotiations, saying an Asian card in global trade negotiations, saying that any attempt by Washington to team up with Asian countries against Europe would doom the talks and propel the world into competing trading blocs, Tom Buerkle of the International Herald Tribune reported, Page 13.]

Asian leaders have been cool to the idea of transforming the Asia-Pacific forum into a trading bloc, and it is not at all clear whether the administration could entice them in that direction. Still, the administration's blunt threat underscores Washington's broad disenchantment with seven years of global trade

talks that have been stymied by squabbles with Europe, particularly France, over its reluctance to cut farm subsidies.

"I think that our trading relationships in the Pacific will be enhanced by this APEC meeting," the senior official said.

If the GATT talks fail, be said, "there is some risk that the world economic system will be in turmoil." But be added that APEC could be "an antidote, particularly to European stubborn-ness" and that it could "stand as a beacon

toward which we can turn. A successful meeting in Seattle, the official predicted, would "put some additional pressure on the Europeans." And he said the pressure would be stronger if the North American Free Trade Agreement were approved. That accord comes up for a vote in the House of Representa-

tives late Wednesday.

The official said that although things might "look a little lonely" for the European Community, the "antidote to that is a multilateral trade agreement called GATT."

Of the effort to strengthen the Asia-Pacific forum, the official said: "We are just beginning to develop an integrated architecture for APEC. The very fact that APEC leaders are getting together takes it to another level of

integration."
Mr. Clinton's authority to negotiate a global trade deal-effectively expires on Dec. 15, so if an agreement cannot be reached by then, the nistration will have to win congressional approval of an extension, which could be difficult in light of the recent fight over the North American Free Trade Agreement. This partly explains the urgency with which the administration is trying to pressure the Europeans with the Asia-Pacific forum.

Explaining this stance, the senior administra-tion official said that the French would never make the necessary concessions unless they See GATT, Page 13



Mr. Clinton and Vice President Al Gore conferring Tuesday as the White House sought votes to get the trade accord through the House. "We're getting there," Mr. Clinton said.

Victory Is in Sight On NAFTA Vote, Clinton Asserts

Momentum Building for Approval As Deals Lure Wavering Lawmakers

By Lawrence Malkin

International Herald Tribune
WASHINGTON — With the decisive congressional vote on the North American Free Trade Agreement 24 hours away, Clinton administration officials claimed victory Tuesday in a bruising race where votes were trading for favors across party lines.

Counts of those declaring themselves for the trade agreement with Mexico and Canada put the vote at 206 in favor and 200 against, the first time it had tilted on the side of the pact.

The vote could still swing back and forth until zero hour at 8 Wednesday night, since 28

members of the House of Representatives remained undeclared. Nevertheless, the administration was apparently closing fast on the 218 votes it needed for approval.

Thirteen more undecided members joined

the president's camp on Tuesday, and more of undeclared were reported wavering. The bait ranged from barriers against Canadian wheat, to appease prairie-state legislators, to tighter controls on the import of Mexican winter fruit and vegetables to decrease competition with crops grown in Florida.

Privately, administration officials said they had enough votes to win, but in public, al-though understandably more cautious, they depicted their bandwagon as rolling to bring doubters aboard.

President Bill Clinton told reporters: "I feel

good. We're getting there." David Gergen, counselor and chief imagemaker to the president, went on television to announce that the White House was estimating conservatively that it was only a dozen votes short, but that approval was all but assured.

"I think it might be a little closer than that," Mr. Gergen said. "A number of people are privately committing to vote for NAFTA, but they haven't yet come out publicly."

"We think for the first time that the pro-NAFTA forces bave finally caught up with the anti-NAFTA forces, and the momentum is clearly with the pro-forces," he added.

Victory for the president is as important as his one-vote victory was in the Senate earlier this year for his delicit-reduction program, and will probably be tactically similar. He has made the trade accord a do-or-die vote on the prestige of his administration and the ability of the executive to conduct international negotiations and have them approved by Congress. But this political battle is infinitely more complex than the one over the deficit-reduction program.

Republicans in the House are backing the trade agreement, but not all of them. Some will vote against it simply to help bring Mr. Clinton down. The public opposition ranges from nativists who fear Mexican immigration to ecological opponents of Mexico's tuna-fishing industry, which is accused of catching dolphins in its

Populist opposition has been crystallized by Ross Perot, the billionaire Texas businessman who is bankrolling a campaign against the agreement as a way of damaging Mr. Clinton and building himself up for another presidential run in 1996.

But all these elements have been given real weight by the opposition of the labor unions, whose members are frustrated, angry, and

Mr. Clinton is determined to inject new life into his presidency. Page 3. NAFTA optimism pushed the Dow industrials to a record close. Page 12.

frightened by a decade of industrial downsizing that has cut away at their job security by sending manufacturing jobs abroad.

Although hundreds of thousands of jobs have already been moved to Mexico without any governmental blessing and the trend probably will continue even if the trade agreement fails, the leadership of the largest U.S. labor organization, the AFL-CIO, has been calling in the political debts it bas built up over years with election contributions and get-out-the-vote drives for members of Congress from industrial

On Monday, political connoisseurs were treated to the spectacle of no less than the House Democratic whip, David E. Bonior, leading an anti-NAFTA rally of union workers on the steps of the Capitol. Mr. Bonior is from Michigan, where the United Auto Workers can make or break a Democratic candidate for office. He has claimed that there are 222 votes in the House against the bill, but Mr. Gergen said Tuesday that they were "peeling away." If the trade accord fails to pass the House, it will die, but if it passes, it is assured of fairly

easy approval in the Senate. A senior Democratic senator from a big industrial state said privately that he was relieved not to have to show his traditionally free-trade profile on the front lines. He predicted that the legislation would pass the House by one vote,

See NAFTA, Page 8

Banned Book Details Chinese Army's Anger With U.S.

By Patrick E. Tyler New York Times Service

BELITNG - A Russian diplomat browsing through a bookstall here recently came across this title: "Can the Chinese"

On the cover, President Jiang Zemin was quoted as saying, "We must win high tech small acale wars under modern conditions." Inside: the book identified the United States as China's principal military adversary in the future and sketched eight war scenarios, including the retaking of Taiwan, war on the

hina Sea.
"Although at present, China does not pose a real threat strategically to the United States, the United States still consid- hard-line officers of the People's Liberation Army and their

ers China as a hypothetical target in its regional defense strategy," the analysis states, adding: "Because of serious opposition and differences in ideology, social system and foreign policies between China and the United States during a recent leaks to Hong Kong newspapers indicating major disaffairly long period of time, it would be impossible to fundamen-tally improve Sino-U.S. relations."

It was extraordinary that such a document could be published in China, which treats any discussion of military strategy, doctrine and planning as the most treasured of state secrets. -But this thin book, which was later banned and recalled by

tion in Beijing's diplomatic quarter. Western officials have linked it to a general effort by some

The appearance of this book and others like it, as well as recent leaks to Hong Kong newspapers indicating major disaf-fection in the People's Liberation Army over China's recent disputes with the United States, underscores the damage to China-U.S. military relations that the Clinton administration is

It also emphasizes the extent to which China's military leaders have begun to challenge the civilian authorities over the

From interviews with diplomats here who bave contact with See ENEMIES, Page 8

In the Heartland of China, The Market Is Back Again

By Kevin Murphy

CHENGDU, China - It is not official yet, but China's vaunted austerity drive is all butover in the capital of Sichuan, its most populous province and a national granary deep in the heartland.

Shoppers clog the streets late into the night, and new restaurants serve the region's ficry cuisine washed down with expensive imported cognac. Crames swing over building sites from dawn to midnight and traffic appears to worsen by the week. Business people say that after a lean few months they are gearing up for rapid economic growth again.

"The people here today think the worst is over," said an investor jostling through Cheng-du's unauthorized, but nonetheless jammed, outdoor stock market, where thousands of buyers and sellers trade locally issued shares.

"Stock prices went way down in July and August," said the investor, a teacher. "They stayed the same in September and October. Now they're going back up again."

Local investor confidence mirrors larger events in Beijing, where Communist Party offi-cials charting the course of China's economic development urged on Sunday a continuation of the push for "sustained, high-speed and

healthy" growth as laid out by the nation's senior leader, Deng Xiaoping. Foreign analysts and Chengdii business peo-

ple alike interpret such sentiment as a de facto sing of the austerity drive ordered in July by Deputy Prime Minister Zhu Rongji. Scattered but violent protests over falling living standards and onerous local government levies in the Chengdu region were among the catalysts that shocked Beijing into action to gain control of its

economy.

"With the recent circulation of the third collection of Mr. Deng's speeches, we knew we could start planning for a bigger year next year," said Mao Shibian, managing director of Chengdii Western Auto City Co., which is building the largest auto sales, parts and service center in southwest China. "It means the australian hand service center in southwest China." terity policy has achieved its expected results."

In Chengdu, many big property development plans have gone into limbo as bank loans dried up and local authorities began investigations into funding sources. The projects are likely to remain shelved for some time. . .

The underground stock market, while rebounding now attracts only a fraction of the 100,000 traders it claimed in May and June. "What Mr. Zhu wanted to tighten were the property sector and so-called development

See CHINA, Page 13.

DOTTED LINE - Helmut Kohl and Li Peng, center, presiding over the signing of German-Chinese economic agreements. Page 15.

By George Lardner Jr. and Walter Pincus

"I am afraid they'll kill me. Let me in!" be sobbed, and with that pulled a revolver out of his jacket, according to an inside account by the KGB officers who dealt with him of Mr. Oswald's perplexing visit to Mexico 30 years ago.

By James F. Clarity

New York Times Service

Shannon International Airport — argushly the birthplace of

SHANNON, Ireland - Here on the western edge of Europe,

Before the age of huge jet transports, nearly all trans-Atlantic

This was vital to the tourist business in the west, but an

annoyance for passengers who wanted to go directly to Dublin.

No other country in Europe had such a burdle en route to its

But the government announced recently that beginning in

flights stopped here to refuel. And the government in Dublin

required all flights from North America to stop here on the way

in and ont of the country.

interviews and newly released U.S. government documents, draws a much fuller picture of Mr. Oswald and what may have driven him to shoot the president of the United States.

The Soviet portraval of Mr. Oswald as a nervous, agitated man obsessed by what be regarded as the FBI's invasion of his life reinforces the possibility that he was on the edge of violence unless he could escape from the United States, particularly from the bureau. Having defected to the Soviet Union in 1959, be had been disenchanted with life there and left. Now

Their story is contained in a new book, in a Dallas suburb, Mr. Oswald traveled from

New Orleans to Mexico City to try to get a transit visa to Cuba, with the Soviet Union as his final destination. But be was told at the Cuban Consulate on Sept. 27 that the Cubans would not let him travel to Havana unless he first obtained a visa to continue to Russia. At the Soviet Embassy that afternoon, Mr.

Oswald met with a consular official named Valeri Kostikov, in reality a Soviet KGB officer whose specialties included assassination. One of the first things Mr. Kostikov recalled

of this initial meeting was that Mr. Oswald said that "he lived for a while in the Soviet Union" and that be kept repeating that "the FBI is after him." Late for a luncheon date, Mr. Kostikov

See OSWALD, Page 4

Hosokawa Wins Key Vote on His Reform Plans

By James Sterngold New York Times Service

TOKYO - Japan's political world lurched a step closer to the most sweeping changes in the postwar era on Tuesday when the government of Prime Minister Morihiro Hosokawa broke a five-year deadlock and won a key vote on a package of bills that would reshape the corruption-tainted electoral system.

The dramatic vote took just a few minutes, with members of a parliamentary committee standing up to vote in an ornate chamber, occasionally honting their approval or disapproval. But it was a coup of immense proportions for the reform-minded Mr. Hosokawa and, political experts said, a sign that Japan is finally casting off its Cold War political order.

The bitter battle over electoral reform brought down the last two governments and ultimately ended 38 years of one-party rule by the Liberal Democrats this summer. Mr. Hosokawa. a highly popular conservative politi-cian, has staked the future of his frail, sevenparty coalition government on enacting the legislation, which would redraw the election districts, reapportion seats and limit corporate political donations. But with the vote, the product of a marathon

of delicate negotiations and some strong-arm tactics, Mr. Hosokawa appears certain to gain approval for the package of four bills by the full lower bouse of Parliament on Thursday.

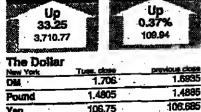
That means the upper bouse of parliament will most likely have time to debate and pass the bills before year-end, bolstering what are already the highest approval ratings any prime minister has enjoyed since World War II.

That is likely to shore up the unusual coalition of right- and left-wing parties Mr. Ho-

See JAPAN, Page 8

Kiosk

Court Backs Gay U.S. Naval Cadet



5,878 Page 9. Book Review

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Andorra9.00 FF AntiHesI1.20 FF Carneroon.700 CFA EgyptE.P. 5000 France9.00 FF Gabori480 CFA Greece280 DFA Jordan	Luxembourg 60 L. Fr Morocco

An Annapolis midshipman who was ex-pelled from the United States Naval Acad-emy because he told a classmate he was a homosexual in 1987 won his appeal to a federal court, which ordered the Pentagon to rematate him.

"America's hallmark has been to judge people by what they do, and not by who they are, "Chief Judge Abner Mikva wrote for the panel in Washington, in a case that could become a legal landmark under the Clinton administration's contested "don't ask, don't tell" policy concerning homosexuals in the armed services. (Page 3)

West Scraps COCOM

WASSENAAR, Netherlands (Reuters) Western nations on Tuesday agreed to scrap COCOM, the body established during the Cold-War to prevent Communist nations. nations from getting sophisticated West-ern military technology.

.There are two soccer teams in Ireland, and they meet in a World Cup qualifier full of

For Oswald, a Twisted Road to Dallas

Washington Post Service
WASHINGTON — Less than two months
before the assassination of President John F. Kennedy, Lee Harvey Oswald sat in a consular office at the Soviet Embassy in Mexico City, pleading desperately for a visa to return to Russia and tearfully claiming persecution by the Federal Bureau of Investigation.

he was discuchanted again. In late September 1963, while his pregnant wife and first child went off to live with friends

A Duty-Free Eden Feels Short-Changed by Dublin

April 1994, trans-Atlantic passengers will have a choice of flying directly to Dublin, with a last-leg hop back to Shannon. And the people here, along the banks of what James Joyce described as "the dark mutinous Shannon waves," feel that harder times may be coming and that the politicians and businessmen in Duhlin, 150 miles (240 kilometers) to the east, Irish coffee and site of the world's first duty-free shop — has provided a good living for tens of thousands of people for 48

> "Disaster," said the headline on the editorial of the area's largest newspaper, The Limetick Leader, adding that Shannon's "days as a world airport are numbered." Deploring "Dublin's weasel words." it said "the scale of the betrayal is unprecedented," and argued that the Dublin-direct system would deprive the Shannon area of passengers who bring the money it needs to survive. The area has 11 percent of the national population and the national unemployment rate of 20

"Shannon won't survive on Irish coffee and duty-free shops." said Tom McInerny, general manager of Aer Lingus trans-Atlantic operations. He said Aer Lingus and Delta Airlines, the only two companies with regular trans-Atlantic service here, were still required to provide passengers the option of flying to Shannon, with the same number of flights as scheduled for Dublin.

Last year, of the 669,701 trans-Atlantic passengers to Ireland, 55 percent went only to Shannon, And the people here fear that that will decrease as travelers discover Dublin and never manage to work their way back west. Dublin, an area with one-third of the national population of

3.5 million, feels it needs the business. "It's going to be very bad for us." said Deirdre O'Callaghan.

who works in the Floral Occasions shop in the airport. The

See EIRE, Page 8

Israel Tells Settlers Not to Retaliate

By Clyde Haberman New York Times Service

JERUSALEM - After weeks of frequently rampaging against Pal-estinians to vent their anger over a burst of killings in the West Bank and Gaza Strip, Israeli settlers were warned by the army Tuesday that it would act "firmly and aggressively" to stop the disturbances.

Similar warnings came from the country's political leaders, who said that, while they understood the rage over recent killings of Jews in the occupied territories, they would crack down on settlers who crossed the line of legitimate pro-

"If anybody thinks that he will attack innocent people and cause turmoil, and that the army, police and government will do nothing, he is making a mistake and a very big one," Justice Minister David Libai

The army said in a statement that it would use "reasonable force" to quell settler riots, hut did not spell out what that meant. Nonetheless, the announcement raised a specter of possible clashes between Israeli soldiers and some of the roughly 130,000 Jewish settlers, who accuse the government of abandoning them to terrorists with its agreement to start withdrawing its forces next month from the territories and to create Palestinian

A first test of the new army poli-cy came Tuesday in the West Bank city of Hehron, but nothing seemed

Residents of nearby Jewish communities, raging against an attack on one of their own by ax-wielding Arabs on Monday, stormed through the predominantly Arab city, as they bave in other parts of the West Bank over the last few weeks. They smasbed car windows, overturned vegetable carts and menaced store owners, who lowered their shutters to protect their merchandise.

guerrillas on Tuesday launched their heaviest assault on an Israeli-

fired at Palestinian bystanders and PLO signed their peace accord two rampaged through refugee camps, months ago, security sources said. breaking windows and setting bouses ahlaze, On Saturday night, a Palestinian man was shot and seri- Lehanon, the sources said. A guer-

fighter jets is in part a response to

peace requires injections of higher

technology weapons.

a chicken farm where a settler was killed on Oct. 29.

The continued random violence brought protests Tuesday from Palestinian leaders, who demanded that Israeli officials do more to stop

■ Deadline Is in Jeopardy

A handover of authority in the occupied lands appears increasing-ly unlikely by the Dec. 13 deadline set down in the Israel-PLO peace accord, Israeli and Palestinian officials said Tuesday, The Associated Press reported from Jerusalem.

A holdup in the autonomy plan would delay the start of Israeli troop withdrawals from the territories, seriously undercutting the ac-cord at a time when public support seems to be eroding because of the mounting bloodshed.

An Israeli official said Yasser Arafat, leader of the Palestine Liberation Organization, should be doing more to curb the violence in the territories, and one of Mr. Arafat's own allies said be should be doing more on behalf of the auton-

omy plan. A Palestinian source at the Israel-PLO talks in Cairo said the sides were so far apart that negotiations may go on longer than expected.

The major points of contention, the source said, are the scope of Israel's pullout from the Gaza Strip and Jericho on the West Bank and the fate of thousands of Palestinians beld in Israeli jails. In Jerusalem, Haim Ramon, Is-

rael's health minister, said the PLO was "not very organized" and that talks on transferring authority in Gaza and Jericho might not be complete by Dec. 13.

Prime Minister Yitzhak Rabin was quoted in Israeli media Tuesday as saying, "I wouldn't fall off a chair if it took another month to reach an agreement."

In southern Lebanon, Muslim Elsewhere, armed settlers have controlled area since Israel and the

Israeli warplanes retaliated with raids on guerrilla bases in eastern ously wounded by someone in a rilla radio station and a military group of Israelis from the town of base in Syrian-controlled Bekaa Beit El who were trying to set fire to took direct hits, they said.

Behind Israel's Pitch for U.S. Jets:

Peace Requires a Hi-Tech Defense

"We have started the discussion

"We will continue through this

week and I hope that by the end of



Residents examining the roof of a house in the village of Majdel Selim in Lebanon after a reprisal raid by Israeli helicopters for attacks by Hezbollah on the Israeli security zone in South Lebanon. Israeli warplanes later bombed Hezbollah sites in eastern Lebanon.

Muddle Stalls Palestinian Central Bank

By Barry James nal Herald Tribum

Plans for a Palestinian central bank are snagged over questions of who should control it and what its role should be, according to finan-

Even if there is no practical immediate need for a bank — the new Palestinian interim authority will have no money to put in it. and there are no commercial banks to regulate the creation of such an institution is seen as a way of affirming Palestinian sovereignty, the

A precedent exists in the former Palestine Currency Board, which printed money pegged to the English pound beginning in 1927

Although Yasser Arafat, chairman of the Palestine Liberation Organization, is reported to have signed the order setting up a central bank, its scope and nature are still uncertain. International aid donors have made it clear

they want the interim administration to create neutral and technically efficient financial struc-But the sources said some PLO factions want to bring the territory's financial institutions

under their political control. This would not necessarily lead to efficient financial structures, according to a senior Palestinian banker in Europe, because PLO officials for the most part "bave been concentrating on political and military aspects, and bave

little experience of civil life." Thus they could not pretend to international credibility. There are many Palestinian bankers in the Gulf, Europe or the United States with the necessary technical skills, but without political

reight.
The typical technocrat is someone like me who has had a liberal education in the West and would sometiow stand in the middle," said the Palestinian banker, who is Oxford-educated and describes himself as apolitical.

"The middle is a dangerous place to be be-cause you stand a high risk of being knocked down by either side."

A senior official of the World Bank, which is coordinating the international aid, warned ear-lier this month that unless the Palestinians establish autonomous and credible financial institutions, there could be delays in providing pledged assistance totaling \$2.1 billion over five

The PLO has created the Palestine Economic Development and Reconstruction Authority to nanage aid programs, but international donors are not convinced of the institution's independence, according to the official,

The donor countries would want guarantees about the independence and transparency of a central bank, the Palestinian banker said. Even so, the bank could face hostility from neighboring countries.
"I think the Israelis and the Jordanians will

to set up an independent central bank with its own currency means that the population of the occupied territories will have to convert their savings, which are now beld either in Israeli shekels or Jordanian dinars, into the new Palestinism corrency," the banker said. "If this were to happen, it would put pressure on the foreign-exchange reserves in both countries.

"Nevertheless, I am convinced that the partners to the peace accord - that is to say, the Americans and the Europeans — are going to be in favor of a central bank" as part of an evolution toward sovereign

"It will in my view take a few years." he said. adding that the nucleus of a central bank could be created quickly with technical assistance

from other countries.

The Institute for Social and Economic Policy in the Middle East at Harvard University says a central banking authority in the occupied territories would have four principal roles in its

early stages:

• Regulating new and existing commercial

· Regulating such nonbanking financial intermediaries as insurance companies. · Collecting financial data and advising the interim authority on macroeconomic policy.

 Sharing responsibility for the creation and operation of such financial institutions in the public sector as a post office savings-account system.

WORLD BRIEFS

Shell Oil Gives In to Haitian Pressure

PORT-AU-PRINCE, Haiti (Reuters) - Motorists formed long lines for fuel Tuesday in the Hainan capital after Shell Co. Ltd. resumed sales despite a United Nations oil embargo simed at punishing the country's

A court last week ordered Shell, along with Excon Corp. and Texaco Inc., to sell whatever fuel remained in their large storage tanks in Haiti. The two other companies were expected to follow Shell's lead, which diplomats said would help the army continue clinging to power for at least several more weeks. "How can the embargo work if the stations are selling gas?" asked an aide to Prime Minister Robert Malval. "This will just prolong the crisis."

Just prolong the crists."

The oil companies had said they would not comply with the court order because of the month-old embargo. But the country's National Association of Gasoline Distributors threatened to use police force and to arrest company officials if they continued to withhold gasoline stocks.

Marines Detected Gas in Gulf War

WASHINGTON (Reuters) — A Marine Corps chemical warfare expert in the Gulf War said Tuesday that his unit had detected poisonous gas in the air at least twice at the start of the five-day allied ground war against Iraq.

Both times, Chief Warrant Officer Joseph Cottrell told sensions at a

Both times, Chief Warrant Officer Joseph Cottrell told senators at a hearing, his unit "detected blister agent at levels below immediate threat to personnel." He said the chemical was Lewisite blister gas, which can raise blisters on the skin, impair fighting ability and is fatal if inhaled inhigh concentrations. The gas contains arsenic.

Warrant Officer Cottrell's testimony indicated for the first time that American units had detected low levels of chemicals during the Gulf War. A Czechoslovak monitoring team also found gas in the air earlier in the war, according to a report that became public last week.

Algeria Court Sentences 37 to Death

ALGIERS (Reuters) - An Algerian court sentenced 37 Muslim militants to death on Tuesday for crimes including the murder of 21 people, the Algerian press agency APS reported. Thirty of the accused were sentenced in absentia.

The Algiers special court, sitting in the town of Mêdêa, 65 kilometers (40 miles) southwest of the capital, also sentenced 63 other defendants in

the same trial to prison terms ranging from three years to life.

At least 357 fundamentalists have been sentenced to death in Algeria since a state of emergency was imposed in February 1992. Of these, 26 have been executed. The authorities decreed the state of emergency after an outbreak of street violence that followed their cancellation of a general election in which the now-banned Islamic Salvation Front had taken a huge first-round lead.

Diana Reflects on Life's Experience

GORSLAS, Wales (Reuters) - Dians, the Princess of Wales. apparently in a reflection on her own experience, said Tuesday that one of life's greatest challenges was learning to like yourself and

coming to terms with personal problems.

The 32-year-old estranged wife of Charles, Prince of Wales, widely reported to have suffered from an eating disorder associated with a poor self-image, was speaking during a visit to a center for young drug addicts.
"Everyone has to come to terms with their own problems," she

said. "Learning to like yourself is the hardest thing." Diana is reported to have struggled for several years with the eating disorder bulimia, a syndrome of overeating and then vomiting.

Britain Denies Contacting Sinn Fein

BELFAST (AP) - The senior British official in Northern Ireland. denied Tuesday that Britain had contacts with Sinn Fein, the political

denied Tucsony that Britain had contacts with Sinn Fein, the political front of the IRA, this year, as the party's leader claimed.

Gerry Adams, president of Sinn Fein, said Monday that "representatives of Sinn Fein have been in protracted contact and dialogue with the government." Sir Patrick Mayhew, Britain's secretary of state for Northern Ireland, disputed Mr. Adams. "Nobody has been authorized to talk or negotiate on behalf of the British government with Sinn Fein," Sir Patrick and on British government with Sinn Fein," Sir Patrick said on BBC.

Prime Minister John Major reasserted Monday that the government would be willing to talk to Sinn Fein once the IRA called off its violent campaign against British rule in the province.

TRAVEL UPDATE

months before the train link between France and Britain opens to passengers May 6, Eurotumiel said Tuesday. The company said that fares had yet to be set but that they would be similar to those charged by Channel ferries and would vary according to the season. (Reuters)

Frightened by a series of murders, Lisbon taxi drivers blocked access to

between passenger and driver.

Greece called on private companies to draw up plans for ferrying water to Athens to fight a prolonged drought that threatens to leave the capital's four million inhabitants without water by mid-1994. Officials said the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the transfer of water by the plan most likely to go into effect was the plan most likely to go into effect was the plan most likely the plan most likely to go into effect was the plan most like

cussed the potential sale of U.S. be made." made F-15 fighter-bombers with Admini Administration officials said Prime Minister Yitzhak Rahin of that Israel was wrangling over the price of the F-15Is and that it wants U.S. officials said that whether to buy 20 for \$1.8 hillion over the Israel decided to huy them depends next decade. The money would

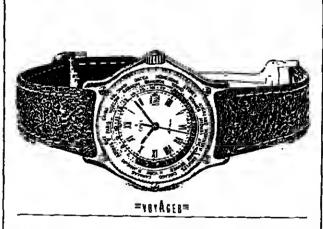
the architects of time

By Daniel Williams

Washington Post Service

WASHINGTON — A U.S. offer to sell Israel high-performance fighter jets is in part on whether it was willing to accept an F-15 upgraded to a model called the F-15I, which the United States is offering.

Israeli pleas that the approach of now," Mr. Rahin said Tuesday.



FRANCE: ARFAN, PARIS GERMANY: ANDREAS HUBER, MÜNCHEN ITALIE: PISA, MILANO SWITZERLAND: LES AMBASSADEURS, ZÜRICH, GENEVA LIECHTENSTEIN: HUBER, VADUZ UNITED KINGDOM: MAPPIN & WEBB, LONDON SAUDI ARABIA: AL-GHAZALI, RIYADH

JAPAN: KANAYAMA, TOKYO SINGAPORE: BOUTIOUE EBEL, RAFFLES HOTEL TAIWAN: BOUTIQUE EBEL REGENT GALLERIA, TAIPEI USA: TOURNEAU, NEW YORK

UN Researches HIV Barrier

come from the annual \$1.8 hillion U.S. military aid package for Israel. Israeli officials said their nation was trying to arrange for a sale that might include F-15s but also other models to give Israel the most for the chance to protect them-selves against HIV infection. its money, especially in the area of The UN agency said scien

long-range capabilines. to reports o hilities, the F-15Is would be the most sophisticated attack jets ever sold by the United States. The model is similar to the F-15XP being sold to Saudi Arabia, but upgraded to meet Israeli specifications for long-range, nighttime and

heavy weather attack. The jets would supplement Israel's fleet of 150 F-16 jets along with the several dozen more it plans to htty. Israeli leaders argue that peace with longtime enemies requires that Israel ensure a technological military edge over its neigh-

Israeli peace talks with Syria, Israel's most powerful enemy, are bogged down in the unwillingness of each side to budge from rigid positions: Israel wants Syria to first guarantee a "full" peace of open borders and trade; Syria wants a guarantee of full withdrawal from the Golan Heights, which Israel won from Syria in the 1967 war. U.S. mediators are trying to arrange a step-by-step approach to skirt the question of which side gives first.

President Bill Clinton sent a message to President Hafez Assad of Syria urging continued talks and informing him that Secretary of State Warren M. Christopher would visit the Middle East in December. State Department officials



GENEVA — The World Health Organization said Tuesday that it was developing research for a product that may revolutionize the global AIDS battle by giving women

tists, drug companies and reg-ulators had all backed research into a new gel or foam spray that would destroy the HIV virus in women's vaginas.

But a reliable vaginal microbicide or viricide could be still a few years away.In fact, WHO said, some studies suggest using such spermicides — especially in frequent, high doses - could cause damage to a woman's vagina in such a way as to increase the risk of HIV transmission.

Iragis Protest in Kuwait, **Attack on Post Reported** at Kuwait's Al Mazara police post.

KUWAIT - Hundreds of Iraqis entered Kuwait on Tuesday and demonstrated against a border se-curity trench being dug by the emirate. Kuwait later reported that Iraqi troops had shot at a Kuwaiti border post.

Official Kuwaiti statements said that Iraqi soldiers had opened fire left peacefully after two hours, at a Kuwait border post in the same sector of the border where the demonstration took place. The reports did not say when the firing occurred.

United Nations observers could not immediately be reached for comment on reports of the shont-

ing, which were carried by the offi-cial Kuwaiii press agency, KUNA. The agency quoted a security source as saying that a number of Iraqi military personnel traveling completed earlier this year, the in five civilian cars had opened fire sources said.

A cabinet statement and a security source quoted by the agency. said that 350 fragi protesters, who were accompanied by Iraqi and foreign journalists, had entered Kuwait and tried to beat workers at the site of the security trench. Diplomats said that the Iraqis

when UN observers intervened. The incursion occurred two days before the UN Security Council was to hold a regular, 60-day review of economic sanctions against Baghdad for its 1990 conquest of Kuwait.

It took place in a sensitive northcru sector of the border where Iraqi farmers will shortly be required to leave farms defined as being inside Kuwait under a UN demarcation

The first tickets for the Channel tunnel will go on sale Jan. 12, four

the capital's rusior bridge and smalled rush-hour traffic Tuesday to protest their working conditions. The drivers called for heightened security on the night shift and legislation approving a plastic divider

tankers from lakes and rivers in central Greece. (Reuters)

On a Siberian Farm, New Values and New Fears

And Another Nail in Lenin's Coffin

By Margaret Shapiro on Post Service

Washington Post Service
MARYANOVKA, Russia — Something strange happened recently on a collective in the wide-open Siberian steppe, a place where the habits and attitudes instilled by seven decades of communism are just starting to recede.

Davs after President Boris N. Yeltsin signed a decree making private property legal for the first time since the 1917 revolunon, a husinessman from the nearby city of Omsk showed up at the 6,000-bectare (15,000-acre) Iskra cattle and grain farm bere and offered to buy its ramshackle buildings and some of its land.

His offer produced shock and terror. "If the land is sold, where would we go? asked Lydia Predige, 42, a worker in the farm cafeteria. But it also showed that the great changes sweeping Russia are finally begin-ning to brush the countryside.

Across the buge and troubled expanse of rural Russia, things are no longer as they once were, when the Communists of the Kremlin dictated even the smallest details. Today, Russia bas cut loose the collective farms, hallmarks of the Soviet system that believed big and state-controlled was better. In place of the old certainues have come

indebtedness, collapse and anxiety about the future, but also grudging adaptation to a new fate that most realize cannot be reversed.

"In two years' time people's mentality has The Iskra farm, for instance, is now offi-

MOSCOW - The historic Lenin Muse-

um beside Red Square closed Tuesday for

the last time under orders from President

Boris N. Yeitsin, musuem officials said. The red-brick building will be used to house the future Moscow city Duma, or

council, and the collections of Lenin mem-

orabilia will be put in storage until a deci-

sion is made on where to move them.

The museum's director, Vladimir Melnechenk, said that he had been notified

In some respects, the change has been in changed." But in fact, many things have name only: Most of the land is still farmed changed in the past year. Iskra now has 30 collectively under the supervision of the farm private farmers, members of the old collective and people work much as they altive farm who decided last winter to take

When we divided up the land and gave it The Iskra farm, for instance, is now officially a "joint stock company." Each of the 1,870 residents owns a portion and all jointly possess the comment.

When we divided up the main gave it to the people, we thought they would work differently," said Iskra's director, Anatoli Kutz. "But it didn't happen. Nothing

really changed," said Boris Antonov, head of the regional administration here. "Reality has changed."

unrector, and people work much as they altive farm who decided last winter to take ways did—as shift employees just doing a their portion of land and equipment and job rather than as farmers working their own strike out ou their own.

earlier Tuesday of a decree by Mr. Yeltsin

ordering museum employees to close the building and leave the premises by Tues-

day evening.

Mr. Melnechenk's secretary said the letter from Mr. Yeltsin promised that the museum's 140 employees would be paid their salaries for the next several months.

and would be belped to find new jobs.

Lenin's embalmed corpse remains in a mausoleum on Red Square, but is expect-

ed to be removed in the near future

Two years ago, such a development was

unthinkable, so ingrained was the hostility toward private property. Said one of the private farmers, Alexander Chubarov, 37, who has become a strong Yeltsin supporter:
Today I have the feeling that I am my own

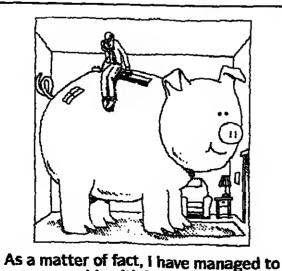
Other Iskra land has been turned into a community of dachas, or summer cottages.

"Before, we were embarrassed to say that the real stimulus to work is money. We'd say we were enthusiastic and working for the good of the state," Mr. Kutz said. "Now we're trying to come up with a new system."

No one at Iskra is interested in selling any of the farm's land now, although Mr. Kntz did not rule out such a step in the future. At the farm's food store, such an idea

remained daunting. "We are close enough to a city that someone who is rich might just come and buy us up and throw us out of work," said Olga Bekhova, a farm accountant. "Then what would we do?"

ER HEAR



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STATESIDE / SETTING

Back to Basics: Clinton Sounds Court Backs Themes That Got Him Elected Naval Cadet

By Thomas L. Friedman New York Times Service

WASHINGTON -On the evening of Friday, Nov. 5th, with press reports mounting about a White House in disarray, his biggest foreign policy vote looming and health care reform still in draft form, President Bill Clinton invited a dozen scholars to his home to pick apart his presidency and help him set things right.

The sociologists, intellectuals and presidential scholars gathered in the White House dining room from Richard Neustadt to William Julius Wilson. According to participants, it was a no-holds-barred session, with the president taking notes on a napkin.

The sociologists hammered at Mr. Clinton on the importance of jobs for restoring structure, order and

NEWS ANALYSIS

discipline to the lives of black youths caught in the cycles of inner city violence and broken families.

From the political theorists came the message that the Clinton presidency still lacked broad, unifying themes and that the president must better articulate

the larger moral purposes of his presidency.

On crime, that meant making the point that crime was not only about fear of physical violence but also. about the unraveling of the moral resources that tie communities together and give people a sense of place. And on the North American Free Trade Agreement that meant making the point that it is not just about trade and tariffs, or even jobs, but about America's willingness and ability to tackle the future with

And from the presidential historians came the argument that the president had to be more comfortable with his frustrations - that is, Washington may be a mean town, the press may be cynical, but instead of crying about it the president had to try to get above it to regard his presidency not just in terms of legislative successes but also in terms of exercizing moral leadership and viewing the presidency as a bully

Since that dinner Mr. Clinton seems to have gone on was supposed to be about.

a tear to reinvigorate his presidency. His almost obsessive campaign to secure passage of NAFTA, coupled with last week's impassioned speech to black leaders about crime, seem to have brought him brought him back to two of the core themes that helped him to get

Being Gay

The themes -- of responsibility of families and individuals to repair the social fabric around them, and cagagement in the world economy as the engine for American economic growth — were crucial to Mr. Clinton's definition of his new Democratic

Two of the most pivotal moments of his campaign were when be blumtly told black leaders that an essential ingredient for confronting the disarray of black communities and families had to come from within and when he told the AFL-CIO during the Michigan primaries that protectionism in international trade could never bring American economic

It is not surprising that Mr. Clinton seems to be rediscovering his voice because of the heat of the campaign over NAFTA, which has pitted the presi-dent against a large, old-line segment of his own party organized labor.

Throughout the campaign he always seemed at his most pointed, and always most clearly defining of his own political identity, when doing combat with tradi-tional Democrats — whether it was preaching tolerance to Orthodox Jews in Brooklyn, or responsibility to supporters of Sister Souljah, or the virtues of NAFTA to the AFL-CIO.

But those themes at times seemed to get lost or overwhelmed by other issues in the first year of the Clinton presidency. Homosexuals in the military, the budget fights, the abortive Lani Guinier nomination, stops and starts on health care, and Somalia all seemed

to drown them out. Now, in the last few weeks, partly by accident, partly be design, the president has returned to the main themes with vigor. The passion about which be spoke about both in recent days seemed to remind not only the public, but also himself, what his presidency

Catholic Bishops Back Bernardin

By Gustav Niebuhr and Edward Walsh Washington Post Service

WASHINGTON - Archbishop William H. Keeler, president of the National Conference of Catholic Bishops, brought nearly 300 bishops to their feet in sustained anplause with a strong statement of support for Cardinal Joseph Bernardin, accused last week of sexually abusing a high school student in

Cardinal Bernardin "has chosen to treat serious allegations seriously," said Archbishop Keeler of Bal-

Fents

New Assault on Waco Decisions

WASHINGTON - A Harvard professor re-

government's tear gas assant on the Branch Davi-dian compound near Waco, Texas, said Monday that the FBI had helped drive cult members to mass suicide and then misled officials in the review

Contradicting the official review of the opera-tion published last month by the Justice Depart-ment, Dr. Alan Stone said the government bore some blame for the deaths of 75 people, including 25 children, in the assault on April 19 that ended a

51-day standoff outside the cult's compound. Dr. Stone, an anthority on violence who sits on the medical and law school faculties at Harvard,

said that although there was no intentional mis-conduct. FBI officials who were making decisions during the standoff had ignored their own behav-ioral experts and instead "embarked on a misguid-ed and punishing law-enforcement strategy that

Dr. Stone said there were "serious unanswered

questions" about why Attorney General Janet Reno thought it would be safe to use tear gas "in a

closed space where there were 25 children, many of-

"It is difficult to understand why a person whose

primary concern was the safety of the children would agree to the FBFs plan," he said, referring to Ms. Reno's approval of the tear gas assault that ended when the cult's compound caught fire and

burned to the ground in less than an hour. (NYT)

Looking for Fed's Mr. or Ms. Right

WASHINGTON - With one of the Federal

Reserve Board's seven seats opening up in Janu-

ary, administration officials are narrowing a list of candidates, saying they want someone who is respected by the financial community and is tough

on inflation, but who will also support the admin-

The officials say they are being careful in pre-paring their list because they recognize that their first nomination for a 14-year Federal Reserve seat

will send a strong signal to financial markets.

istration's goals for stronger growth.

contributed to the tragic ending at Waco."

them toddlers and infants."...

so, and we express our complete confidence in his ultimate vindica-

Archbishop Keeler spoke Mon-day at the start of the hishops' semiannual conference.

The accusation against Cardinal Bernardin, archbishop of Chicago, and another priest was made in a \$10 million lewsnit filed on Friday in U.S. District Court in Cincinnati by Steven Cook, 34, a drug counsel-

Mr. Cook said he recalled at least one incident of abuse between 1975 incidents of sexual abuse by clergy.

timore. "We support him in doing and 1977 in Cincinnati, where he was enrolled in a program for students interested in the priesthood and the cardinal then was archbishop. Mr. Cook said be did not remember the abuse until last month,

while undergoing therapy.

Cardinal Bernardin denied the
accusation and said he had turned the matter over to the nine members of the Professional Fitness Review Board that he established in September last year to deal with such complaints against Chicago priests. He is considered a leader in efforts by the church to confront

cludes three high-level officials: Alan Blinder, a Princeton University professor and a member of

the President's Council of Economic Advisers:

Alice M. Rivlin, former director of the Congressio-

nal Budget Office and now deputy director of the Office of Management and Budget; and Alicia Munuell, former chief economist at the Federal

Reserve Bank in Boston and corrently assistant

Treasury secretary for economic policy. (NYT)

WASHINGTON -- The House of Representa-

The resolution acknowledges the American role

tives joined with the Senate in approving a formal apology Monday to native Hawaiians for the U.S.-led overthrow of their monarchy 100 years ago.

in the rebellion that overthrew Queen Liliuokalani

on Jan. 17, 1893, when Hawaii was an independent

kingdom.

The United States annexed Hawaii in 1898 and

This is of enormous significance to native Ha-

aiians," said Representative Patsy Mink, Demo-

WASHINGTON - Moving quickly to prevent

a potentially serious political wound, the White House prepared a new law Monday that would

House prepared a new law Monday that would increase prosecutions for distribution or possession of child pornography.

The measure, which was prepared under Mr. Clinton's orders and might be considered by Congress as early as Tuesday, would broaden the definition of child pornography in current law to include some depictions of children even if they are dealed by the terror of the liberties after the control of the control

clothed. In the view of some civil liberties advo-cates, the legislation may also be so broad as to be

Lane Kirkland, president of the AFL-CIO, con-tributing to the NAFTA debate: "The best thing

that could happen to the Clinton administration is

for this agreement to be voted down."

Clinton Moves a Child Porn Bill

became the 50th U.S. state in 1959.

crat of Hawaii.

Quote/Unquote

U.S. Apologizes to Hawailans

tion," the court said. Midshipman Steffan's forced discharge occurred under navy pol-

Under the new rules, which are orientation can still face discharge. But the Clinton policy forbids mili tary officials from asking about a

The panel also found that there was no rational basis for the navy's ban on gay officers and enlisted personnel. It ruled: "The secretary's justification for the gay ban presumes that a certain class of persons will break the law or the rules solely hecause of their thoughts and desires. This is inher-

entation is unjustified.

Mr. Steffan purely for his inclinations and fantasies, the secretary

Earlier this year, a federal judge in Los Angeles ordered the navy to reinstate Petty Officer Keith Meinhold, declaring that the military's ban on gays was unconstitutional. In September, the judge, Terry Hatter, breadened his injunction to

WASHINGTON — A (ederal appeals court ordered the United States Naval Academy on Tuesday to graduate a midshipman who was expelled after saying he was a homosexual and directed the Pentagon to commission him as an offi-

The three-judge panel unani-mously ordered the navy to grant the midshipman, Joseph C. Steffan, his diploma and to place him in the ranks of pavy officers. The navy had no immediate response to the

Midshipman Steffan was forced to resign from the academy in 1987 before be was set to graduate because navy investigators confirmed that he had told a fellow midship man that he was gav. He sued the navy, but a lower court judge dismissed the lawsuit.

judge people hy what they do, and not by who they are," Chief Judge Abner Mikva wrote for the panel. "It is fundamentally unjust to abort a most promising military career solely because of a truthful confession of a sexual preference different from that of the majority, a preference untarnished by even a scintilla of misconduct."

The panel ordered the navy to grant Mr. Stellan his diploma from the United States Naval Academy, reinstate him to military service, and commission him as an

Midshipman Steffan resigned from the academy six weeks before he was scheduled to receive his dioloma and be commissioned. He left after a special review panel recommended that he be discharged for "insufficient applitude for commissioned service.

The appeals court noted that his periors never asserted that Mr. Steffan had engaged in homosexual conduct, and he never admitted to

don't ask, don't tell" role.

The decision was joined by Cir-cuit Judges Patricia Wald and Har-ry Edwards. All three judges are appointees of former President

ently unreasonable."

The presumption that a gay ser-

apply to all gay military personnel.

In its decision on Tuesday, the U.S. Court of Appeals for the Dis-trict of Columbia Circuit said navy rules requiring the midshipman's expulsion from the academy solely because be admitted his homesexual orientation are not rational-

ly related to any legitimate goal."
"America's hallmark has been to

Assessment Test taken by high school stu-

On its face, therefore, his discharge seems unrelated to any conduct - his statement revealed nothing more than a sexual orienta-

icies that have since been modified by the Clinton administration's

being challenged in the court, gay servicemen who reveal their sexual recruit's sexual orientation

Jimmy Carter.

vicemen will act on his sexual ori-

The judges said that "by firing sought "to control the minds of those in the military."

The Supreme Court partly lifted the injunction last month, saying it only applied to Mr. Membold while Judge Hatter's ruling is being reviewed by the 9th Circuit Court

Away From Politics

• About 250,000 students will fill out simpler financial aid forms, bypass banks and save money on their college loans next year, in the first step in a new program that may allow all college students to borrow directly from the government.

· Usbered into court to a chorus of boos and hisses, Joseph Buttafuoco was sentenced in Mineola, New York, to six months in jail for the statutory rape of Amy Fisher. She is serving a 5-to-15 year year prison term for the wounding of Mr. Buttafuoco's wife, Mary Jo.

The Anti-Defamation League will not be prosecuted in exchange for its payment of up to \$75,000 to fight hate crimes. District Attorney Arlo Smith of San Francisco said after a yearlong investigation into charges that the Jewish civil rights group had built a national intelligence and the said of the said national intelligence network through illegal spying.

· A Criben pilot loaded his family and friends into a crop daster and flew across the Florida Straits, adding 13 people to Miam's Cuban exile community. Alvaro Macial Hernandez Dominguez said he flew the plane on a four-hour, zigzag course to confuse Cuban radar.

• In his first interview since his wife cut off his penis, John Wayne Bobbitt said he might consider taking Lorena Bobbitt back if she asked forgiveness. Counseling would be needed, he said in the interview to be broadcast on the syndicated television program "American Journal." But he added, "I'm a very forgiveful person."

• The manber of New Yorkers who have been homeless in recent years is far greater than experts and advocates previously estimated according to a new study. On any given night, there are about 24,000 people in the city's shelters. But the study found that 86,000 different individuals passed through the shelter system in 1992 alone.

WP NYT. LAT, AP, WP

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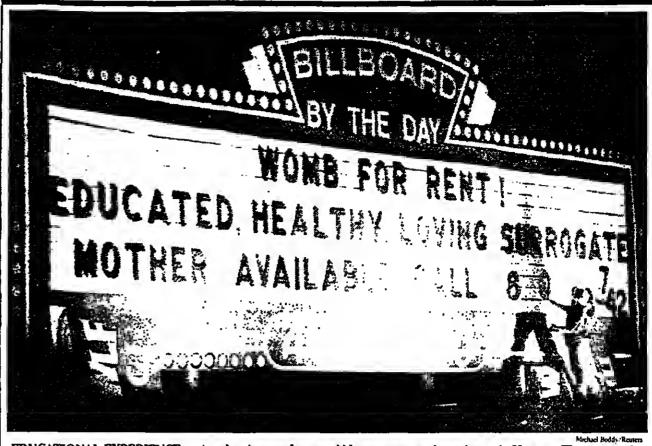
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Herald Eribune.



EDUCATIONAL EXPERIENCE - An advertisement for a would-be surrogate mother going up in Houston. The woman who rented the billboard for the day said that she wanted to use the money she would earn to finance graduate studies for a doctorate.

AMERICAN TOPICS

Standardized Aptitude Tests Are Shifting to Computers

The Educational Testing Service, creators of uniform entrance examinations for college and graduate school, introduced a new computerized version of the Graduate Record Examination this week. By the 1996-97 school year, the present paper and pencil examination will have been phased out. Computerization will also be extended to all the service's examinations, which are given to 9 million students in the United States and ahroad every year - notably the Scholasne

Instead of sitting in a room with hundreds of people on one of five annual test dates, students will be able to go to a computer center — typically in a shopping mail — and take an examination on any of 150 days or more a year. But the computerized test costs S93, compared with \$48 for pencil and paper.
Instead of waiting four to six weeks for results to arrive in the mail, students will be able to press a key on their computer at the

end of the exam and get their scores immedi-

And computerization means that instead of everyone taking the same test, students will start with a randomly selected question of medium difficulty. If they answer correctly, the computer feeds them a harder question; if they answer incorrectly, they get an easier question. The more difficult questions the student answers correctly, the higher the

Short Takes

Increasingly, church buildings whose congregations have moved away, especially in the inner cities, are being closed, sold and torn down to make way for stores and offices. This often brings not only cries of outrage from former members, but attempts to designate church buildings as landmarks to stave off demolition. Church officials, pleading that they are property-rich and cash-poor, argue that this violates the constitutional separation of church and state, "It seems like almost every major city has been affected," said Robert Jaeger, co-director of Partners for Sacred Places, a national group that tries to find new uses for churches on the brink of closure, "It's almost ubiquitous. Major dioceses that have not yet dealt with it will in the next few years."

The disposable diaper industry has intro-duced a new cloth-like product that fastens with Velcro. This may further shrink diaper

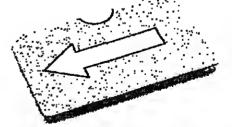
services, which rent cloth diapers, and which now have harely 10 percent of the market. The debate continues over which diaper is harder on the environment. Disposables take up room in landfills, although less per diaper now that they are thinner than ever. But cloth diapers use up hot water and therefore fuel.

When Barbra Streisand's home at Malibu escaped the recent wildfires that swept Southern California, Paige Rense, editor in chief of Architectural Digest, was relieved. The magazine's December issue has a 10-page spread on the Streisand mansion. Actually, Ms. Rense said, considering the long lead time required for magazine articles, "I fear divorce more than fire. If you show a happy couple and then by the time the magazine comes out they are divorced, it looks a little dated."

Last Christmas, Tenzing & Pema in New York, styling itself a toy store for grownups, offered a four-foot (1.2-meter) tall inflatable doll of "The Scream," the angst-haunted subject of a painting by the Norwegian Edvard Munch. This year, in an adult variant of the old party game, "Pin the Tail on the Don-key." the store offers "Pin the Ear on Van Gogh." The game includes a reproduction of the self-portrait of the artist who once cut off his own ear, "complete with 12 removable

Arthur Higbee

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Tokyo's Summit Plan: Follow the Leader

By Sam Jameson Los Angeles Times Service

TOKYO - According to Yoshiji Nogami, deputy director of the Japanese Foreign Ministry's foreign policy bureau, it "doesn't matter" that his country will make oo major proposals nor even attract much attention when Asian

and Pacific leaders meet in Seattle this week. 'There is no need to take initiatives," he said. "In whatever is proposed, in the end, Japan cannot help but play a major role" if the proposal is to succeed

"If you exclude Japan from Asia, what do you have left?" Mr. Nogami asked rhetorically. "Excluding the United States, its GNP alone is bigger than that of all the other countries in Asia and the Pacific that are going to the APEC

The official's comments on the Asia-Pacific Economic Cooperation forum, made in an interview, summed up not only the approach that Japan will be taking toward President Bill Clinion's extravaganza in Seattle but also the passivity that pervades Japan's Asian diplomacy

and is likely to cootinue to do so.

Japan, a reluctant giant, wants to be in on the decision-making but does oot want to be the

Asian memories of Japanese aggressioo and colonialism that ended 48 years ago are behind the Tokyo government's low-profile approach: remaining in the diplomatic shadows of a region that it oow dominates economically with aid, trade and investment.

Through the peace treaty it sigoed with the

Francisco in 1951, as well as hilateral treaties, do so, it is becoming clear that Japan does not Japan has disposed of its legal obligations to all want to assume leadership. Japan has disposed of its legal obligations to all of the countries that were its victims in World War II, Mr. Nogami said.

But it has not disposed of "moral" responsibilities to individuals, he added.

Now, under a new prime minister, Morihiro Hosokawa, Japan plans to try to resolve those obligations as well, Mr. Nogami said.

lo addition to the well-publicized cases of Asian women recruited to provide sex for Japanese soldiers, he cited several other examples of such issues: the Chinese of Taiwan who fought for Japan hut were oever repaid money held in their savings accounts; Korean laborers taken to Sakhalin but left behind when the southern part of the island reverted to the former Soviet Union's control, and atomic-bomb victims now

living in Korea.

"Hosokawa has put the problem on the table for solution." Mr. Nogami said. "Morally, as well as legally, we want to do something in a form that can be seen."

Diplomats, Mr. Nogami said, are now debat-

ing: "How far can we go?"

But eveo if Japan can come up with its own answer, he added, "some people in foreign countries will consider the answer sufficient; others will oot. That means Japan's diplomacy will cootinue to be constrained in Asia." But the problem of the sleeping giant runs

deeper than just the war memories. Although American leaders for oearly two decades have urged that Japan assume greater leadership in Asia, and American scholars have been predicting for almost as long that it would

Some critics, like Yukio Matsuyama, a professor at Kyoritsu Women's University, even assert that Japan is incapable of leadership. In its diplomacy, Japan acts like "a fire department," Mr. Matsuyama said. "It disposes of problems only after they occur."

"It has been passive for so long that it has no strategy or grand design of its own, or is afraid of advocating one," he said. "We have become a country of merchants."

Also, "Japanese culture doesn't create leaders who, on their own power without the back-

ing of institutions, are capable of becoming leaders outside Japanese society."

"You can't become a leader by just dispensing money," he added.

Hugh T. Patrick, a Columbia University professor, said: "Japan has not developed a vision of what kind of world it would like and what

Japan's role in it should be."
"Wait and see, delay and follow" are its standards for fixing policy, he said. Even in the Uruguay Round of multinational trade oegotiations, in which the interests of Japan as a trading nation are at stake, Japan has not been a leader, Mr. Patrick said.

Japan's diplomats flinch at even using the word "leadership" in describing their Asian

Yoshio Okawara, former ambassador to Washington and now a Foreign Ministry advis-er, for example, said the question should be "not leadership but rather what Japan can do to

U.S.-China Accord Is Seen On Ending 2 Restrictions

SEATTLE — China's president, Jiang Zemin, and President Bill Clinton and are expected to resolve the issues of U.S. sanctions on Beijing for alleged missile sales and China's blocking of U.S. investigations into exports of prison-made goods, sources from the two countries said Tuesday.

The sources include human-rights advocates who were briefed by U.S. administration officials and Chinese familiar with the thinking of government officials in Beijing.

In talks during this week's Asia-Pacific Economic Cooperation forum, the United States will offer to remove a ban on high-technology sales to Beijing, imposed because of alleged sales of Ml I missile technology to Pakistan, if China clearly agrees to restrict

weapons proliferation in the future, the sources said.

U.S. companies eager to export high technology to China have put the Clinton administration under intense pressure to end the

However, concerned that a new U.S. effort to improve relations may give Beijing a mixed message, more than 200 members of Congress have signed a letter to Mr. Clinton emphasizing that China's human rights situation must be improved.

In another key step, China is expected to agree to give greater access to U.S. inspectors trying to trace the export of prison-made products if Washington loosens restrictions on the import of two products previously suspected of having been made in jails. In September, the commissioner of the U.S. Customs Service.

George G. Weise, reported to Congress that the Chinese had responded to only 16 of 31 U.S. requests for investigations and only one of five requests to inspect suspected installations.

If the mood of the meeting with Mr. Jiang is good, Mr. Clinton is also likely to praise Chinese moves that may allow the International Committee of the Red Cross inspect Chinese prisons.

OSWALD: The Road to Dallas

Continued from Page 1

turned Mr. Oswald over to another KGB officer on consular duty, Oleg Nechiporenko, author of the

When Mr. Nechiporenko told Mr. Oswald that he could only get a visa in Washington in a process that would entail a four-month wait, Mr. Oswald shouted: "This won't do for me! This is oot my case! For me, it's all going to end in

At that point, Mr. Nechiporeako, who was head of foreign counterintelligence at the embas-sy's KGB station, said he decided that Mr. Oswald was oot worth further attention. Mr. Nechiporenko wrote: "It was perfectly clear that our own internal counterintelligence back home had already studied him. Now that he was un-der FBI surveillance, let him be their headache, I thought."

Mr. Oswald had not given up yet. He went back to the Cuban Con-sulate, where he claimed to have gotten a Soviet visa and now wanted a transit visa to Havana. The employee he spoke with, Silvia Duran, called to double-check. Mr. Kostikov told her the Soviets had promised Mr. Oswald nothing.

The upshot was another shouting match, this time between Mr. Os-wald and the Cuban consul, Eusebio Azcue. Miss Duran told Mexican policemeo after the nation that Mr. Azcue had

informed Mr. Oswald that people like him "were doing harm to the Cuban revolution" and ordered him to get out. The oext morning Saturday, Sept. 28, Mr. Oswald returned to the Soviet Embassy while the KGB

men were suiting up for a soccer game. This time, he was brought to a third consular official and KGB officer, Pavel Yatzkov, who remembered, according to a CIA re-port, that Mr. Oswald was nervous and his hands trembled." Within minutes they were joined

by Mr. Kostikov, who spoke English. Mr. Oswald told his story again about his two and a half years in the Soviet Union and his return to the United States in 1962. According to Mr. Kostikov, Mr. Os-wald even dropped hints that he had "supposedly carried out a se-cret mission" without specifying what it was or who it was for.

Mr. Oswald then repeated his request for a visa to Moscow and said he was "motivated by the fact that it was very difficult for him to live in the United States, that he was constantly under surveillance, even persecuted, and that his personal life was being invaded, and his Russian wife and neighbors in-

terrogated."
"He claimed he lost his job at a photo lab because the FBI had been around his place of employment asking questions, Mr. Kosti-

"In recounting all this, he continually expressed concern for his life," Mr. Kostikov said. He described Mr. Oswald as "extremely agitated and nervous, especially whenever he mentioned the FBL"

It was at that point that Mr. Oswald pulled out the revolver and put it on a table, saying: "See? This is what I must now carry to protect my life."

Mr. Yatzkov grabbed the gun; took the cartridges out and pur-them in a drawer. When the meeting was over, Mr. Oswald picked up the gun again and put it in his pants, and Mr. Yatzkov gave back

Mr. Nechiporenko was given ac-cess to Mr. Oswald's KGB files for his book, a concession others have been seeking for years. His presen-tation parallels much other information from both American and Soviet sources, but in some areas his facts are unique and so far un-

KGB chairman, Alexander Shele-pin, at the direction of Anastas I. Mikoyan, a member of the Politbu-

The memo permitted Mr. Oswald to stay for a year, "keeping in mind that Oswald has not been sufficiently studied" to give him the citizenship he was looking for:
This would also give the KGB time to determine whether he was an average and The KGB extract to American spy. The KGB refused to let him reside in Moscow but agreed to Minsk.

There, the local KGB assigned his case to the so-called highest category, that is, one involving es-pionage," Mr. Nechiporenko said. "All means of available surveil-

nology were at the KGB's disposal, in addition to as much manpower as was needed to carry out roundthe clock observation of the sub-

On Dec. 21, 1959, the KGB opened an espionage file on Lee Harvey Oswald. Back in the United States, government agencies, in-cluding the navy, the FBI and the State Department, had already started their own files. Mr. Shelepin's successor as head of the KGB. Vladimir Semichastry, said in a re-cent interview that be got reports on Mr. Oswald "from time to time

while he was living in Minsk. When the KGB intercepted Mr. Oswald's first letter to the U.S. Embassy in 1961 indicating that he was thinking of leaving the Soviet Union, it was immediately reported to Mr. Semichastny. "Thank to Mr. Semichastry. "Thank God!" Mr. Semichastry remembers saying. "Immediately, we sent a note to the Ministry of Ioternal Affairs saying let him out." Mr. Oswald, it is now clear, was

subjected to tight surveillance in the Soviet Union, much tighter than he ever got from the FBL Mr. Oswald's KGB files, Mr. Nechipor-enko said, include reports from fel-low workers, neighbors and even from several of the women he dat-

In Minsk, Mr. Oswald joined a hunting club at the factory where he worked and in August 1960 was permitted to buy a shotgun. After John F. Kennedy's assassination, there were early reports from a KGB defector that Mr. Oswald was a poor shot, but the Warren Commission was given access to topsecret intercepts in which Minsk military officials took credit for teaching him how to shoot, accord-

ing to commission lawyers. An FBI report on a talk Mr. Oswald gave in the summer of 1963 noted that Mr. Oswald spoke of how much he enjoyed his weekend hunting trips outside Minsk. At the end of 1961, according to

Mr. Semichastny, the KGB decided "we were certain that this kind of person could not be a U.S. intelligence agent" and recommended to the Supreme Soviet that no obstacles be placed in the way of Mr. Oswald's departure. Soviet permission was granted in December, but the U.S. bureaucracy proved sing-

Fearful that U.S. intelligence might require Mr. Oswald to demonstrate his allegiance with some anti-Soviet activity, the KGB stepped up its surveillance, Mr. Nechiporenko reported. It soon discovered that Mr. Oswald was trying to build some bombs and had made "two iron casings" each with two compartments, "one filled with shot and the other explosives," as well as paper-tube fuses. . .

Surveillance was ratcheted up again, "especially before different celebrations, congresses and highlevel political meetings," Mr. Ne-chiporenko said, but ultimately, Mr. Oswald threw away the bomb casings. The KGB was greatly re-lieved, but it did not discount the possibility of another weird act be-fore his departure," the retired

KGB colonel said. All this was on the KGB's mind in late September 1963 when their Mexico City station cabled Moscow for instructions on how to deal with Mr. Oswald's ocwest request for a visa. By the time of the assas-sination, the KGB files also con-tained a Nov. 9 letter that Mr. Oswald wrote to the Soviet Embassy in Washington, reporting on his trip to Mexico and his description of yet another confrontation with "the notorious FBL"

Still pressing for a visa, Mr. Os-wald said he had been "warned" that the FBI would "take an interest" in him again if he tried his Fair Play for Cuba committee activities in Texas. He also complained that checkable.

In the book, he quotes for the wife, Marina, that she could remain first time from a memo dated Nov. in the Ututed States under FBl 27, 1959, on Mr. Oswald that was 'protection.' "Mr. Oswald said he objected strenously.

CR in Minsk

The Byelorussian KGB in Minsk wanted Marina Oswald back "for propagandistic purposes," hut Moscow said no. The KGB there and the Foreign Ministry rejected her request Oct. 7, 1963, while her husband's request was still pend-ing. The KGB in Minsk was informed of the decision about Marina Oswald in a letter dated Nov. 22, 1963, the day President Kenne-dy was killed.

When Mr. Oswald's picture flashed onto television screens in Mexico City later that day, Mr. Kostikov rushed into Mr. Nechiporenko's office and shouted: "Oleg, they just showed the suspect in Kennedy's death on TV! It's Lee Oswald, the gringo who was here in

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China Acts to Quell **Political Dissent**

BELING — The police confirmed Tuesday that they had arrested two members of Peace Charter, a new pluralist movement, only

hours after the group was formed. "Qin Yongmin and Yang Zhou have been detained, and we are investigating their case, an spokesman at the Public Security Bureau said.

Mr. Qin and Mr. Yang, were questioned early Monday in a Beijing apartment and then taken away, said Zhou Guoqiang. Their arrests came the same day as Chancellor Helmut Kohl began his official visit to Beijing, and was seen as a move that underscored Beijing's will to crush all political dissent at its earliest stage.

Mr. Qin and Mr. Yang are among the nine dissidents who founded the Peace Charter on Sunday - coinciding with a party plenum on economic liberalization to support a multiparty political system and speak out against vio-

The group also wants the release of all political prisoners in China and for exiled persons to be allowed to return to the country.

Peace Charter had planned to Clinton in Seattle at an Asian Palaunch a national campaign to gain support and establish branches in Wuhan and Shanghai, the home

The arrests follow a wave of po-litical repression aimed notably at any political opposition.

dissident circles in Shanghai where several "counterrevolutionaries" have been arrested.

At the same time, however, the authorities have freed several dissidents since the beginning of this year, including the country's most famous prisoner, Wei Jingsheng, and the man who came to symbolize the pro-democracy movement in Beijing, Wang Dan. All were near the end of their prison sen-

Analysts noted that on the one hand, the Chinese leaders will not allow their power and that of the party to be brought into question, but on the other are obliged to make concessions to satisfy the

Officials with Mr. Kohl presented a list of 18 political prisoners to China. The list included two of the main leaders of the 1989 pro-democracy movement, the journalists Chen Ziming and Wang Juntao. Mr. Kohl himself raised the

rights issue when he met Monday with Prime Minister Li Peng, German sources said Tuesday. Human rights will also be discussed Saturday when President Jiang Zemin meets President Bill

cific Economic Cooperation forum. Analysts said Western pressure was likely to win freedom for other dissidents but unlikely to shake

Bush, in Hong Kong, Asks 'Understanding' for China

HONG KONG - Former Presitient George Bush urged understanding for China's human-rights conduct on Tuesday and warned against any United States move to

trub its trading privileges.

In a spirited defense of the Beijng government. Mr. Bush criticized attempts to impose democratic values on China. He said China's economic leap forward had made its society much freer than when he lived there as the U.S. imbassador in the mid-1970s.

"There's no comparison between China today and China in 1974-75 in terms of individual liberties," he said in a speech at a business luncheon. "How that moves along into political reform — China will have to decide that."

around the world ought to thank

their lucky stars for." He said he did not condone China's crushing of student pro-democracy protests at Tiananmen Square in Beijing in 1989, which left hundreds and probably thou-sands dead, but warned that to revoke China's trading privileges would isolate Beijing and narrow U.S. influence there.

Noting that most-favored-nation status grants U.S. imports from China the lowest possible tariffs, he said that "if we go against MFN it will be very hard to stay actively involved as I think our country sbould be.

The United States must stay involved with China in every possible way," he said.

He said a way should be found to "Give credit where it belongs."

he said. They are feeding 1.126
billion people and that in itself is

nually. This would enable businesssomething that everybody else es trading to plan further ahead.

Siege Ends Peacefully At Mosque In Kashmir

Agence France-Presse

SRINAGAR, India - Armed Muslim guerrillas entrenched in the Hazratbal mosque gave themselves up on Tuesday after holding out for a month against an Indian Army siege of Kashmir's boliest Islamic shrine.

The peaceful end to the standoff at the white-marble shrine dispelled weeks of tension in the Kashmir Valley and evoked reactions ranging from relief to disbe-

A total of 65 rebels and Muslim worshippers, trapped in the mosque since Oct. 15, offered prayers inside the shrine, then they emerged before dawn in small groups and surrendered to the au-

Wearing heavy wool sweaters and wrapped in blankets, the militants and the civilians were frisked by troops who lighted the lakeside complex with floodlights. Later, they were all served hot

The last group to come out of the mosque on the hanks of Srinagar's Dal Lake laid down weapons, including 13 AK-47 assault rifles, a heavy machine gun, a rocket launcher, four grenades, a sniper's rifle and a pistol.

The surrender began about 2:30 A.M. and was completed by 5 A.M. Following the surrendeer, troops equipped with metal detectors and shovels then started searching the grounds of the mosque for huried

The Kashmir governor, K.V. Krishna Rao, who visited the shrine amid heavy security, ex-pressed relief at the peaceful resolution of the standoff after painstaking negotiations with the

"I never wanted the mosque to be stormed. I never wanted force to be used at all," he said, adding that the authorities would be on guard in the future to prevent militants from turning religious places into sanctuaries.

In New Delhi, Prime Minister P.V. Narasimha Rao said, "Good sense has finally prevailed and the situation has come to a satisfactory

A group of Muslim clerics and mosque caretakers examined a holy relic preserved in a vault in Hazrat-

bal, or Prophet's Place. The relic, a hair said to have come from the beard of the prophet Mobammed, was unharmed.



Nigerian police patrolling the nearly deserted streets of Lagos on Tuesday. The capital, Abuja, also was affected, the first time since the political crisis began in June.

Protest Strike and Jump in Fuel Prices Slow Lagos a 2d Day

Tuesday during the second day of a crease. general strike prompted by a six-fold increase in fuel prices.

Many people in Lagos stayed million forced away from work in support of the action, which was called by the But like pre-Nigeria Labor Congress in an el- to the military's annulment of the

Reacts

LAGOS — Business activity
slowed in Nigeria's largest city on

Shonekan to rescind the price in
Shonekan to rescind the price in
Shonekan to rescind the price in-Lack of public transport and an

acute fuel shortage in the city of 6 million forced many more people

But like previous protests linked

organizers had hoped.
Major banks and shops re-

mained closed, and the government secretariat in Ikoyi, where ministries are located, was understaffed. Junior civil servants also stayed home in the inland capital, Abuja. It was the first time a strike took

gerian Students has vowed to con-tinue protests against the fuel began in June.

Dozens of students and policemen faced each other across the prices. The association said it was rottowing clashes Monday between the two groups. The Nigerian Tribute newspaper, in the city of Ibadan, said two people were killed there in protest demonstrations.

Beijing and Seoul Hold Secret Talks Over North

Rewers In return, China promised to SEOUL—China and South Ko-persuade the North not to launch a rea have held secret talks to try to military attack on the South.

resolve a dispute over North Ko- President Kim Young Sam was

Seoul said Tuesday.

The reports said the contacts, made in Beijing, Washington and Tokyo on Thursday, signaled China's willingness to play a more ac-

"The details were not revealed, but the Chinese are believed to have said they would actively play the role of a mediator to solve North Korea's nuclear issue," the newspaper Dong-A Ilbo quoted a

The paper said the meetings between diplomats of both sides were held at the request of China.

Another leading daily, Chosun libo, said the Chinese had asked South Korea not to consider taking strong action, including economic sanctions against the North.

resolve a dispute over North Korea's refusal to allow inspections of
its nuclear sites, news reports in
Seoul said Tuesday.
The reports said the contacts,

The reports said the contacts, ence of the leaders of the Asia Pacific Economic forum.

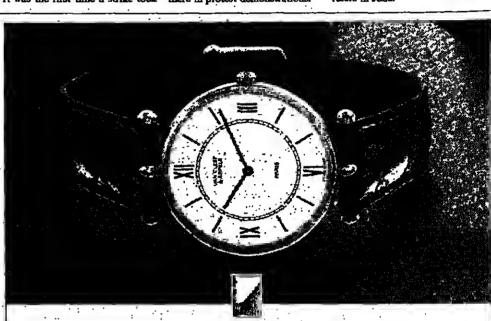
The United States has warned tive role in getting the North to the North it could face internationabandon its nuclear program. to open its nuclear facilities to inspection by the International

Atomie Energy Agency.

American officials said Monday that they were considering an offer by the North to allow the UN agency to inspect its nuclear plants if a joint U.S.-South Korean military

exercise were canceled. ■ Clinton Stays Mum

President Bill Clinton refused Tuesday to say if the United States would cancel the exercise if North Korea allowed inspection, Reuters reported from Washington.



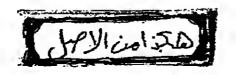
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DURHAM. New Hampshire — The support of the Clinton administration for the North American

Free Trade Agreement and other free

trade pacts in the Western Hemi-

sphere stems mainly from its con-cerns about U.S. trade deficits every-

where else especially in Asia But those worries are highly exaggerated. What has gone largely unrecog-nized is that after the record high of

\$152 hillion in 1987, America's trade

deficit fell every year through 1991, when it was \$66 billion. The 1992

rise, to \$84 hillion, was about half the

1987 peak. The rise clearly was not

caused by a slowdown in U.S. exports; they grew by \$26 hillion, but

imports grew even more, by \$45 bil-lion. This reflected both recovery in

the United States and a slowdown in

America's deficit fell from 2.8 per-

cent of GDP in 1987 to 1.4 percent in 1992. Despite the many media and

congressional references to "balloon-

trade deficit last year was \$20 billion

less than in 1984.

Even more significant has been the decline in America's deficit as a per-

centage of its global trade. (This is the

most important measure because it

tells the size of the deficit in the

context of constantly increasing U.S.

trade.) The imbalance has actually

fallen from a level equivalent to al-

most 24 percent of trade in 1987 to 8

efficiency was less important than

preventing abuse of power. But

their design has become encrusted

To pass any significant legislation.

a president bas 10 make private deals

with members of Congress to give

them projects or appointments they want. The process has become a se-

ries of mutual vetoes and extrac-

tions. To change any vested privilege

- sugar protection, cheap grazing on federal land, whatever — has

Now Congress is moving to give special interests and minority fac-

tions even greater influence in the

process. That is the real meaning of

the proposal known as the constitu-

tional amendment to require a bal-

The name of the proposal is a

hypocritical cover for what would

really happen if it became part of the

constitution. Balancing the budget

would be just as political and just as

painful as it is now. But minorities

would have much more power to

The amendment says that Con-

gress must pass a balanced budget

unless 60 percent of the members of

each house suspend that rule. It

takes no genius to realize what the

result would be. Presidents and

congressional leaders would make

deals to get that 60 percent, Indi-

vidual members would bave more

feather their own nests.

become virtually impossible.

anced budget.

with further frustrating devices.

imbalances, the value of the

Europe and Japan.

Asia, America, Europe

Europe this week watches America talk to Asia about the future of the world, but Eutope is no mere spectator. In this dance of the continents. Europeans have to understand why Asia is now relatively more important to America than it used to he. They must nevertheless remind America why Europe, in absolute terms, matters as much as it ever did. And they had better grasp how much worse off everybody will be. Europeans above all, if the confinents fall apart.

Ministers from the countries of the Asia-Pacific Economic Cooperation forum meel on Thursday: a summit meeting follows on Saturday. A simple statistic pulls the APEC leaders to Seattle: the United States now does 50 percent more trade across the Pacific than it does across the Atlantic. The difference will go on getting bigger so long as Asia's main economies go on growing faster than Europe's.

There is nothing that Europe can usefully do about this - except set about closing the gap. That means being more inventive, investing more, making Europe's products cheaper and better. The more Europe opens to the stimulus of the outside world, the likelier it is to achieve such things. Protectionism, which is the present Euro-temptation, might seem to offer some temporary relief, but it would in

fact soon make Europe duller and poorer. But none of this lessens the link that binds America to Europe. This link is not just the large amount of trade America still does with Europe, and the pile of capital it has invested there. It is not just the fact that America and Europe share a 2.000-year old culture which gave the rest of the world, among other things,

the idea of free-market democracy. The chief reason why Europe matters to America is that two of the main dangers to the world's peace in the next 20 or 30 years are on Europe's edge.

To Europe's east is the still lurking risk of Russia's return to authoritarian rule and a taste for empire. To Europe's south and southeast is the risk of an emerging Muslim center of power driven by angely different ideas from those of the West, and armed, perhaps, with nuclear missiles. If Europe wilted before either of those dangers, it is not only America's investments in Europe that would suffer. Americans would have lost the other hall of the alliance that won the 20th century's struggles for freedom; and they could thereby lose the 21st century's coming struggles.

It that is not to bappen, it is essential to keep the European-American alliance alive. Which is where the matter comes back to the indispensability of global free trade.

Both Western Europe and North America are currently trying to make themselves richer by organizing their own local systems of regional economic cooperation. There is nothing wrong with the European Community's single market or with the North American Free Trade Agreement lassuming Congress lets it happen) — provided that their members stay loval to a worldwide set of free trade rules. If they do not, they will all end up

poorer than they need have been.

Worse, their future quarrels about trade will almost certainly destroy the Euro-American military alliance. That will be bad for America; it could be fatal for Europe. INTERNATIONAL HERALD TRIBUNE.

Turn Inward or Outward?

Puerto Rico Stays Put

As recently as three months ago, it would bave seemed totally unlikely that the NAFTA vote could turn into a historic test of American intentions toward the rest of the world. It has happened for reasons that no one really anticipated, but that is often the way fundamental political decisions arise. The opponents, an alliance of elements from right and left, decided to try to beat down a presidential commitment to free trade with Mexico and Canada, President Bill Clinton responded by pushing harder, and the process of escalation rapidly increased the stakes for each side.

As it now stands, the issue on which the House of Representatives is to vote this Wednesday goes far beyond Mexico and trade. It reaches a basic question that has been woven through American history almost since the beginning of this century: What is the American responsibility to lead in the world and to maintain its stability and prosperity? The choice is, now as always, whether it serves American interests better to turn inward or outward.

The country decided the question one way after World War I and then, baving seen the terrible consequences, decided it the other way after the next war. But even then the choices were not made easily or without hitterly fought votes that, like NAFTA, split both parties and required the cooperation of the internationalist wings of both.

The vehement campaign against NAFTA is uence of the conapse of the Soviet Union. Although the most visible per-

continued commonwealth status rather than

statehood will be greeted with relief in Wash-

ington. It spares Congress from deciding

how and whether to admit a Spanish-speak-

Governor Pedro Rossello's New Progres-

sive Party hoped that Sunday's nonbinding

referendum would build momentum for Puer-

to Rico's admission as the 51st state. But this

course was preferred by only 46 percent of the

voters, compared with 48 percent for com-

monwealth status and 4 percent for indepen-

dence. That effectively sidetracks the state-

fundamental question: Is Puerto Rico a colo-

ny? The honest answer is "yes and no."

Yet the plebiscite does not resolve a more

Puerto Rico is clearly a willing subordinate.

President Bill Clinton, and most mainlanders.

agree that the islanders should be free to choose

their final status. And overwhelmingly, Puerto

Ricans favor one of two forms of association

with the United States; there is no clamor for

independence. In 1952. Congress approved

commonwealth status, and a year later Wash-

ington persuaded the United Nations to take

Even so, in vital respects Puerto Rico re-

mains a dependent ward. Under common-

wealth status. Puerto Ricans are U.S. citizens,

to a point. They can settle anywhere on the

mainland, and on the island they elect their

governor and legislature. But because island-

ers pay no federal income taxes, they do not

elect U.S. senators or representatives or vote

This arrangement, sweetened by other tax

breaks, has spurred investment from the main-

land, created jobs and raised wages, a boon that

doubtless caused many Puerto Ricans to prefer

remaining in a familiar halfway house to the

risks of economic pain with any change.

Puerto Rico off its list of colonies.

hood campaign, at least for now,

ing island to the Union.

sonalities in the opposition. Ross Perot and Par Buchanan, are from the right, most of the real lobbying power is coming from labor. There has always been a strain of protectionism in the labor movement - and a resentment of competition from imports. But for the past generation it was overbalanced by a devotion to the cause of freedom and a hostility to communism. With the evaporation of any threat from communism, the balance has now swung the other way in the unions' leadership. Great events abroad have bad a sharp impact on American domestic politics, which in turn is affecting the United States' ability to pur-

sue an active foreign policy.

Some people have argued that the vote on NAFTA cannot affect the general direction of the Western Hemisphere's development but only the speed at which it progresses. The House, when it votes, should not take that for granted. Doubtless most of the Latin countries, and certainly Mexico, will continue to rise in wealth and technological resources. But whether they will continue along the present trend toward greater democracy and more open societies is another question - and one that may well be deeply affected by American attitudes reflected in the NAFTA vote.

It is not only in the United States that NAFTA bas taken on an extraordinary symbolic importance. The vote on NAFTA requires each member of Congress to think net the Are

diminished citizenship when Washington gives short shrift to their petitions. The Trea-

sury Department barely consulted islanders

this year in proposing elimination of federal

tax incentives that Puerto Ricans deem essen-

tial to their economy. Twice since 1953, Puer-

to Ricans petitioned Congress for changes to

enhance commonwealth status; Congress did

nothing. Nor could it agree two years ago on a

Many who voted for continued common-

wealth status did so to protect Puerto Rico's

distinct culture from homogenization into the

English-speaking mainland. This choice of

dence deserves respect in a world groping with

the dilemmas of self-determination. Now that

Puerto Rico has voiced its preference, it is

incumbent upon Washington to react more

sensitively to Puerto Rican requests and to

- THE NEW YORK TIMES.

continued exploration of the island's status.

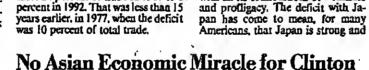
Other Comment

Killing NAFTA Would Be Folly

cultural autonomy short of national todepen-

plehiscite whose results would be hinding.

— THE WASHINGTON POST.



WASHINGTON - No sooner will the Clinton administration reach the end of its trauma over NAFTA than it will set off, arriving sleepless in Seattle, to initiate an even grander trade endeavor, this time with Asia, at the APEC forum. For it is in Tokyo. Beijing and Seoul that the president bopes to lift the domestic labor market on a rising Pacific tide.

Leaders of the hig three will be in Seattle: President Jiang Zemin of China.

Morihiro Hosokawa, the first Japanese prime minister in nearly 40 years to bave an unmistakable mandate for change, and Bill Clinton, who will either be recling from a NAFTA defeat or galvanized by triumph.

The meeting promises to be long on symbols but modest in scope. What will emerge will be efforts to facilitate trade, not to open markets. The leaders will try

to produce a vision for the future. A ministerial meeting could be announced

process of standardizing customs procedures might be undertaken. Regardless. Mr. Clinton is making clear that he is casting his lot with Asia. This will be his third meeting with a Japanese prime minister in the four months since the July gathering of the Group of Seven in Tokyo. With Europe in economic idle and the Uruguay Round of GATT stalled, the supercharged Pacific must look very tempting. And these deepening relations with Asia

surely serve to chasten the European Community. But priming that Asian market for U.S. goods will not be easy, or quick. When the administration optimistically points out that the United States already has 50 percent more trans-Pacific trade than trans-Atlantic trade, it sidesteps the reality that goods flow largely one way — from Asia to America. The Clinton administration, however, points to its forecasts: export growth to the region of 9.4 percent through the end of this decade; a doubling of U.S.

jobs based on trade with Asia over the same period. -Jeff Shear, commenting in The Washington Post.

By Bernard K. Gordon

America Needs Asia More Than It Needs Mexico

There is a simple reason why America's trade deficit has returned to the same relative level as 15 years ago: U.S. exports have grown sharply, while imports have been much more restrained. A good example is trade with Japan. From 1985 to 1992. U.S. exports more than doubled. from \$22.6 billion to \$47.8 billion. hut in the same period imports rose by less than a third. In both 1990 and 1991, the United States imported less from Japan than in 1989, and moved

ahead again only in 1992. The fact is that America's foreign trade position is in far better shape than the conventional view presumes. The common perception is that the United States continues to experience unacceptably large deficits. The corollary is that American exports cannot compete in world markets. Both views are more myth than fact, but they bave powerfully distorted trade policy, in reality, both in dollar value and relative to the size of overall U.S. trade, America's deficit has

fallen sharply.

The further reality is that U.S. exports are demonstrably successful, especially in Asia. And it is these jobcreating exports that move the American economy in the right direction. Nevertheless, the powerful symbolism of a trade "deficit" lives on, with all its connotations of weakness and profligacy. The deficit with Ja-

the United States weak. The Clinton administration apparently shares this view — choosing to focus on U.S. trade deficits rather than on exports. When America's deficit with Japan was at its worst, in the mid-1980s, it equaled half of U.S.-Japa-nese trade. It has fallen to a third of

THE MEXICANS

ARE COMING! THE MEXICANS ARE COMING!

The sharp rise in the U.S. deficit

with China is caused by the near

stagnation of American exports to Chma, while its imports from Chma have exploded. Since 1985, America's

imports from China have grown by

560 percent, but its exports to China

have risen by just 90 percent. Despite

China's exceptional rate of annual economic growth of over 10 percent.

U.S. exports there remain small and

generally are increasing only slowly. This contrast between burgeoning

imports and slow-growing exports is the stuff of which politically explo-sive trade disputes are made. Nonetheless, the United States

must recognize the importance of its

Latin America into perspective.

The strategic advantages to the

United States of a more prosperous and stable Mexican economy are nn-

deniable. U.S. exports to Mexico

have risen impressively, even without

NAFTA. Last year they reached \$40.5 billion, a 22 percent increase

But markets elsewhere in Latin

America are not in that category, Last year, in all of South and Central America, including the Caribbean, U.S. exports were \$35 billion. That is

less than U.S. sales to South Korea,

Singapore and Taiwau alone, Brazil

the largest of the South American economies, bought goods worth \$5.7 billion from the United States in 1992, compared with \$14.6 billion

Chile, of ten mentioned as the next NAFTA-type candidate after Mexi-

co, imported goods worth \$2.4 bil-lion from the United States last

year. That is about a quarter of the

59 billion that the United States ex-

ported to Singapore.

And compare Chile to Malaysia.

Their per capita incomes, popula-

tions and levels of U.S. investment

are roughly the same. Yet in 1992 the

United States sold exports worth \$4.4

billion to Malaysia, nearly twice the \$2.4 billion it exported to Chile.

All this is not to minimize the im-

portance of Latin American markets.

America's exports and investments

make it a uniquely trilateral actor. The United States obviously has a

strong role in the Western Hemi-sphere, but its economy is no more

closely related to that region than it is

If the Clinton administration suc-

ceeds in persuading Congress to ratify NAFTA Wednesday, and then in

extending the free trade zone to

Central and South America, it will

relegate the United States increas-

ingly to its own hemisphere, which

in economic terms is less attractive

The writer, a professor of political science at the University of New Hampshire, has taught at universities

in Japan and was recently a visiting fellow at the East-West Center in Fla-

waii. He contributed this comment to

the International Herald Tribune.

to Europe or East Asia.

than Asia and Europe.

of the other.

from the year before.

spent by South Korea.

the two-way trade today.
In assuming that the deficit is the whole story, the Clinton administra-tion has ignored the doubling of U.S. exports to Japan since the mid-1980s. In 1991, two-thirds of America's exports to Japan were manufactured products. As Japan's global imports have grown sharply, so have its im-ports from the United States.

America's deficit with Japan, and almost everywhere else in Asia, has led many to believe that Asia is the source of America's trade problems. That be-lief is reinforced by another myth; that Latin America is the natural market for the United States. The evidence does not support these views.

South Korea and Singapore, for example, with a combined population of 47 million, buy more from the United States than all of South America, with a combined population of more than 300 million.

South Korea and Singapore, along with Taiwan, are also among the top 10 importers of American manufactured goods. No South American nation is in that group. In all of Latin America, only Mexico ranks that high. But years of public attention to-U.S. trade deficits with Asian countries have smothered those realises.

The Clinton administration's commitment to create a North American free trade area, and the growing U.S. interest in free trade arrangements in South and Central America, are reinforced by the false belief that no other regions are such good markets

for the United States. To the extent that Asia is portraved as America's trade "enemy there are likely to be unintended and negative results. The most obvious is the domestic support in the United States for protectionism, even though it is based on false information.

Beyond that, prominent Asians, bearing increasingly that the United States regards Latin America as it natural market, are inclined to respend that if Washington is going to huild a Western Hemisphere trade group. East Asians may have little

choice but to form their own. America's trade deficits, as a percentage of the value of its total trade with Indonesia, Hong Kong, Singa-pore. South Korea and Taiwan, are in decline. China stands out as a major exception to this trend in East Asia.

A Foreign Policy By Christoph Bertram

There Is

AMBURG — There are many today, in the United States and abroad, who accuse President Bill Clinton of not having a foreign policy. They refer to his wavering over Bosnia, his inconsistency on Somahis and his halfheartedness in dealha and his national returns in dealing with Hait to make their point.

But by concentrating on the trees, rather than the forest, the critics are missing the point.

For there is a consistent line in Mr. Clinton's foreign policy. It has been there from the start of his administration, and he has never tired of articulating it: that there is no longer a distinction between domestic and foreign affairs, that America's international connections must serve America's internal interest. and that the primary goal of both is to make America economically competitive again, at home and in the markets of the world.

What at first sight looks like wavering, inconsistency or halfheartedness, in the various international crises that the administration has had to confront, reveals, at second sight, a remarkable inner logic: Neither in Bosnia, nor in Somalia or Hain has the United States allowed itself to become so firmly committed as to be deflected from its primary goal of

pushing economic recovery.

U.S. involvement in maintaining international order has been halfhearted precisely because the heart of the administration has not been in it Even when as in Bosnia, it seemed to muster the determination to intervene, what followed was a policy of de facto nunintervention; and where, as in Somalia, it seemed willing to commit itself, the commitment proved relative.

Contrast this behavior in international security matters with that

In foreign policy, Clinton is doing what he export market in Japan as well as of its large and growing sales elsewhere in East Asia, especially in the context of the NAFTA debate. The Clinton promised the American people to do. administration should put the rela-tive value of U.S. exports in Asia and

concerning international conditions for America's prosperity, the unsentimental pressuring of Japan, the toughness on GATT, the willingness to stand and fight for NAFTA.

24 :

and

In foreign policy, Mr. Clinton is doing what he promised the American people to do, namely, give unrelenting priority to the economy. And his principal aides in foreign and security policy are doing what they promised the president to do, namely provided they promised the president to do, namely present him from becoming and prevent him from becoming en-ngled in international quarrels and crises beyond the point of no return. In fact, what we are seeing is the Japanization of America's foreign policy. Just as for Japan, markets matter more for the Clinton administration than does the respect of others for America's international power or strategic amhitions in par-

ticular geographic regions.

There is, however, one major problem with the sapanization of U.S. foreign policy, and it is now coming rapidly to the surface: The United States is not, and will not easily be allowed to be, a Japan, neither by the

world nor by its own citizens.

When Tokyo pursues a selfish, market-determined policy, this affects none of the international trouble spots because the world does not expect Japan to behave differently. When America does likewise, it is

scen as appeasement, thus aggravat-ing crises and famning flames.

And the American people, in con-trast to the Japanese, have tended to view U.S. involvement in the world from an idealistic, not a mercantilistic, perspective. Although, as recent opinion polls confirm, they support the outcome of President Clinton's policies, they do not like the style. They interpret indecisiveness in the foreign policy affairs of their nation as a lack of competence on the part of their leaders.

Herein lies hope, however slender, for the rest of the world. If anything, it will be Americans' abhorrence of po-litical cynicism, and their uneasiness over a superpower behaving like a second-rate power, that will remind the administration of the need to pursue consistency not only in advancing America's international commercial iterests but also in strengthening international order. The world can just about afford one Japan. It cannot afford America to become another.

The writer is diplomatic correspon dent for the weekly Die Zeit. He contributed this comment to the International Herald Tribune.

How to Make Governing Even Harder

Congress should embrace the North BOSTON — In the American system of government it is famously difficult to get anything done. The framers of the constitution built in checks and balances because they believed, wisely, that

American Free Trade Agreement for what it is: a useful improvement of the market system that has served the United States spectacularly well. As such, NAFTA offers America better johs and higher incomes, Its other benefits - in particular, political and economic advance in Mexico - can be enjoyed as an important bonus. To reject NAFTA for the sake of "economic security" would be a startling piece of folly. America would be rejecting the very ideas that gave it the security it now dreads losing.

- The Economist (London).



International Herald Tribune EATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

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By Anthony Lewis

leverage. "I'd love to help you, Mr. President." the congressman would say. "but I just can't vote with you on the oudget bill unless it includes XXX in my district."
That sort of thing goes on all the

time now. Members who are loud in denouncing the deficit are among the most ruthless in demanding gravy for themselves and their constituents. But with 40 percent taking over what is now the majority's power. they could be even more brazen. The whole difficulty in ending

budget deficits, since Ronald Reagan spear the country into grotesque debt, is that people do not want to give up their own benefits. The 60 percent rule will not change that aspect of human nature. It will just ensure that every hudget is packed with udbits traded for votes. Senator Paul Simon, Democrat

of Illinois, is the principal Senate sponsor of the proposal. In a fact sheet be asked: "What if Congress simply doesn't balance the budget. How is this amendment enforced?" In answer he said in part that members of Congress or the attorney general might be able to sue and the final arbiter will be, as in all constitutional matters, the

Supreme Court." Now there is a wonderful prospect. Congress phonies up the figures and passes a budget that really has a deficit. The Supreme Court, no doubt after years of legal proceedings, is supposed to tell us what the true figures are. More likely it

would wash its hands of a matter so ill-suited to judicial resolution, and put the issue back at square one.

remedy to the profundities of the constitution might seem to have little chance of adoption. Not so. Last year the amendment came close to the needed two-thirds majority in both houses. And this year the effect of Perotism and all the talk about the budget deficit have increased its chances. Of 14 new senators elected in 1992. It are supporting the amendment. They could tip the Senate over the two-thirds mark.

The Senate was originally sched-

into saying "yes."
In a secret ballot, my guess is that the proposal would lose soundly in both houses. But many members may feel that they have to bow to the sacred cow of a balanced budget, however hypocritical the particular idea may be. The American people should tell them that they do not want a new device to hobble already limping institutions.

The New York Times.

It will also encourage the hardening of the world into three blocs — Europe, the Americas and Asia each organized around a powerful industrial base and each suspicious

What a recipe for huck-passing frustration and chaos in govern ment. Many conservatives favor the amendment, but Judge Robert Bork, a conservative bero, says that it seems likely to be either ineffective or damaging, and perhaps both."

A proposal to add such a quack

uled to debate the proposed amendment before the end of this month. Now the issue has been put off until February. But no one should think that the postponement will weaken the proponents. To the contrary the prospect of facing voters in 1994 could scare more members

IN OUR PACES: 100, 75 AND 50 YEARS AGO

1893: Deadly Dancing PARIS - Mile. "Demi-Sipbon," so-

called on account of her slim waist. has met her death in the performance of what is called "le grand ecart." No one knew better than she did bow to throw herself on the ground with her legs stretched out. A few days ago she was executing this feat when a sudden crack of herbones was heard just as she touched the ground. She never rose again,

1918: Stumbling Home

PARIS — Along the roads that lead to the British lines from the territory still in German hands there pass today pitiful processions of broken. starving men - British prisoners newly released from the prison camps of Belginm. The sight of them makes the heart ache. They are mere shadows of men in rags and tatters, stumbling along with sunken eyes strained for the first glance of British khaki PARIS — Despatches published yes-

terday [Nov. 17] by the Paris evening papers state that the advance guard of the Belgian army has entered Brussels. The German troops, in conformity with the armistice conditions, have evacuated the region and are now ten miles from the capital. Brussels has been beflagged with the Allied colors for three days past.

1943: Yugoslays in Sortie

ALLIED HEADQUARTERS. AL-GIERS - [From our New York edition:] Yugoslav pilots trained in the United States began flying combat missions alongside American flyers yesterday [Nov. 15] when a force of Liberator bombers attacked the Eleusis airfield at Athens, Greece, These raids took place as comparative quiet continued for another day along the Italian front. Many of the Yugoslavs who took part in the raid have had extensive aviation experience, flying with the Yugoslav Air Force after their country was invaded by Germany and with commercial lines before that.

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OPINION

This Contempt for Workers Undercuts NAFTA's Appeal

By A. M. Rosenthal

NAFTA will not cost the job of a single American factory or agricultural worker. No plant or farm will be put ont of business. However, because of vari-ous complicated NAFTA tax and antisubsidy provisions, some other Americans will experience inconvenience.

Jobs will be lost by several hundred thousand editorial writers, columnists and other journalists, plus publishing executives, university professors, Wall Street specialists and members of state and federal legislative staffs. A few dozen think tanks will close down altogether. er. But unemployment insurance will be available, often, for these newly unem-ployed intellectuals. And many may be retrained for jobs as newsroom recep-tionists, school custodians or clerks m automated warehouses.

Of course they must be flexible willing to sell their homes, pull their

ON MY MIND

children out of school and hunt for new jobs in other cities around the country. Many will find employment above the minimum wage, probably, if they take care not to be too old to compete with

high school dropouts.
But being educated people they will also understand that contrasted to the possibility of a better balance of trade with Mexico their problems are entirely minor, and not to be whined about.

Anyway, perhaps things will pick up for them toward the end of the '90s. Ah - all this has been my evil little fantasy these past couple of weeks. Ah how they would how, those journal-istic and academic supporters of NAFTA who have shown so little care, compassion or understanding about the fears of working people who might lose their jobs, how they would how if their

own jobs were in danger,
I can hear them already, because I have
heard them so often before. If a newspaper is in danger of closing, or Wall Street brokers have a bad year, or if professors face loss of tenure for anything but murder, we fill pages of print and hours of air

time with sheer poignancy.

But we really do expect workers who lose their jobs after years at a craft or assembly line to be sweet and humble, because some day some other workers in some other factory may pick up jobs. I was in favor of NAFTA, although I never did think that the republic would collapse, America be driven from the company of decent nations and extraterrestrials take over if it did not pass. But now the administration and the intelligentsia have converted me to opposition

to the current version of NAFTA.

The gennine fears of frightened workers are dismissed contemptoously by the Clinton administration, press and academia. If that is true now, while workers are still fighting, what care will be shown

The most dramatic case among

them or their thoughts if they are defeated and find themselves out of work in the name of grander interest?

I am a company man; any union that threatens my paper, watch out. But that does not make me a kook union-hater, spilling over with rage at unions exercis-ing their right to lobby. The administra-tion's attack on the AFL-CIO and its leaders is not only unjust, but damaging

to freedom movements everywhere.
When it was not at all fashionable, the AFL-CIO and Lane Kirkland, its president, came to the quiet assistance of freedom fighters, dissidents and politi-cal prisoners throughout Eastern Eu-rope and the Soviet Union. The United States will need Kirklands again. But Mr. Kirkland is suddenly painted as Mussolini and his members as a bunch

of know-nothing boobs.

Workers fear that NAFTA would preserve child labor, abysmal wages and government-police union busting in Mexico. All of these are brutally unfair to Mexicans and to competing U.S. workers. And in case anybody cares about such niceties, Mr. Kirkland argues that they also run counter to provisions in U.S. free trade laws.

But if this version of NAFTA is defeated, American business, labor and government still have a chance to try to negotiate a NAFTA that would open Mexico not only to free trade but to free

unions and halfway decent pay.
Bill Clinton says he needs NAFTA as a message of support to the Asian summit meeting in Seattle. If he loses, maybe the message will be even stronger. In Asia as in the United States and Mexico. we Americans are against slave wages, forced labor, child labor and government union smashing.

Aren't we supposed to be?

The New York Times.



No Protection for the Workers

N AFTA steers the power to shape society away from communities of people and toward the untender mercies

of the unregulated marketplace. Make no mistake, it is an agreement conceived and drafted by and for privileged elites, with little genuine regard for ordinary citizens.

These elites say the agreement will promote democracy in Mexico and increase Mexicans buying power, But how is this supposed to harmon? The agreement offer many power for the property of the agreement of the many power and power for the property of the agreement of the many power agreement of the many power and power for the property of the agreement of the many power for the property of the property supposed to happen? The agreement offers many protections for the property, patents and profits of multinational corporations; there are none for workers, not a word about democracy.

Much is said about the need to form a trading bloc in the estern Hemisphere to counter the European Community. If that is so, then why does NAFTA sidestep the core of the European agreement regarding its inclusion of less-developed countries like Greece. Spain and Portugal?

The Europeans demanded and achieved democratization in these countries. With NAFTA, we never tried. The Europeans protected workers' rights to form independent trade unions and negotiate for higher wages, then backed it up with a development fund. We never tried. The Europeans tonk steps to discourage job flight to low-wage areas. We never tried.

- Lane Kirkland, president of the AFL-CIO, writing in The Washington Post.

Trapdoor Under U.S. Standards

AFTA, as well as the upcoming expansion of the General

Should such a tribunal declare a U.S. standard a nontariff

Everything NAFTA touches becomes more autocratic and less democratic. Moreover, NAFTA's Realpolitik serves to

If NAFTA passes, next year an invasive, expanded GATT will come before Congress. For Mr. Clinton, being twice allied to House Republicans and their corporate constituency raises questions about his political identity. Much as he might like to, Mr. Clinton cannot realistically say he will be able to shield his congressional backers from the consequences.

- The consumer advocate Ralph Noder, writing in The Washington Post.

Agreement on Tariffs and Trade, invades areas previously out of bounds for trade agreements, placing a trapdoor under domestic health and safety standards and hobbling citizen advocacy efforts to make them stronger. It would allow Mexico or Canada to challenge U.S. health and safety standards. Such challenges would be heard before secret trade tribunals. The panel decisions are unreviewable.

trade barrier under NAFTA, the United States would incur sanctions until it weakened or repealed its laws. One can expect a "pulldown" of U.S. standards.

entrench the dictatorial regime in Mexico.

LETTERS TO THE EDITOR

Reform, East and West

Regarding "East Europeans Could Learn from Asian Patience" (Opinion, Oct. 22) by Pradumna B. Rona and J. Malcolm Dowling Jr.:

The article unfortunately tries too hard to distinguish between the gradualist approach to socialist transitions in Asia and the "big bang" attempts at reform in Eastern Europe. In lumping together the experiences

of Laos, Vietnam and China, the authors are, in my view, shortchanging the reform efforts of Vietnamese authorities over the last five years, implicitly providing encouragement for a deliberate pace of reforms in the state enterprise sector in China, and perhaps

Asian reformers is Vietnam, where the bold reforms of 1989 (unlike ineffectual attempts earlier in the 1980s) freed virtually all prices, eliminated fiscal subsidies to state enterprises and gave farmers long-term leases to land. One result was to transform Vietnam from a rice importer to the third largest rice exporter in record time.

The lesson of Vietnam is that when rapid price reform, strong monetary control and exchange rate flexibility combine to provide the economy efficient prices within a stable macroeconomic environment, the needed shift in resource allocation can be quickly accomplished.

The result has been impressive owth since 1990 without foreign aid. This is not a go-slow policy but rather a case of an economy realigning itself quickly to efficiency prices.

The major difference between East first, but a decade of complacency in Asian transformation experiences and those in Eastern Europe has to do with the changing political structure and rapid social transformation in the latter. These - not the fact that the reformers have been ton bold - have created the terribly difficult situations

we see today in Russia and elsewhere, In Poland, where drastic measures were applied to a large and inefficient industrial sector, the results have been positive. Had that transition, however painful, been extended to a decade, the results would have been far less favor-able and costlier in my view. China, having made commendable progress, is perhaps now being buoyed mostly by the super-dynamic growth of its own rapidly reformed coastal provinces. Of course, reforms must be phased,

with price distortions being attacked

other areas, such as property rights, is not what should be advocated. Rather than patience, the message for potential economic reformers in countries such as Burma or North Korea should be to move as quickly as political and social constraints will allow, D. M. LEIPZIGER.

Washington. The writer, a senior economist with the World Bank, is expressing his personal view.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

The Artist's Private Trials Are None of Our Business

By Jonathan Yardley

WASHINGTON — Groping but because of its extraordinary scale and the near-unanimous enthusiasm cent morning. I was jolted awake by with which it was greeted, it opened the astonishing noises emanating from the television set. They came from a reporter for one of the cable networks, who was talking — this at 6:30 A.M., mind you — about the unhappy first marriage of Thomas Stearns Eliot and a movie being made about same. From the movic, she said, we will be able to learn "the real truth" about that marriage.

There you had it all, in a couple of seconds worth of idle early morning chatter: certain prevailing assumptions of pop culture boiled down to a few syllables of tele-talk. That the private lives of the eminent are public property. that the salacious details of those lives are of greater interest than the achievements for which the people who lived them are known; that not merely is it possible to know "the real truth" about other people but that the most incisive medium for doing so is the docudrama or one of its near kin - all of this was implicit in the cable reporter's offhand remarks.

We have done Isak Dinesen and Wolfgang Amadeus Mozart and T. E. Lawrence and Billie Holiday and Vincent Van

MEANWHILE

Gogh, not to mention Scott and Zelda and Eleanor and Franklin and Jack and Jackie. So why not T. S. Eliot?

T. S. Eliot may have been revicent and intellectual, a man for whom life existed largely in the mind — but in the anguish of his marriage to Vivienne Haigh-Wood is buried the stuff of cheap melodrama. If there is one thing we know how to do these days it is cheap melodrama, and no

one can escape its clutches.

By virtually all accounts it was a dismal marriage. Mrs. Eliot suffered from both physical and mental illness; as Paul Horgan writes in a "partial portrait" of Mr. Eliot published recently in a fine book called "Tracings." his "private troubles at bome" in the early 1930s included "the incurable mental illness of his wife, her placement in an institution, his act for separation, his own periods of depression that resulted."

Those who knew the Eliots were aware of these troubles, and there was quiet talk about them, but for the most part these were people of taste and re-finement who knew that the Eliots' private business was their own.

That was then, this is now, "Taste and refinement" have little to do with anything in the late 20th century. Taste and refinement will get you nothing these days but sand in the face. Gossip is what makes the world go 'round now, and the more intimate the gossip, the more moncy there is to be made from it.

It all hegan innocently enough.
"Lawrence of Arabia" was hardly the first film to be made in which biography was molded into dramatic form,

way for the deluge that followed. What we forget is that the men chiefly responsible for it — the producer Sam Spiegel, the director David Lean and the writer Robert Bolt — had the permission of T. E. Lawrence's brother, A. W., and that they bent over backward both to be true to historical fact and to treat psychological matters with respect. Even the famous homosexual rape scene

at Deraa was handled with restraint. The entertainment industry is now on bio-dramatical tont that has steadily gained momentum and that has been ever less respectful of those whose lives it has so merrily plundered.

The prevailing assumption now, and not merely in Hollywood, is that no one has any right to his or her own life — that everything is raw material for the insatiable machines of mass market entertainment.

"Get a life." Americans like to say these days, as in "Get real," but when Hollywood or one of its more decorous satellites gets a life, it gets unreal. Great armies of researchers may be employed as buffers against lawyers, and a patina of visual authenticity may be pasted across these productions, but the essence of what we are given about these exploited lives has no discernible connection to "the real truth."

It is entertainment pure and simple, and what it teaches us is that everything can be reduced to entertainment, indeed that entertainment is the be-all and endall of contemporary existence.

That T. S. Eliot should be the latest to be placed under the stethoscope of show business, like a patient etherized upon a table, is at once genuinely appalling and richly ironic. To anyone who knows and loves Mr. Eliot's poetry, who has re-mained faithful to him as literary opinion of his work has ehbed and flowed, the mere thought that his domestic torment could become the stuff of melodrama - even melodrama of the toniest

sort — is nothing less than obscene. Rarely in the history of literature has there been a writer of whom it can more truly be said that the words are all. Yet bere is T.S. Eliot about to become a "personality," a show biz icon for whom I-shirts and souvenir programs will soon be in order.

As for the irony, it is obvious. The poet who told the 20th century that We are the hollow men / We are the stuffed men / Leaning together / Head-piece filled with straw" is now himself to be hollowed out his inner self ripped open for the amusement of all.

This, rather than Andy Warhol's 15 minutes of fame, is the true fate of 20th century man. If it can happen to T. S. Eliot it can — and will — happen to

The Washington Post.

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First Prize - US \$25,000

Is Manufacturing Still Special in the New World Order: Richard Brown, Manchester

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Silver Awards - US \$10,000 The Vanishing Equity Premium

Olivier J. Blanchard, Massachusetts Institute of Technology

Wby Central Bank Independence Does Not Cause Low Inflation: There is no Institutional Fix for Politics Adam S. Posen, Harvard University and the Brookings Institution

Bronze Awards - US \$3,000

Economic Growth and Financial Markets: The Experience of Four Asian Countries Palle S. Andersen, Bank for

Wby Some Regions Do Better Than Others Dipak Dasgupta,

International Settlements

The World Bank (Jakarta) The Development of Pension Funds An Approaching Financial Revolution for Continental Europe E. Philip Davis, Bank for International

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LUXEMBOURG - The govemment of Luxembours refused to release \$36 million on Tuesday that is suspected of being drug-traffick-ing profits, in spite of a ruling by its Supreme Court that the money should be returned to its Colombi-

"The money will remain blocked until judicial procedures in other countries come to an end," a Justice Ministry official, Charles Elsen, said. He was referring to legal actions in the United States, where the Supreme Court is due to hear a case early next year.

The court ruling on Monday followed an appeal by Luxembourg's state prosecutor against an earlier decision by a lower court that the money, held in frozen bank accounts, should be handed back.

The case stemmed from the conviction of two Colombian men of laundering profits for Cali drug-

A judge sentenced them to jail but said she could not seize the money because it was not held in the names of the two convicted men and its owners in Colombia had broken no laws in the Grand Duchy. Luxembourg, which has strict hank secrecy laws, has since closed a loophole that forbade the confiscation of money belonging to anyone not convicted of a crime in

William Boyd's Novel Wins a Top U.K. Prize

LONDON - William Boyd won the Sunday Express Book of the Year Award on Tuesday for his novel "The Blue Afternoon."

The judges, including the secretary of state for national beritage, Peter Brooke, said the novel awarded the £20,000 (\$30,000) prize was "compulsively readable."

A boy at the grave of his father in a cemetery in Sarajevo. The city had its first snowfall on Tuesday.

3 Bosnian Rivals to Meet on Aid Convoys

Compiled by Our Staff From Disputches GENEVA - Bosnia's three warring parties have agreed to attend talks on Thursday to discuss free access for convoys trying to belp 3 million people survive this winter, the UN refu-

gee agency said Tuesday. The UN High Commissioner for Refugees. the main relief agency in the former Yugosla-via, invited the political and military leaders of the three sides to Geneva to demand a halt to

flagrant blockage of humanitarian supplies. But diplomats said they would be surprised if Rosnia's leaders, who have not met face-to-face for more than two months, did not take advantage of the opportunity to discuss a peace settlement in the 19-month conflict.

The Bosnian prime minister. Haris Silajdzic. the leader of the Bosnian Serbs, Radovan Karadzic, and the Bosnian Croatian leader, Mate Boban, have agreed to attend the one-day meeting Thursday, an agency spokesman said.
The United Nations decided last month to

suspend aid convoys in central Bosnia after a

Danish truck driver working for the agency was killed. The suspension cut off 1.5 million peo-

Sarajevo got its first beavy snowfall of the season Tuesday. About 12 centimeters of snow hlanketed the city, making it difficult for residents to get around by foot or hicycle, now the most most common means of transportation. The UN airlift of food continued despite the

On the battlefield, the Bosnian Army fought off one of the heaviest Croatian attacks of the war, bolding its ground against tanks, artillery and thousands of troops near a town in central Bosnia, UN officials said Tuesday.

Lieutenant Colonel Bill Aikman, a spokesman for the peacekeepers, said the eight-hour assault on Gornji Vakuf on Monday involved about 4,000 troops and 10 to 15 tanks attacking on a 12-kilometer front. The assault was backed by more than 550 rounds of artillery, be said.

(Reuters, AP)

The UN tribunal investigating war crimes in the former Yugoslavia holds its inaugural meeting on Wednesday amid doubts that those guilty of atrocities will ever be brought to justice, Reuters reported from The Hague.

The tribunal, made up of a prosecutor, 11 jndges and a supporting staff of more than 300 people, was set up by the UN Security Council to try people accused of murder, rape, torture and other human rights violations. It is the first such international tribunal since

the allied powers set up courts at Nuremberg and Tokyo to try those guilty of crimes against manity in World War II. Eric Suy, professor of international law at Belgium's Leaven University, said the tribunal might convict some minor war criminals, but

that the political and military leaders who bore ultimate responsibility would probably escape

"My feeling is that this tribunal will never come to any serious conclusions," he said.

high-ranking officers demanding that China should "take a solemn

and just stand" against the United

calmed the generals by reminding them that since China had devel-

oped nuclear weapons in the 1960s,

"we are no longer airaid of the threats and bullying of the two he-

gemonists," meaning Russia and,

the United States, but the intensity

Strong mistrust of U.S. inten-

tions was also apparent from the 80-page book of military analysis

that caught the eye of the Russian

The book was written under a

pen name and published by South-

west Normal University Press in

Sichuan Province last June, its an-thor displayed the knowledge and

of convictions in the military.

diplomat this fall.

Mr. Jiang was said to have

German Socialists Open Drive To Take Reins After 12 Years

By Craig R. Whitney
New York Times Service WIESBADEN, Germany - The

Social Democrats, 12 years in opposition, began a convention on Tuesday that they hope will put them on course to win national elections next October.

But first, their new leader told them, they will have to give up the decadelong habit of radical foreign and domestic policy positions that have kept them out of power during the long rule of Chancellor Helmut Kohl and his Christian Democratic

"Instead of a simple 'no' to the policies of the government in Bonn, we need to formulate better alternatives," pleaded the man who hopes to oust Mr. Kohl next year, Rudolf Scharping, 45, the governor of Rhineland-Palatinate.

"I ask everyone here not to make long opposition speeches, but to lay the groundwork so that the Social Democrats can and should run the government," he told the 2,000 delegates in the convention hall.

The last Social Democratic chancellor, Helmut Schmidt, lost the job in 1982 when his coalition partners, the Free Democrats, switched support to Mr. Kohl's party.

They show few signs of being ready to switch again, despite the fact that Stern magazine reported this week that their chairman, Foreign Minister Klaus Kinkel, called his cabinet colleague, Defense Minister Volker Rühe, a Christian Democrat, a "lout and a boor" for repeatedly interfering in foreign

If he wants the chancellor's job, Mr. Scharping will have to lead the Social Democrats to a stronger position than the 33.5 percent of the vote they won in 1990.

The problem, as a string of speakers pointed out Tuesday, is how a party traditionally associated with the interests of the working class can appealing to post-modern German voters afraid for their jobs in the worst recession since World

All the traditional left-wing remedies — higher government spend-ing to create jobs, higher spending on unemployment benefits and welfare programs, for example -

are all now accepted as part of the problem that has priced German goods out of many world markets rather than as possible solutions to

the problem of joblessness. Raising taxes on the rich seemed the lowest common denominator in the speechmaking Tuesday, and Mr. Scharping said that would be all right with him.

Getting his party around to a responsible foreign-policy position may be his most difficult task, as he showed by devoting only five minutes of a 75-minute keynote speech to the subject.
Social Democrats will remain

committed Europeans, he said, but they will also remain extremely rehictant to commit military forces to anything except self-defense on German territory.

Cabinet Aides Feud in Bonn

BONN — A dispute between Germany's foreign and defense ministers has flared in public, with Klaus Kinkel reported on Tuesday to have called his colleague Volker Rühe "a lout and a boor" for

meddling in foreign policy.

Stern magazine said Mr.

Kinkel had complained to members of his liberal Free Democratic Party, junior part-ners of Mr. Kohl's Christian Democrats, about Mr. Rühe's push to expand his foreign policy influence.

The report, excerpts of which were made public ahead of publication on Thursday, said Mr. Kinkel had tried in vain to stop Mr. Rühe, a Christian Democrat, from making a recent trip to Asia on the grounds that it interfered with foreign policy. "Rithe is a lout and a boor,"

the weekly quoted Mr. Kinkel

as saying.

A Foreign Ministry spokes-man could not be reached for comment on the report, but neither Mr. Kinkel nor his par-ty issued a denial.

Mr. Scharping took Mr. Kohl to the Federal Constitutional Court in Karlsruhe this year over the chancellor's decision to send 1,700 troops to a pacified part of Somalia to help supply United Nations

forces there. "How we argued about constitu-tional law, about whether to go to court, whether to support a change in the German Constitution to permit such missions," he recalled

Tuesday. "But the mission had a very good humanitarian side," he reminded the delegates: "Hundreds of thou-sands of people did not starve to death because of it."

But later this week party delegates are to debate motions that include one declaring the UN mis-sion in Somalia a failure, and calling for German troops to be pulled out as soon as possible. Even Mr. Rühe, who pushed his government to send them there to show that Germany was ready to take on new global responsibilities, now wants them out when American forces withdraw, by next spring.

Mr. Scharping suggested that nonmilitary solutions to such problems were preferable. "What would have happened a year ago if humanitarian organizations had come to us and asked for 500 million marks to help in Somalia?" be asked rhetorically. In fact, relief organizations asked the UN for military assistance to help them get aid past battling Somali factions to

the people who needed it. Hans-Jürgen Wischnewski, an old Social Democrat who did behind-the-scenes negotiations in Somalia and elsewhere for Mr. Schmidt in the old days, said of Mr. Scharping's performance: "He ap-pealed to people's feelings, which is good. But he didn't talk enough about foreign affairs for my taste

A few days ago in Brussels, Mr. Wischnewski said, Mr. Scharping and other European socialist party leaders agreed that not only peacekeeping but also peacemaking missions would be internationally acceptable in the new world order. But Mr. Scharping did not repeat that position here Tuesday, and the party rank and file appears unlikely

Continued from Page 1 shop owner, Margaret Gammell, said she hoped she wouldn't have to let Miss O'Callaghan go, but sbe

of the money and the vested interests in Duhlin," sbe said. "The west of Ireland is so small and so poor that it needs special treatment." Government officials and some local businessmen say that the fears

wasn't sure.
"I think this happened because

and dire predictions that the government would eventually withdraw the Shannon option were exaggerated in the debate. "It was a tactic." said John Fahey, manager of the Limerick lnn

Hotel and head of the regional hotel association. "We created that impression ourselves."

The change that allows Dublinbound passengers to skip Shannon.

EIRE: Shannon, Duty-Free Eden, Feels Short-Changed ENEMIES: Anger in Military where they are required to get off (about 5 meters) above sea level,

the plane and are funneled to the duty-free shop for about 45 minutes, is part of a government plan to save Aer Lingus, the national airline. The company is being refinanced and reorganized in an attempt to overcome huge losses attributed to the international recession and, some say, govern-ment conniving at staff featherbedding in prosperous times.

Mr. Fabey, like other businessists coming with an aggressive marprices in the off-season.

Local officials and businessmen

rarely closed by descending clouds. It was mostly for receiving flying boats. In 1943, Joe Sheridan, a bartender, mixed coffee and Irish whisky to restore the spirits of chilled boat-plane passengers. In 1945, the enlarged interna-

tional airport was opened and the stopover rule was imposed. In 1951, the world's first duty-free sbop was opened and millions of increasingly prosperous Irishmen, vows to try to keep the tour- Americans began to come through Shannon, closer than Dublin to the keting campaign and hargain western towns and villages of their ancestors.

When huge jets became able to also point proudly to Sbannon's fly the Atlantic without refueling, history. In 1935, Charles Lind- the region began to increase its bergh, still at the height of celebri- tourist attractions, particularly the ty, helped choose the place for a opening of medieval castles to stopover airport in Ireland on the spectacles of Irish dance and mu-Shannon estuary, only 16 feet sic, a kind of Celtic dinner theater.

A Hong Kong journal with close ties to Beijing recently carried an account of a confrontational meeting between Mr. Jiang and his generals on Sept. 8, and this account has been taken as credible by some

"soft stance" Beijing was taking toward American "begemonism" and "power politics."

The generals were said to have

Continued from Page 1

First, there was the U.S. sale of

These sanctions were announced

The military was one of the in-

JAPAN: Hosokawa Wins Key Vote on Reform Packet

sokawa heads, strengthen his hand considerably in talks scheduled for Friday with President Bill Clinton in Scattle and, perhaps most im-portant, give critical impetus to Mr. Hosokawa's goals of opening the economy and reining in the power-

ful government bureaucracy. Not least, there were already signs that the deeply conservative Liberal Democratic Party, as well as the Socialist Party, could suffer damaging waves of defections because of dissension over the legisla-

"The face of Japanese politics is just beginning to change now for real," said Takeshi Sasaki, a political scientist at Tokyo University. This shows that the government now has the political will to move on to the other issues, reform of the administrative system, reform of

the economy, and even the trading Kenzo Uchida, a popular politi-

the new system, the old political rectly in single-seat constituencies. structure will be in chaos."

features and were the product of some shrewd compromises offered by Mr. Hosokawa and his coalition partners, but the basic provisions are straightforward.

In the current system, the 511 nembers of the more powerful lower house of parliament are elected in three- to six-seat districts, many of which were designed in the 1920s. That system often pits members of the same party against each pete not on the issues but by offer-

contracts. has been slowly declining for years, losing some. For instance, Tokyo's representation would grow from 21

The bills have many complex filled on the basis of proportional representation by party affiliation. Voters would cast two ballots, one for the representative from their district and one for a party.

The angriest opposition came from the the two parties that con-trolled Japan during the Cold War years - the Liberal Democrats. who are now in the opposition, and the Social Democratic Party, who have uneasily assumed the position of the largest single party in the

ing cash rewards or preferred ac- The changes would eliminate cess to government licenses and what had been safe seats for some -members of the two parties, while Under the new bills, the number completely overturning their tradi-of seats would be reduced to 500; tional means of financing election with cities gaining representatives campaigns. As a result, some mem-and rural areas, whose population bers of the parties warned that the - public - which is solidly behind the reforms - would never forgive them if they refused to compro-mise, while others threatened to

NAFTA: Clinton Believes Victory on Trade Is in Sight

Continued from Page 1

just as the deficit-reduction plan passed the Senate after the administration brought over just enough senators by promising the favors that are any administration's stock · in trade.

This deal-making angered the unions and their supporters. "It's a man's way of doing business," said Representative Marcy Kaptur, Democrat of Chio.

"For President Clinton and many of the men involved, winning has become more important than

Perhaps, but some of Mr. Clinton's own supporters wish he had done more of this earlier in his administration rather than appeasing its liberal wing. This time, he is arm-twisting, appealing to business groups, and courting Republicans. Bill Frenzel, a former Republican congressman from Minnesota wbo has been advising the White House, predicted that the trade agreement

many of the values involved," she

would pass.

Partly on Mr. Frenzel's advice, Mr. Clinton bas been promising Republicans who vote for the agreement that be will offer them a measure of electoral protection hy reminding the voters that a "ves" vote should not be a reason for defeating a congressman in the next elections.

> This brought an attack from Lane Kirkland, president of the AFL-CIO, who accused Mr. Clinton of abdicating his role as leader of the Democratic Party.

meeting" and presented the presi-dent with a petition signed by 180 Chinese military officials, one

thing seems clear: tempers have

F-16 fighters to Taiwan last year. Then, in August, Washington imposed sanctions on China over the transfer by China of missile equipment to Pakistan.

in the midst of the Yinhe episode, which turned out to be a case of mistaken intelligence in which Washington said a Chinese cargo ship was carrying chemical weapons ingredients to Iran. An inspection proved it was not.

stitutions in China that was particularly offended by the sale of F-16s to Taiwan last year," a Western diplomat said. He added that there were "elements" in the Chinese military who would like their civilian leaders to show more gump-tion in standing up to the United

analysts here.

Eight senior generals led by De-fense Minister Chi Haodan were

to 23 seats. A total of 274 of those members mise, while others threatened to quit the parties if there was too experience of a seasoned member of the Chinese military establishcal commentator, said, "When this passes and an election is held under of parliament would be elected diment, diplomats here say.

Robert F. Wagner Jr., Ex-Deputy Mayor of N.Y., Dies

New York Times Service NEW YORK - Robert F. Wagsaid to have met with Mr. Jiang to ner Jr., the scion of a family that express their frustration over the defined New York politics for three generations, died Monday in a hotel room in Texas where he was

researching a book on urban Amer-

The San Antonio medical examiner's office said that he had apparently died of natural causes. Mr. Wagner, the son of a three-

Friends said he complained of fin symptoms while flying to San Antonio Saturday. His body was been groomed for a political career, under Mayor Edward L Koch as found in his hotel room Monday. But he was shy and uncomfortable deputy mayor for policy, chairman with self-promotion and held only of the City Planning Commission, one elective office himself, as a city president of the Health and Hospicolincilman from Manhattan. Mr. Wagner left his imprint on Board of Education.

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LONDON THEATER

'The L.A. Plays': Still Waiting for A Main Feature

By Sheridan Morley

ONDON — "The L.A. Plays" by Han Ong (at the Almeida) is what in that movie capital would he classified as the trailer rather than the full feature. In rather less than two hours we get two fragile, fragmentary pieces linked by a central character who, knowing neither whence he is coming nor whither he is going, gets tossed around from prison to audition,

'Eurovision' Will Close On Nov. 27

ONDON - Andrew Lloyd Wehher annonnced on Tuesday that he was closing "Eurovi-sion," which opened only last week, on Nov. 27. He blamed "negative critical appraisal.".

Lloyd Webber did no favors to Tim Luscombe by promoting "Eurovision" from its origins in a gay-theater festival to the infinitely harsher commercial glare of the West End.

What seemed a mildly diverting cabaret at the Drill Hall a couple of years ago is a hopelessly shapeless shambles at the Vandeville, not much helped by Luscombe's doubling as director and anthor, nor by a cringe-making central perfor-mance from Anita Dobson as the song-contest hostess possessed by

the Spirit of Europe.
The scenario is ambitious. We open in ancient Rome with the Emperor Hadrian (Simon Dutton, looking suitably embarrassed in something halfway between a toga and a tutu) losing his boyfriend and vowing to find him again across the ages. We then cut a couple of thousand years to modern Rome, whither have come a gay Eurovi-sion camp follower (James Dreyfus) and his faithless air-steward lover (Charles Edwards) in search of another gay couple, singers in the contest in danger of being

hauled out of the closet. Somewhere in here are the vestiges of a gay farce, but the musical plete with parodies of winning entries hy Jason Carr) get in the way of what passes for its plot.

Luscombe is a talented and stylish director when given a halfway decent script. Here he was given something less than that.

MILES AWAY:

A Walk Across France

By Miles Morland. Illustrated.

238 pages. \$21. Random House.

Reviewed by Bruce Weber

C TORIES of journeys income of

literature's longest shelves. To set off on a path with a goal in mind and eventually, after great effort, to reach the goal is, after all, a perfect

These days, the problem with

books about journeys, literal ones,

anyway, is that by now the most outlandish and challenging ones

have already been taken and de-

prescription for a parrative.

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Sheridan Morley

the rituals of photography being much the same in both instances. We are meant to see yet anoth-er bleak map of the borderline where the American immigrant dream turns into a nightmare. These are sketches from the street

life of Los Angeles, its hustlers and its misfits, its victims and its losers all glimpsed in fast-forward on their way to an AIDS ward, for even death seems to come faster in California. There's breadth here but not a

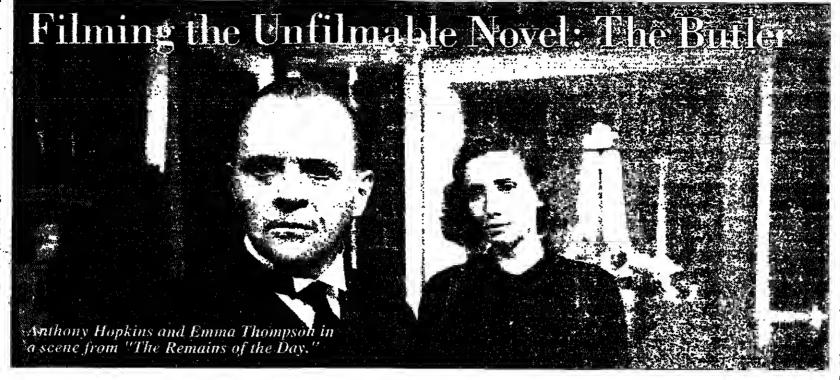
lot of depth. We never really get to know any of the characters for long enough to care about their dis-placement, and in the end the play resembles nothing so much as one of those bus tours of movie stars' homes on which we are left with our noses pressed up against the window, desperate to learn more of lives that are only flickeringly on

Only a flashback gives us the happy ending in New Mexico, which Greg, the teenage Chinese-American hustler (hauntingly well played by François Chan) seems to deserve. And although Matthew Lloyd's agile, seamless production is brilliantly cast, few of the other players have the chance to establish any but the most instant of

At the Garrick, Steven Berkoff's "One Man" is a powerhouse assembly of three of his monologues: the one about the East End thug interchangeable with his own pit-bull terrier, the one derived from Edgar Allan Poe's "The Tell-Tale Heart," and a new one (premicred at this year's Edinburgh Festival) about an actor so desperate for employment that he sacrifices himself and at least one marriage to the sweaty business of

At times resembling Peter Lorre on speed, at others one of those actors who apparently rose from the grave to take part in Hammer horror movies, Berkoff is a mesmerizing mimic now so far over the top as to be ont of sight. But what he hrings back to the West End is a real sense of menace and manic energy, and it is hugely wel-come in an otherwise rather bland

Time, there are moments of tre-mendous self-indulgence, notably in "The Tell-Tale Heart" which Ber-... koff has been performing for so many years that he has to find more and more outlandish ways of keeping his own interest abve. But in "The Actor." which he performs constant jogging motion, there is a real balletic sense of the desperation of the unemployed thespian glad-handing his more fortunate colleagues with lethal hatred. In "The Dog" he has achieved the unique distinction of being more believable as the four-legged killer than as its equally murderous owner.



By Caryn James New York Times Service

EW YORK - As the repressed butler in "The Remains of the Day," Anthony Hopkins carries the weight of the film literally in his shoulders. When he plays the aging Stevens of the 1950s, Hopkins's shoulders are slightly hunched up and rounded, so full of tension they look painful.

In flashbacks to Stevens in his prime during the 1930s, the shoulders are less tense. In those days of Stevens's blind and self-satisfied devotion to his master, Lord Darlington, the botler has n rigid bearing and placid face, though his worried eyes hint at the merciless denial of his emotional life.

The actor's posture is one visual equivalent of the self-deluded and defensive monologue by Stevens that makes up the English writer Kazuo Ishiguro's 1989 novel, on which the film is based.

What is "a great butler," Stevens sussily wonders in the novel. Who "set the standards amongst our generation"? That sense of a generation whose time and standards have passed is a major theme on the page. Stevens's musing about it is absent from the film, but Hopkins's punctilious diction and changing osture provide perfect cinematic equals. "The Remains of the Day" is the deepest,

most hearthreakingly real of the many ex-traordinary films directed by James Ivory,

produced by Ismail Merchant and written by Ruth Prawer Jhabvala. And in a season rich with dazzling literary adaptations, including "The Age of Innocence" and "Short Cuts," it is the most sublime and difficult accomplish-

It is based on an apparently unfilmable covel, whose action is largely that of a mind sifting through the past.

The way the filmmakers have adapted the book while preserving its spirit suggests what is superb about the movie and speaks to some fundamental differences between fiction and film.

The very qualities that enrich the novel make it a dare for a screenwriter. On the page. Stevens is an unreliable narrator and stingy with details. The frame of the story is his journey from Darlington Hall, where he now works for a rich American, to the countryside where he will meet the former housekeeper, Miss Kenton, after 20 years.

On the way, Stevens flashes hack and forth in time to fill in the past, though not in a simple way. He backtracks and then backtracks from there, dropping hints like land mines — about Lord Darlington's political activities, about his relationship with Miss Kenton — whose significance will explode into view much later. What could be less dramatic than the memories of a man determined not to question the rigid social order that has ruled his life?

The first writer to tackle the problem was

Harold Pinter, who bought the rights to the Emma Thompson in a performance as exqui-Ishiguro novel before it was published. Though "The Remains of the Day" is unmistakahly a Merchant-Ivory-Ihahvala film, it took quite a while to get that way. Mike Nichols originally intended to direct the Pinter script. When he chose to pass, he staved oo as a producer. Merchani and Ivory were brought in, and they in turn brought along Jhabvala as writer.

As Nichols explained, "Pinter's approach was more austere and had more mystery. Ihabvala filled us in completely." Her version was "clearer and more accessible."

Jhahvala found what was under the surface of the story and made it concrete without destroying its mystery. Her dialogue is sometimes straight from the book t"History could well be made under this roof." Stevens tells the staff before one of Lord Darlington's political conferences; and sometimes

HE film's point of view is almost exclusively Stevens's; as in the novel, that device allows us to see and hear only what he does hut usually to understand much more.

The most important change is the expanded role of Miss Kenton, In the novel, the housekeeper is a shadowy figure, whom Steattracted to once, On screen, played by have seen evaporate before our eyes,

sitely poignant as Hopkins's, she is a woman whose affection for Sievens slowly becomes

When she finally flirts with him, after years of working together, the scene is even more effective than on the page. She must physically hack him into a corner in his own ner of the Golden Lion at the Vensitting room. It is, of course, a doomed overture, hut the moment resonates with the since it was shot in French rather audience's sympathy for Miss Kenton and the hope that Stevens might respond.

She understands that the orderlinesss of s profession provides the substance of his life; in fact, she possesses a comfortable aloofness of her own. Their relationship unearths the dramatic and passionate possibilities in the story of a determinedly unpassion-

The film's emotionally devastating ending is evoked by the sense that both Stevens and is evoked by the sense that both Stevens and film. That country should be repre-Miss Kenton have missed great love and sented in three of the six main crehappiness. "There are times when I think, auve areas - art director, cinema-What a terrible mistake I've made with my tographer, costume designer, life," Miss Kenton says at her final meeting editor, sound mixer, music comwith Stevens in the 1950s.

In the novel, that line is almost a revelation, adding to the reader's meager proof of her affection for Stevens decanes before. (Provided Stevens's memory of the dialogue can be trusted, which it can't.) On screen, that affection has been evident, and the same vens can scarcely admit he might have been line becomes an elegy for the possibilities we

Academy Bends Its Rules

Foreign Films On Oscar List

> By Elaine Dutka Los Angeles Times Service

OS ANGELES - Relaxing its new qualifying guidelines for best foreign-language film Oscar consideration, the Academy of Motion Picture Arts and Sciences has accepted three widely acclaimed movies that would not have otherwise made the cut.

"The Sceni of Green Papaya."
the debut film of director Tran Anh
Hung, which is the Vietnam entry,
will join the Taiwanese entry, "The Wedding Banquer" (winner of the Golden Bear at the Berlin film fes-tival), and "Farewell My Concu-(co-winner of the Golden Palm at Cannes; from Hong Kong on the list of 30 films from which the top five nominees will he selected. The academy also disclosed "Trois Couleurs: Bleu," winice film festival, has been rejected than Polish - the language of the submitting country — when, in its opinion, the plot didn't call for it.

HE academy's guidelines suggest that no foreign-language film is eligible for an Oscar unless three conditions are met. Of the producer, director and writer, two should he from the country submitting the poser, Finally, actors from the submitting country should constitute a "significant element" of the film.

The standards are complex, antiquated and senseless," says Jeff Lipsky, co-founder of October Films, which is distribution "Cronos," a Mexican entry unaffected hy the new guidelines, "Yet the academy woo't candidly admit that anything is wrong with any part of the Oscar process."

Ray Price of First Look Pictures, U. S. distributor of "Scent," added: "I empathize with the academy's ef-

fort to discourage films from 'shop-ping nationalities' — if country A doesn't submit it, they check out country B. But in trying to define ethnic origin, the criteria may be misleading and create problems en-tirely different from the intent. The rock opera, "Starmania," hy Michel Berger and Luc Plamon-

Arthur Hiller, president of the academy, emphasizes that these criteria are nol "edicts." Judgments will be made on a case-hy-case basis by the 10-person executiv mittee and announced at the end of the month. Eligible films will then be evaluated by the 300 to 400 memoers of the screening commit-

Sparkling Debuts and Star-Turn Revivals and it is a slow-witted guest who tranquil Touraine to calm him that it moves at the pace of Mack churchman who falls from power.

By Thomas Quinn Curtiss mational Herald Tribune

ARIS - Playgoers in Paris this rainy autumn are bunting comic relief and the season's start is stocked with diverting escapes. There is a jouncy new farce at the

The well-heeled antihero of this comedy has a spiteful streak and indulges in practical jokes. He collects stupid fellows below his statioo and invites them to his table for sport. His wife is disgusted by

saves the marriage.

Jacques Villeret as the obese clown and Claude Brasseur as his insidious host conduct the scramble to boisterous laughter. Françoise Dorin, who has writ-

len many hits, has another with "Le Retour en Tournine" (Théaire de l'Ocuvie). Known Dinner Dumbbells) by Francis dane dialogue and wit, Dorin presents us with an angry middle-aged father who loathes the current times, from rock to porn, and almost goes crazy when he finds that his young daughter is appearing in salacious movies and stark naked on billboards. His elderly mother,

Jean Piat as the enraged father Gisèle Casadesus as his mother and Alicia Alonso as the daughter who attempts to understand him provide a trio of exemplary interpreta-

There is some superlative acting

Jeao-Paul Belmondo has returned to be the dandy of the 1890s who tells so many lies that he can't remember them and is forced to disguise himself as a couturier in Georges Feydeau's evergreen Tailleur pour Dames" (Théâtre de his habits and walks out on him, more modern than he, takes him to Paris). Bernard Murat staged it so

kind of guy who memorizes poem

Morland writes with the breezy

self-deprecation of a fortunate and

well-educated man. He tells us of

his fussy preoccupation with maps

his delight in comfortable shoes.

when it comes to describing the

hy Gerard Manley Hopkins.

Gérard Desarthe is proving his don, had its premiere at the Palais gambler of Pirandello's "La Vodes Congrès in 1979.

high reputation again as the outcast hipté de l'Honneur" (known in English as "The Pleasure of Hooes- dor, greatly improved by Lewis ') at the Heberton

Sennett's slapsticks.

The reprise of Henry de Month-rlant's eloquent drama of 17th-acrobatic feats, while strobes flash century Spain. "Le Cardinal d'E- and rock music grows louder and (Madeleice),

is louder.

It is in Paris again at the Moga-

Furey's direction and a company of

distinguished by Simone Valère as
the demented Queen Joanna of
Castile and by Jean Desailly as the
the title "Tycoon."

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We've climbed Everest, swun the Channel, ballooned the Atlantic, rocketed to the moon, sailed solo around the world. A onelegged man has jogged across the United States. Siberia has been bi-1 SLOW WALTZ IN CEDAR BEND, by Robert James Walcycled, the Amazon paddled, Ant-2 THE BRIDGES OF MADI-SON COUNTY, by Robert arctica traversed by dogsled. At this point, who cares if somebody walks across France? And a skinny James Waller
3 NIGHTMARES & DREAMS-3 NIGHTMARES & DREAMS
CAPES, by Stephen King
4 LASHER, by Anne Rice
5 A DANGEROUS PORTUNE, by Ken Follett
6 THE PIRES OP HEAVEN,

part of France at that? It is to the credit of Miles Morland, an successful investment banker who in 1989, with his wife, Ghislaine, undertook a 553-kilometer (about 346-mile) stroll from the Mediterranean to the Atlantic just north of the Pyrénées, that such a relatively modest feat comes to seem a happy achievement. "Miles Away" is Morland's

chronicle of the trip, from his and his wife's fussbudget planning and packing through their whining and mouning as their muscles got used to regular exertion to their rather abdred and relieved-sounding celebration in the shallow surf of

France's Atlantic coast. This isn't exactly an adventure story. The walk, which takes 25 days, is a civil enterprise, with wine for lunch daily, followed often by a nap. There isn't much drama or

danger, though some of the hotels the Morlands have to stay in are a little seedy. Their chief obstacle is their own previously sedentary middle age, which is why the tale ends up a satisfying one, because they end up overcoming it. Morland, an Englishman, was 45

when he resigned, rather abruptly, from his job at the head of the London office of a Wall Street investment firm. The Walk, as he and his wife came to call it, with a

BOOKS

Along the Walk, he tells us a little about the old life - how he got his first job, how he managed to sidle up the corporate ladder - and judging from the gentle tone of Morland's prose, it's no wonder he gave it up. He has a pleasantly accrbic wi He didn't fit in. There are amusing character sketches of a few of his occasional irascible innkeeper. former colleagues, driven madmen

capital W, was to he the beginning

of a new kind of life.

Robert Folkium

14 THE DOWNING STREET
YEARS, by Margaret Thatch-

THE FOUNTAIN OF AGE

I STOP THE INSANITY!, by

Susan Powier

2 MEN ARE FROM MARS,
WOMEN ARE FROM VE-

LESS MIND, by Deepak Cho-

4 EAT MORE, WEIGH LESS. by Dean Ornish

ADVICE, HOW-TO AND MISCELLANEOUS

all of them, hard drinkers with steely gazes and icy blood. Morland is the

He also tells us something about his relationship with Ghislaine. Frenchwoman whom he met in 1970 when both were living in New York. The courtship took place over several years and two conti-nents, and Morland narrates some 9 FURTHER ALONG THE ROAD LESS TRAVELED, of its more charming moments. But apparently there were also some by M. Scott Peck rough spots, because the marriage by Diana Ross
11 LISTENING TO PROZAC.

3 20

This is Morland's ripest personal imager, and he uses it provocatively. wondering at the start of the book. about the future of his marriage now that its financial foundation has been undermined and worrving whether the Walk might rekindle his

foundered. The two divorced, and

then, three years later, remarried.

and Ghislaine's problems. This is an unprepossessing tale, without the universal resonance of Miles Morland isn't Joseph Conrad or Thor Heverdahl. But if you listened to him tell his story over dinner, you'd probably enjoy yourself.

Bruce Weber is on the staff of The New York Times.

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MARKET

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International Herald Tribune, Wednesday, November 17, 1993

ABC Buys A Share In Nordic Television

NEW YORK — Capital Cities/-ABC Inc., pursuing its expansion into Europe, said Tuesday that it had agreed to buy a 16 percent stake in Scandinavian Broadcast-

ing System SA and warrants to purchase an additional 5 percent. In addition, Capital Cities has the right to acquire up to 25 percent of Scandinavian's outstanding shares in the open market.

Seandinavian Broadcasting owns and operates four commercial television stations in Sweden. Norway and Denmark.

"This is an absolutely perfect fit for both companies," said Melissa Cook, media and broadcasting analyst with Prudential Securities Inc. "It's like looking at the TV industry in the U.S. in the 1950s."

She said Scandinavian has hit shows in Norway with versions of "The Dating Game" and "Wheel of Fortune." In Sweden, "The Oprah Winfrey Show," which it syndicates, is a popular show.

Capital Cities last month formed

ABC Cable & International Broadcast Group to look for investments in foreign broadcasters and pro-

In addition, the unit oversees the company's recently purchased 33 percent stake in Hamster, a French producer, 25 percent in Tesauro of pain, 50 percent in London-based Molinaire and 50 percent in Tele-München in Munich, Along with a stake in a British cable company, Capital Cities controls 33 percent of Eurosport, Europe's largest

■ Time Plans New Service Time Warner Inc. said it would

create an interactive video newson-demand service for its full-service network, using the resources of Time Inc. and its New York I news, Reuters reported Tuesday from

The video service, which will provide custom-tailored news and information, will be run by Walter Isaacson, Time magazine's assis-

Coal Woes Rock Germany Jobs and Demand Shrink in the East

By Brandon Mitchener

International Herald Tribune
JANSCHWALDE, Germany — Five kilometers long and 60 meters deep (three miles and 200 feet). the gaping Osigrenze open-pit lignite mine near the Polish border once symbolized East German energy independence, as did the power plant it fed, a 3,000-megawatt monster named Black Pump. Black Pump will be the most modern browncoal electric power plant in the world — and the most beautiful," Martin Martiny, an official of the

In the East, both citizens and cities are turning their backs on coal in favor of imported natural gas and oil.

regional utility, said recently. The plant's three smokestacks and nine cooling towers are visible for

Even as clean-coal technology advances, bowever, Eastern Germany's industrial collapse has made demand for electricity shrink by half since reunification. Both citizens and municipalioes in the East have turned their backs on coal in favor of imported natural gas and oil - despite the threat to the local mining industry's remaining 30,000 jobs, half the pre-unification figure.

There are a lot of cities where gas is as good as decided," said Ritz Haack, a spokeswoman for the city of Potsdam, which overruled protests from labor and state government leaders in approving a 175 million Deutsche mark (\$104 million) power plant fired primarily by natural gas.

The decision was significant because Potsdam is

the capital of Brandenburg state, which has already seen its textile industry vanish and wants to keep brown-coal jobs well into the next century. Horst Gramlich. Potsdam's mayor, cited both

environmental and financial reasons for the decision. "In times where cities are worried about every penny, this is a reasonable proposal." be wrote in a letter 10 voters.

Mr. Gramlich also said Potsdam should oot be made to bear responsibility for the problems of the Lausitz region, where brown-coal mining is con-centrated. The state, not the city, should come up with forward-looking coocepts" oo coal, he said.

miners union, said 10,000 additional jobs could be lost in a worst-case scenario in which most of the big cities of Eastern Germany decide to build their own oil and gas power plants instead of buying power from VEAG AG, the regional monopoly. More than 150 municipalities in the East have applied for permission to build their own utilities. and around two dezen applications have already

Hans Berger, head of the IG Bergbau & Energie

been approved. They are allowed to build the utilioes as long as they can coovince their local economies ministry that it would be more economical than buying power from VEAG. There seems to be little chance that brown coal

will continue to supply 70 percent of the regioo's electricity needs, as was foreseen in a long-term electricity pact signed by the last independent East German government and eight West German electricity distributors.

In 1990, VEAG produced about 71 percent of the electricity consumed in East Germany, with industry and municipalioes generating 21 percent and 14 regional utilioes the remaining 8 percent. Brown coal supplied 98 percent of the country's

cember rate cut,

"I don't see this repo operation

as a signal for a move on Thurs-

day," said Richard Reid, chief

economist at UBS in Frankfurt. "I

think we will see a cut in headline

rates before Christmas and the nine

basis point cut is still consistent

with the view that this will come."

week," agreed Stefan Schneider, chief economist at Nomura Re-

search Institute. "We could see a

one-quarter or one-half point cut in

Mr. Schneider warned, however,

the discount rate in December."

"It would be a hit early this

Bundesbank Nudges Repo Rates Lower

cent from 7.25 - few were willing to

The three rates are charged on

Bundesbank loans to commercial

banks; the discount forms 8 floor for

Siemens said it would cut 5,100

jobs at its computer unit. Page 13.

the money market, and the Lom-

bard, a ceiling. The Bundesbank

guides interest rates by moving the

The cut on Tuesday in the repur-

chase rate to 6.29 percent from 6.38

percent was seen by most econo-

repo rate between the other two.

rule out a move on Thursday.

ered the Lombard rate to 6.75 per- mists as paving the way for a De-

GM Sees End To Losses in North America

RYE BROOK, New York -General Motors Corp. said Tuesday it should break even in its North American operations and turn an turnaround in North American opoverall profit in 1994, giving a boost erations from 1991." to the company's shares.

gathering of Wall Street analysts. its materials by \$4 billion io North marked the first time the automaker bad made a prediction of how it including more than 52 billion this would fare next year.

change. That was its highest level since the first quarter of 1966 oo a Birinyi Associates Inc., an equity research firm

Jack 5mith, chief executive of GM, slopped short of saying that the Nonh American operations would turn a profit next year. If it were achieved, a profit in the com-pany's biggest business sector would be its first since the late 1980s.

"Our efforts to produce net inported by the steps we're taking to aside to pay for them.

The stock transfer would acceler. uct quality," Mr. 5mith said.

that the Bundesbank might again

move at a time when most market

players were oot expecting a oew

rate cut, to avoid a build-up of ex-

peciations ahead of council meet-

Some economists said the out-

come of the U.S. House of Repre-

sentatives vote oo Wednesday on

the North American Free Trade

Agreement may have some influ-

ence on the Bundesbank's delibera-

tions this week. They said a defeat of

the agreement was likely to weaken

the dollar and that this might allow

the Bundesbank more room for ma-

ings that take place in December.

1993 North American target of break-even before interest, taxes and retiree health care expense," he said. "That represents a \$10 billioo

Mr. Smith also said that GM had The announcement, made to a achieved a reduction in the cost of year. "Lean-manufacturing initia-The statement sent GM's stock tives" bave resulted in a 12 percent rose 51.25, to \$52.75, in heavy trading on the New York Stock Exvehicle this year, be said.

GM had said Monday that i would move \$5.7 billion in Electronsplit-adjusted basis, according to ic Data Systems Corp. stock into pension funds to help ease its \$24 billion unfunded pension hability.

The unusual move, announced in GM's quarterly filing with the Securities & Exchange Commission. will require approval by several government authorities as well as by the company's directors.

GM's pension liability is the gapbetween the benefits it owes to recome in North America are sup-tired employees and what it has set

and at the same time improve prod- ate the pace at which GM can reduce its liability, said Rick Wagon-We're on track to achieve our er, the automaker's chief financial

By using stock, the company which is restructuring in copes of returning to profitability, does not have to dip into cash flow to lower its liability, although it will continue to make required annual payments to the funds.

Heidi Kuntz, GM treasurer, said the company still seeks to eliminate its pension shortfall by the cod of the decade. "The goal remains the same, but the plan is to get there a lot sooner," she said. "If we were to do this in lieu of regular payments.

the liability would out go down."
While it is improbable that GM would ever have to come up with all the money at one time, the compaoy will have to pay benefits at a fast rate. Many employees are expected to retire early as GM cuts tens of thousands of jobs in the oext few

neuver to decide oew rate cuts. (AP, Knight-Ridder, Bloomberg)

For more information about the Index, a booldet is available free of charge. Write to Trib Index, 181 Avenue Charles de Galdie, 92521 (Neutly Cedex, France.

Consumer Goods

Jackson, Pepsi and the Fizzle

By Michael Janofsky Vew York Times Service

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MEDIA MARKETS

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FEW YORK - With the stress of child-molestation accusations forcing him to cancel a world tour and seek treatment for a dependency on painkillers, Michael Jackson has given corporate America another powerful argument against using celebrities to endorse its

products.
As the latest entertainment icon to suffer from public fascination, Mr. Jackson joins other stars whose recent difficulties resulted in various forms of public or corporate scorn: Magic John-son, for his disclosure that he had contracted the virus that causes AIDS; Michael Jordan, who fought a perception that he had a gambling problem; Madonna, whose video work has outraged some for its sexual, ethnic and religious themes, and Burt

Reynolds, for divorcing his wife of five years, Loni Anderson. But specialists doubted that the woes of Mr. Jackson, whose incrative relationship with Pep-siCo Inc. ended Sunday, would deter other major companies from seeking athletes and entertainers for new advertising and

promotional deals.
"I don't think it will have a
terribly big effect," said Don E.
Schultz, a professor of integrated marketing communications at .

Northwestern University's Medill School of Journalism. When companies go into this kind of arrangement, they know it's a risk."

siCo for nine years as a star in commercials and as a performer in concerts sponsored by the company, including his latest world tour of five countries in 18

Coke's polar-'an easier way to

for drug dependency, PepsiCo announced it no longer had a relationship with him.

105.43 105.38 +0.05

94.40 93.98 +0.45

122.68 122.86 +0.02

Mr. Jackson worked with Pep-

bear ads might be heaven.'

months. The tour was scheduled to end next month. After be abandoned the remaining con-certs last week to seek treatment

In many ways, Mr. Jackson's association with PepsiCo was a success, and it played a major role in the company's battle for market share with Coca-Cola.

Jesse Meyers, publisher of Beverage Digest, said Mr. Jack-son's impact on Pepsi sales had been a major factor in Coca-Cola Co.'s decision to change its formula in 1985. The move by Coke proved to be a disaster, and the new formula was abandoned.

The real key to Jackson's strength is that he brought in the pre-teen and teen group, who strongly emulate a lot of things they see in commercials."

Coca-Cola soft drinks lead Pepsi in market share by 41 per-cent to 32.4 percent in the Unit-

ed States, and by 46 percent to 17
percent worldwide, he said.
Mr. Meyers said Pepsi's experience with Mr. Jackson, after its
problems with Mike Tyson, the imprisoned former boxing champion, and Madonna, would disstade many corporations from using flamboyant celebrities as promotional vehicles.

"I think it's over for a little while," he said. Referring to a current Coca-Cola advertising campaign, he said the Jackson episode had made a strong case or "polar bears as an easier way to heaven than an androgynous rock star."

But other marketing special-ists said they were not convinced that Mr. Jackson's problems would influence decisions by other companies to seek celebrities - except to make them more

"You always step back after something like this," said Marty Blackman, president of Blackman & Raber, an entertainment agency in New York. It will force the major corporations to have to know the character of the person they're dealing with."

Irish Lead EC in Pursuit Of Pleasure

Compiled by Our Staff From Dispatches

bank trimmed its money-market re-purchase rate on Tuesday by a big-ger margin than expected, but econ-

omists doubted this heralded a cut

Economists said the Bondesbank

probably would wait for November

inflation data and October money-

supply figures before making a rate

cut in its symbolically important

discount and Lombard rates in De-

cember. But mindful of the surprise

tactics used four weeks ago - when

the Bundesbank cut its discount rate

to 5.75 percent from 6.25 and low-

in key interest rates at the bank's

council meeting on Thursday.

FRANKFURT - The Bundes-

BRUSSELS - The Irish have the most fun, or at least spend more of their household funds looking for it, while Luxembourgers are the European Community's partypoopers, according to statistics released on Tuesday.

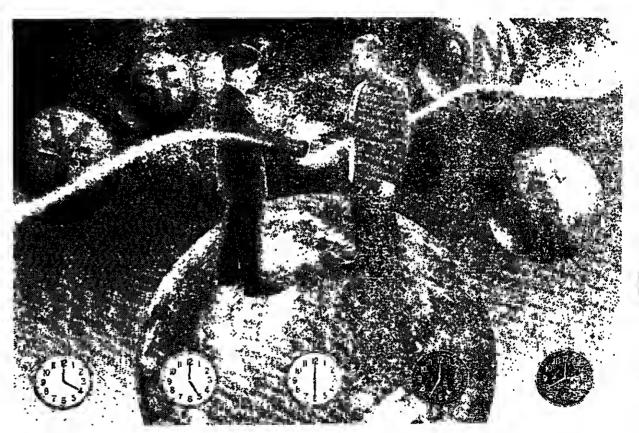
Eurostat, the 12-nation bloc's number-cruncher, said Irish fam-ilies topped the so-called Fun In-dex, spending a larger percentage of their bousehold income on recreation, education and entertainment than families from elsewhere in the EC.

In 1990, the last year for which data are available, families in Ireland spent II.1 percent of income on recreation and the like, Eurostat said. Other fun-seekers were the Dutch at 10.6 percent, the Danish 10.3, and the British 9.9. Luxembourg, where Eurostat is based, spent a only 4.3 percent, far and away the lowest, the report said.

Elsewhere, the reports suggest that drinking, eating at bome and smoking are taking a reduced place in household budgets, while more is being spent on personal care, botels, parants and tourism. The agency said drink, tobacco and food spending throughout the 12 nations ac-counted for 20 percent of household consumption in 1990, down from 25.2 percent in 1977.

Ing prices: New York Cornex (Dec.)

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Dow Rises to Record Ahead of Trade Vote

Compiled by Our Staff From Dispatches

NEW YORK - Blue-chip stock prices roared ahead and pushed the Dow Jones industrial average to a record close Tuesday as investors bet the House of Representatives would approve the North American Free Trade Agreement

The Dow average climbed 33.25 points, to 3.710.77. Its last record - 3,697.64 — came on Nov. 2. Advancing stocks narrowly out-paced decliners on the New York

M.Y. Stocks

Stock Exchange. While most broadmarket indexes were up, the Nasdaq composite index of over-the-counter stocks slipped 0.76 point, to 771.69, and the American Stock Exchange index fe0 3.09, to 464.73.

If NAFTA is killed, the psychological ramifications of rising U.S. protectionism and isolationism could send stocks sliding, traders said. Some analysts warned a sell-off after a "no" vote could drive the Dow down as much as 400 points. But late in the day, the market

began to perceive a shift in political opinion toward a likely approval of the accord, although by a narrow margin, lifting the blue chips. I think what happened here is a lot of traders hopped aboard the blue chips in anticipation of the

approval of NAFTA," said Mi-chael Metz of Oppenheimer & Co.

Volume amounted to about 304 million shares, up from 250 million. GM rose 14 to 53 after the announcement of a plan to redress the underfunding of the company's pension plan. Caterpillar plunged 1% to 88%

after a downgrade by Dooaldson. Lufkin & Jenrette that raised concern about rising inventories and slowing sales growth.

Philip Morris fell is to 5714. Its shares dropped Monday after a rat-

ing downgrade by A. G. Edwards & Sons. RJR Nabisco Holdings was off 14 at 6%. Paramount Communications dropped 134 to 78%, QVC Network slipped % to 50% over-the-counter, and Viacom fell 1% to 51% on the

Amex, as QVC's battle with Viacom for control of Paramount moved to the court room in Delaware.

General Electric rose 21/8 to 963/s. 1BM added 17s to 52%, MacDon-

ald's advanced 134 to 57 and United Technologies gained 14 to 65%. American depositary receipts of Telefonos de Mexico, widely considered a proxy for the Mexican stock market, rose 212 to 56% as investors placed positive bets on the outcome of the NAFTA vote on Wednesday.

Amoog drug companies, Merck added 14 to 33%, Johnson & Johnsoo rose 1/2 to 44% and Glaxo Hold-

ings gained & to 193s.

Home Depot was down 23s to 41%. (Knight-Ridder, UPI, AP)

Dollar Rises as Traders See NAFTA Prevailing

Compiled by Our Staff From Dispatches NEW YORK -The dollar rose Tuesday, touching a three-month high against the Deutsche mark before settling back slightly in after-

noon trading.
Some dealers said the move was a technical one, with the currency

Foreign Exchange

driven upward by traders who had been taken by surprise by its initial strength. Others said it may have reflected expectations that President Bill Clinton would win the vote on the North American Free Trade Agreement scheduled in the House of Representatives on Wednesday.

The currency closed at 1,7060 DM on Tuesday, up from 1,6935 Did on Monday but off its peak for the day of 1.7108 DM. That was its highest level since Aug. 16, when it was at 1,7123 DM.

The dollar was up slightly against the Japanese currency, to 106.750 yen from 106.685 yen. It also rose to 1.5027 Swiss francs from 1.4934 francs and to 5.9090 chase agreement to 6.29 percent French francs from 5.8780. The from 6.38 percent. A cut of three to "The market started to panic percentage points, case we broke substantially above ed. (Knig

1,70 marks," Gahriele Schmitt, a dealer at Bank of New York, said. But Steve Flanagan, a dealer at PaineWebber, said that although the move appeared to have been largely technical. "NAFTA may

have played a part in it."

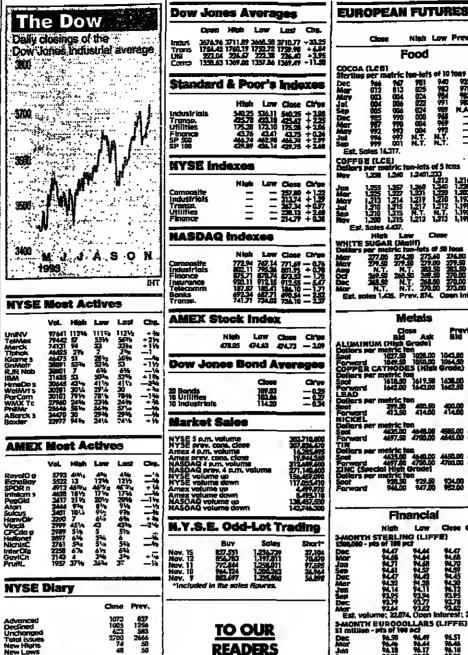
Amex Diary

NASDAQ DIary

The market's apparent expecta-tions of NAFTA approval ran counter to a survey taken by The Associated Press and released Tuesday, It said Mr. Clinton and his supporters in Congress had 193 likely votes in support of the trade agreement, with 203 House members opposed to it. That left 38 undecided. A simple majority, 218 votes in the House, is needed for approval of the measure.

ed Monday that supporters of the agreement said they had won commitments from enough legislators for a victory.

During the European session, the Bundesbank surprised many market participants by cutting its interest rate on two-week securities-repur-



But the New York Times report. Platinum Supply Surplus Widens

Close Prev.

LONDON -- Platinum, a metal used mostly as a catalyst in lead-free vehicle engines, is coming onto the market faster than a recession-hit world can consume it, the refiner Johnson Matthey PLC said Tuesday. It said in a published study that supply of the metal io 1993, buoyed by record production in South Africa that more than canceled the effect of four-year low in Russian output, would rise 10 percent, to 4.21 million ounces, creating a surplus of 190,000 ounces. There was a surplus of 20,000 ounces in 1992.

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percentage points, had been expected. (Knight-Ridder, Reuters) about \$378 an ounce, roughly \$3 higher than the price of gold.

U.S./AT THE CLOSE

Baxter to Cut 4,500 Jobs

DEERFIELD, Illinois (Combined Dispatches) — Baxter International Inc. said Tuesday its board had approved a restructuring that would trim the company's work force by 7 percent, or 4,500 people, over five years.

The hospital-supply concern said it would take a pretax charge against fourth-quarter earnings of \$700 million and would have a loss for the fourth quarter and the year. Baxter said it expected pretax savings from the plan of about \$100 million in 1994, \$275 million in 1996 and more than \$250 million in 1996.

Baxter also said it would invest nearly \$2 billion in its profitable and rapidly growing medical-technology businesses, reorganize its distribution operations and its sales organization in the United States, and divest itself of its diagnostic products manufacturing businesses, which generated sales of about \$675 million last were. The common said is a profit of sales of about \$675 million last were. 1996 and more than \$350 million in 1998. ed sales of about \$675 million last year. The company said it had preliminary discussions with several potential buyers. (Renters, AP)

• Rockwell International Corp. said it might cut the 6,800-member staff of its Rocketdyne division by up to 15 percent, or 1,020 workers, in the coming year because it faces cuts in space shuttle engine orders. (AP)

Westinghouse to Sell Actava Stake

WASHINGTON (Combined Dispatches) — Westinghouse Pension Investment Corp., a unit of Westinghouse Electric Corp., said it intended to sell all of its 6.2 percent stake in Actava Group Inc., formerly Fuqua Industries Inc., in 1994.

Westinghouse said that its pension fund received 1.09 million Acrava shares in June in exchange for debt owed to the company, according to a Schedule 13D filed Tuesday with the Securities and Exchange Commission.

The Westinghouse unit said it may sell the shares back to Actava or to other houses. (Reuters, Bloomberg) other buyers if Actava requests this.

Morgan Stanley Profit Jumps 64%

NEW YORK (Bloomberg) — Morgan Stanley Group Inc. said Tuesday that profit in the third quarter surged 64 percent, led by increases in commissions and interest income.

Morgan Stanley, one of America's largest securities firms, said net income was \$181.7 million, or \$2.20 a share, compared with \$110.6 million, or \$1.26 a share, a year earlier. The results exceeded analysts forecasts of \$2.19 a share, according to Zacks Investment Research. Morgan said its third-quarter revenue after interest expense rose 37 percent, to \$1.03 billion from \$751 million.

Philip Morris Considers a Charge

WASHINGTON (Bloomberg) - Philip Morris Cos. said Tuesday it may take a significant charge against fourth-quarter earnings for proposals to cut costs throughout the company's tobacco and food operations.

According to a filing with the Securities and Exchange Commission, the company's management plans to present several cost-cutting measures at a board meeting scheduled for Nov. 24. The New York-based consumer-products company did not disclose the size of the possible charge or details of the proposals.

J.C. Penney Posts Higher Earnings

PLANO, Texas (Bloomberg)—J.C. Penney Co. said Tuesday its thirdquarter operating profit rose 19 percent to a quarterly record, reflecting a
9.1 percent increase in sales and slightly higher profit margins.

The retailer said operating profit in the quarter ended Oct. 30 was \$221
million, or 83 cents a fully diluted share, compared with \$186 million, or
70 cents, a year earlier. Revenue rose to \$4.7 billion from \$4.3 billion.

For the Record

Wang Laboratories Inc. said it had profit of \$11.9 million in its first quarter, which ended Sept. 30, the first results it has reported since emerging from bankruptcy proceedings in September. (Bloomberg) Tower Air's initial public offering will be priced at \$15.50 a share and total 3.75 million shares, according to the underwriters, Goldman, Sachs & Co., Lehman Brothers Inc. and Morgan Stanley & Co. (Reuers)

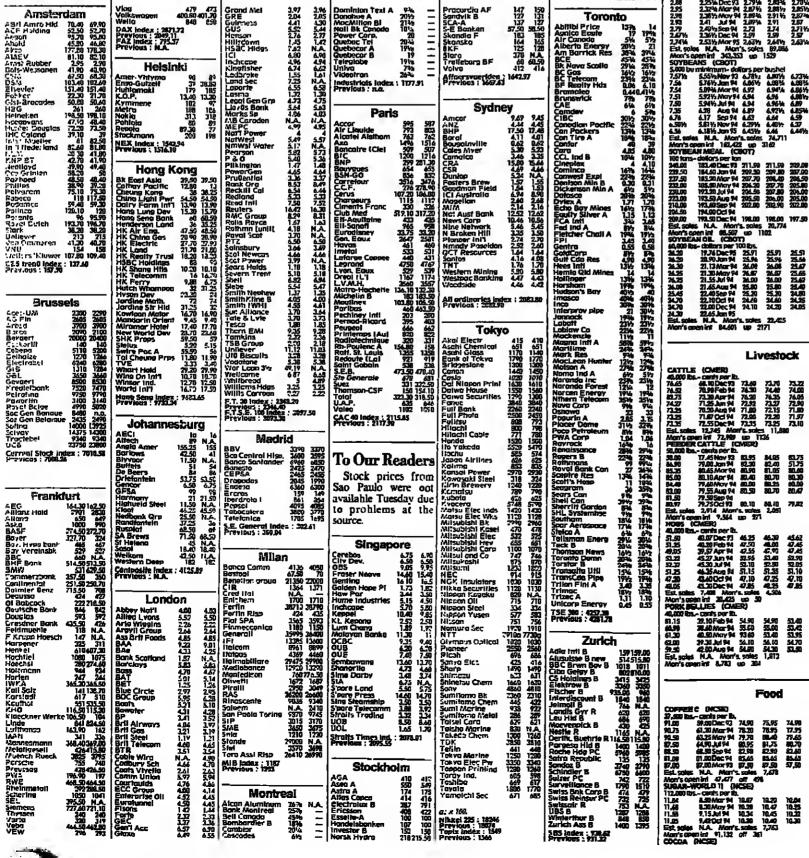
U.S. FUTURES

2-MONTH EUROMARKS (LIFFE) DMT million - pts of 100 pcf

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Siemens to Make **5,100 Job Cuts at** Its Computer Unit

Compiled by Our Staff From Dispatches

rope's largest electronics company, announced Tuesday that it would cut 5,100 jobs at its troubled computer unit, spurring analysts to express doubts about the future of the subsidiary.

to diamen

Store at Day

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The move came a day after IBM Deutschland said it expected to trim its payroll by 3,500 in 1994. about the same number as in 1993.

Opel Workers **Back Trade-Off** On Wage Rises

BOCHUM, Germany -Employees at Adam Opel AG have agreed to give up one-third of a 1994 wage increase under an industry contract if it exceeds 3 percent, a spokes-man for the company said Tuesday. But the accord has

yet to be signed. The spokesman, Bruno Scifert, confirmed a report in the daily Westdeutsche Allgemeine Zeitung that the General Motors Corp. subsidiary reached a deal with its workers' council on Monday as part of an effort to save as many jobs as possible at plants in Bochum, Rüssel-

sheim and Kaiserslautern. Most German carmakers, including Opel, are required to accept nationwide wage accords reached between the IG Metall union and employers' representatives. A voluntary reduction in wages would relieve Opel's finances at a time when it faces big expenses for early retirement and short-time (AP, Bloomberg)

Continued from Page 1

zones," said the governor of Si-chuan, Xiao Yang, an ardent re-

former. "Those two areas were not

so prominent in Sichuan. However,

when the austerity policies were

implemented, other sectors were.

its, in the rest of Sichuan, where 100 million people live in an area.

slightly bigger than France, the medicine administered to arrest

bas proven especially bitter, as it

Sichuan have shut down or sharply

slowed operations. With infrastruc-

ture difficulties and with fewer.

credit that had become their life-

And many peasants expect less

income from this year's harvest be-cause of a drought. As a result, an

army of envious country people is pouring into cities like Chengdn every day looking for work.

Others wait for connecting trains to carry them toward their own

sliver of China's new prosperity, an

assembly-line job in export-oriented Guangdong Province to the.

south, or a construction site in bus-

surge in robberies earlier this year.

To those in Beijing guarding against the kind of national anar-

chy that has haunted China, a crowded railroad station with a bungry mob of thousands is a cau-

In the long-term, the interior is likely to benefit greatly from the economic reforms begun by Mr. Zhu. His program, with its 16 points, sought to curtail government spending and redirect investment into area wire! to the com-

ment into areas vital to the country's development. It also aimed to reassert Beijing's control over the

financial system and the wealthy

property and stock markets to in-

joint-venture relationships with last decade foreign partners than their coastal. There are

A third of all state enterprises in -

Outside this sprawling city's lim- population lives and works.

medicine administered to arrest ing the latter, a consequence of coastal and urban-based problems opting for high-speed growth as a bas proven especially bitter, as it remedy for its woes. It is a strategy

peers, they have been hit especially China's economy has cooled. The hard by a nationwide squeeze on government reports that inflation

south, or a construction sue in bustling Shanghai, 1,600 kilometers
(1,000 miles) to the east.

But some, finding neither jobs or onward passage, have turned to crime, according to local residents who blame the "floaters" for a

coastal areas, which are increasingly unwilling to contribute to national development coffers.

Beijing slashed the credit available for speculative investment in
able for speculative investment in the speculative investment in the speculative investment

influenced as well."

With the job cuts, Siemens-Nix-BONN - Siemens AG, En dorf Informationssyteme AG is to lower its work force to 38,200 by Sept. 30, 1994. A total of 500 of the 5,100 cuts have already been made. On Sept. 30, the total number of

employees was 43,300. IBM Deutschland said its reductions would likely take place without layoffs. Among other programs, it is offering early retirement packages to workers older than 50.

On an upbeat note, however, Siemens said its semiconductor sales would rise more than 10 percent a year in the long-term, after a climb of nearly 15 percent in its 1992/93 year that was helped by strong growth in the telecommunications business.

But analysts were cautious about the future of Siemens-Nixdorf and the semiconductor division.

Andrew Haskins, an analyst at James Capel, said: "It sounds pessimistic, but I am not sure if there is a long-term future for the European computer industry. All the Con-imental European manufacturers are in loss despite stern restructur-ing measures."

Another London-based analyst who asked not to be named, added: "Siemens has never had problems one-tenth as bad in its 100-year history. It is a catastrophe."

(Reuters, AFX)

French Overtures to Volvo Paris Seeks to Soothe Renault Critics

By Jacques Neher International Herald Tribune

PARIS - The chances of Volvo AB shareholders approving the automaker's proposed merger with Renault SA of France appeared to improve Tuesday, after French officials said they would seek a quick privatization of the French carmaker.

The officials also hinted they would consider adding language to the accord to prevent France's "golden share" in Renault from being used against the Swedish automaker.

Meanwhile, Industry Minister Gerard Longu of France met in Paris on Tuesday with Volvo's second-ranking executive, Soren Gyll, and Re-nault's chairman, Louis Schweitzer, to "clarify the questions" that bave led to a revolt against the merger by Volvo shareholders and forced a vote on the transaction to be postponed until next month.

A ministry spokesman said after the meeting that there still was "absolutely no question" of renegotiating the agreement. But be said Volvo and Renault bad agreed to discuss the parts of the

accord that have upset the Volvo holders.
"This is their deal," the spokesman said. "If they determine that further clarifications are needed,

then we will take a look at that time." The major points fueling the stockholder rebel-lion have been the lack of an explicit timetable for the privatization of Renault and the French government's demand for a so-called golden share, a special voice in the company's affairs.

The government says the golden share would permit it to protect Renault-Volvo from a hostile takeover if Volvo AB wanted out of the joint holding company during the 25-year life of the agreement. Volvo's institutional shareholders, however, have argued that the golden share could be used to compel Volvo to reduce its share in the combined company from 35 percent to 20 percent or less.

In a radio interview Monday, Finance Minister Edmond Alphander, said Renault would be privatized "as soon as possible" in view of conditions in the car market and the financial market. Previously, the government had said the carmaker would be privatized in the second half of 1994.

Mr. Longuet, also in a radio interview, hinted that the government, if necessary, would add lan-

'If the French put it in writing, it would definitely be enough to get the big institutional shareholders to vote yes.

Gustaf vnn Essen, a stock-market analyst in Stockholm.

guage to the agreement to calm Volvo shareholders' fears about the golden share.

"We are ready to take up our pen again and write all that, with legal precision," be said. Swedish analysts said such a move could well make the difference between approval and rejection of the accord. "If the French put it in writing. it would definitely be enough to get the big institu-tional shareholders to vote yes." Gustaf von Essen of Hagglof & Ponsbach in Stockholm said.

But the head of Akteesparrna, the association of small Volvo shareholders that started the revolt in October, said limiting the use of the golden share would not make him any more favorable to the transaction, which he said would cheat Volvo shareholders out of 10 billion krona (S1.22 billion).

SCA Cuts 1993 Profit Outlook

Compiled by Our Staff From Dispatches STOCKHOLM — Svenska Cel-Italosa AB, the Swedish forest-products company, announced on Tuesday lower-than-expected profit for the first nine months of 1993 and reducedits forecast for the full year amid worries about an economic

recovery in Europe. Svenska Cellulosa said it posted a profit of 788 million kronor (\$96.1 million), compared with a loss of 5 million kronor registered at the same point a year ago. Analysts had widely forecast a profit figure in a range near 830 million kronor. The company also lowered its

forecast for the full year to 1.1 billion kronor from the range it previously forecast of 1.1 billion to 1.5 billion kronor.

"The business climate is still hard to assess, among other things, because of the economic recession in Germany," the company said. "Most experts, bowever, forecast a recovery in Central Europe during 1994. But there's a great uncertainty about the timing."

The company said its profit bad been buoved by lower costs and the depreciation of the krona. Staff was cut by 3.000 jobs during the third quarter to 24,839 through layoffs and sales of subsidiaries.

It also said its results had been helped by improved sales in its bygiene-products unit. Its profit rose 28 percent, to 822 million kronor, after the company launched new products and intensified its marketing campaigns.

Operating profit in the first nine months in its packaging division rose 52 percent, to 526 million kronor, but the company cautioned that prices had continued to fall in the third quarter for its cardboard, pulp and fine paper units,

To better withstand the slump in the economy, Svenska Cellulosa has taken steps to liquidate assets and recapitalize through a rights

(Reuters, AFX, Bloomberg)

Investor's Europe Paris Frankfurt London **CAC 40** FTSE 100 Index 2800 J J A S O N . % . . . Change Exchange Close **CBS Trend** 137.90 -0.22 Amsterdam +0.03 7,008.26 Brussels Slock index 7,010.58 2.049.11 +1.10 DAX 2.071.72 Frankfurt Frankfurt 795.37 Helsinki 1.542.94 1.516.10 London Financial Times 30 2,348.20 2,346.40 +0.08 3,093.30 +0.14 London FTSE 100 3,097.50 Madrid General Index 302.61 300.89 Milan MB 1,187.00 1,203.00 Paris

Very briefly:

Stockholm

Zurich

CAC 40

SBS

Affaersvaeriden

Stock Index

General Motors Corp. and Volkswagen AG now have a deadline of Dec. 16 to try and reconcile their dispute in a Frankfurt court over the defection of GM executives to VW, allegedly with secret documents.

2,115.85

1,542.97

455.86

930.62

2,117.90

1,667.63

454.82

931.32

-0.08

Euro Disney SCA's chairman, Philippe Bourguignon, said it was impossible to know when the theme park operator would show a profit; Euro Disney just reported a loss of 5.4 billion francs (\$920 million). · South African Breweries Ltd. has bought an 80 percent stake, valued at

\$50 million, in Hungary's Kobanyal Sorgvar RT brewery; it also agreed to undertake a \$40 million refurbishing of the brewery over several years. BOC Group PLC shares dropped 33 pence, or more than 5 percent, from £5.95 (\$2.87) to £6.28, despite its report of a 57 percent rise in pretax profit, to £337.6 billion billion, for the year to September; the company said its near-term prospects lonked increasingly poor.

• BAA PLC shares fell 21 pence, to £9.22 from £9.01, although profit edged up to £237 million from £218 million for the six months to September; the airport operator's dividend was below expectations.

Renantt SA said it would launch a new midsize model, the Laguna, in January to replace its seven-year-old Renault 21.

The EC Commission said it would not start proceedings against Rover Group PLC after the British carmaker conceded it had broken EC antitrust rules between May 1986 and October 1990 by making arrange-ments with its dealers on discounts; Rover pledged to make amends.

AP, Reuters, AFX, Bloomberg

Civil Court Clears De Benedetti in Bank's Failure

MILAN - A civil court in Milan cleared Carlo De Benedetti on Tuesday of wrongdoing in the collapse of Banco Ambrosiano a de-

But the chairman of Olivetti SpA still faces a possible prison sen-tence in a separate criminal case

their produce in cash rather than

But the same policies that have

the IOUs that fueled discontent.

taken the heat out of "stir-frying,"

in the local slang for speculative investments, threaten China with

potentially destabilizing effects in

the key areas where most of its

Faced with an unhappy choice

between higher unemployment and sustained inflation, China is choos-

lysts, who believe a strong correc-

tion must eventually come again to

an economy that has gone through

three boom-and-bust periods in the

There are encouraging signs that

China's economy has cooled. The

and money-supply growth have fallen marginally and that capital investment has dropped. But no

one - from stock analysts in Hong

Kong to bureancrats in Beijing or officials in the heartland — seems

to know whether this trend will

China faces great challenges in

the next seven years as it moves to further transform itself to a fully market-oriented economy in line

with the major policy blueprint announced Sunday in Beijing.
The process of rebuilding China's state-owned industrial sector

Communist Party member who was involved in creating the policy

blueprint and who earlier this year foreshadowed many of the nation's

Mr. Xiao said he believed it would take "two or three years"

time" to complete the expensive but necessary surgery required by state-owned enterprises, a third of

which lose money and are a fiscal burden on the country. "If you don't put money in, things won't change," be said.

Of attempts to improve life in the countryside, where China's first experiments with the free market in 1978 allowed peasants some auton-

now we have come to a stage where

arising from Italy's largest postwar De Benedetti has been sentenced to on leaving the bank in January 1982.

The civil court rejected claims by Banco Ambrosiano's receivers for 30 billion lire (\$18 million) in damages against Mr. De Benedetti, who was briefly vice chairman of the bank before it failed in 1982.

CHINA: Market Makes Comeback EC Warns U.S. on Using Asian Card

By Tom Buerkle

cials on Tuesday warned the Unit-

ed States against playing an Asian card in global trade negotiations, saying that any attempt by Wasb-

ington to team up with Asian coun-

tries against Europe could doom

the talks and propel the world into

competing trading blocs.
One European Commission offi-

cial dismissed as "irresponsible"

comments by American officials

blaming Europe for the stalemate

in the trade negotiations, and sug-gesting that the United States can

rely on closer ties within the Asia-

Pacific Economic Cooperation fo-

The United States "won't get an agreement" using that approach, said the official, who spoke on con-

dition of anonymity.

A French official was even more

blunt, saying it would be "black-mail" if U.S. officials were serious

For the moment, however, Euro-

pean officials said Washington's Asian overhures appeared to be merely a tactic aimed at wringing

concessions from the European

Community in the trade talks.

The United States has been im-

Continued from Page 1

believed they were the only ones

standing in the way of a successful GATT deal. Passage of the North

American trade pact and a successful Asia-Pacific meeting, the official said, would put more pressure

Many economists say that a

GATT agreement, which sets trade is a rules and limits tariffs on commerce among 116 nations, would stimulate the global economy much est.

rum if the talks collapse.

in their threat.

on Paris.

BRUSSELS - European offi-

six years and four months in prison for fraud. The industrialist, who also is lighting accusations of enr-ruption in Italy's kickback scandals, is appealing that verdict.

The amount sought by the receivcriminal proceedings in which Mr. when he sold his Ambrosiano stake

Trade Agreement in the House of

Representatives, officials said. No

one expected Washington to show

its hand until Trade Representative

Mickey Kantor bosts the Commu-

nity's top trade official. Sir Leon Brittan, for talks in Washington

On a trip to South Korea and

tween NAFTA as a hub and Pacif-

ic-Asia as spokes," Agence France-Presse quoted Sir Leon as saying. Sir Leon asked Prime Minister

Moribiro Hosokawa of Japan and

President Kim Young Sam of Ko-rea for a "continuing dialogue" be-

tween the Community and APEC, and commission officials said the

response had been encouraging. European anxieties about APEC

are being kept in check now by the

sheer difficulties of turning that di-

verse body into an effective trading bloc, said Vincent Cable of the

more than the North American Free Trade Agreement, which ap-plies to the United States, Mexico

that count on continued access to the U.S. market, the world's larg-

Monday and Tuesday.

seven months before it failed. The receivers had launched an

appeal after the civil court first ruled in favor of Mr. De Benedetti four years ago.
The criminal proceedings against

mobilized ahead of Wednesday's Royal Institute for International

"They want us to play all-our Australia and Canada, Mr. Cable cards before they play their first one," the commission official said.

Australia and Canada, Mr. Cable said. The group also does not have a unified approach for dealing with

Japan in the past week. Sir Leon for deciding whether to link trade

warned the two countries against turning APEC into a protective trading bloc. "An open APEC is preferable to an exclusive Pacification of the talk of an APEC trading bloc. "The ASSA trading bloc." The

Asia arrangement, or a linkage be- ASEANs don't want it, the Japa-

vote on the North American Free Affairs in London.

ers was equal to the profit Mr. De De Benedetti also are the subject of The civil case ran parallel with Benedetti is believed to have made an investigation by the Justice Min-

APEC already is having trouble

reconciling differences between the

mercantilist approach of the Asso-

ciation of South East Asian Na-

tions, who are suspicious of an

American attempt to dominate the

group, and the more free-market

approach of the United States. Australia and Canada, Mr. Cable

a unified approach for dealing with

China's buge economic potential or

The French official said Paris

was hoping that a NAFTA victory would give the U.S. administration

the political leeway to make com-

promises needed to wrap up a new

General Agreement on Tariffs and

Trade by the Dec. 15 deadline. He said President Bill Clinton would

need to be flexible to pull off a

diplomatic triple play: winning passage of the NAFTA, concluding

the GATT talks and charting a new

role for the North Atlantic Treaty

Organization at a January summit.

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ENI Unit Told

It Must Speed Restructuring

trolled energy concern Ente Nazionale Idrocarburi will inject new funds into its Enichem unit if the unprofitable chemical subsidiary speeds its re-structuring Enichem President Marcello Colitti said Tuesday. Mr. Colitti said at the shareholders' meeting that ENI was prepared to inject 3 trillion lire (\$1.8 billion) into Enichem.

Tuesday's meeting had been

THE INTERNATIONAL INVESTOR." -Charles Schwab, Chaurman Charles Schwab & Co., Inc.

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Based on an April 1993 survey conducted by Charles Schwab & Co., Inc., available on request. Subject to a \$39 mil

LYON -A restructuring plan calling for cutting more than 1,400 jobs next year is to be presented to a special shop committee meeting at Renault Industrial Vehicles on Nov. 26, a union source said on Tuesday. He said the new "plan for upgrading competitiveness" calls for doing away with 1,423 jobs at the truck and bus unit next year. Renault confirmed the meeting, but it would not comment on the job cuts.

Union Says Renault Plans 1,400 Job Cuts

GATT: U.S. Shows the Asia Card

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Bloomberg Business News MILAN — The state-con-The prospect of a deal among the nations in APEC, which includes some of the world's fastest growing economies, such as Japan, China, Indonesia, Taiwan and Singapore, is a threat to European businesses

called to ennsider a write-down of Enichem's capital because of its losses, but a decision was delayed because of legal considerations.

To comply with EC rules about receiving state financial aid. Mr. Colitti said, Enichem must speed its restructuring

stead finance much-needed trans-port, energy and communication gress in the coastal regions and are projects and to pay the peasants for not so happy." **紗on't** Just UPGRADE YOUR SEAT, UPGRADE YOUR AIRLINE.

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NASDAQ prices as of 4 p.m. New York time.
This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year

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Tables include the nationwide prices up to the closing on Wall Street and do not reflect a trades elsewhere. Via The Associated Press

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Honda and Matsushita Are Yen's Latest Victims

Compiled by Our Staff From Dispatches TOKYO - Houda Motor Co. said Tuesday that a strong yen and slumping sales worldwide led to a 63 percent drop in first-half group net profit and that it planned to cut 3,000 jobs by March 1996.

The automaker said profit plunged to 9.3 billion yen (\$88.1 million) from 25.0 billion yen in the same period a year ago.

At the same time, the company cuts its profit estimate for the year that ends next March to 17.3 billion yen from an earlier prediction of 23.0 billion yen. In the year to March 1993, Honda had a profit of

Sales in the first half of the year dropped to 1.9 trillion yen, down from 2.1 trillion yen a year ago. The company cut its forecast for fullyear revenue to 3.8 trillion yen from 4.0 trillion yen. Last year, revenue was 4.1 trillion yen.

Vice President Yoshihide Munekuni said the 3,000 job cuts, out of

designed to offset what appears to be a slow economic recovery.

At the parent-company level. Honda reported a 62 percent drop in current profit, to 11.1 billion yen from 29.2 billion yen, and it lowered its full-year profit estimate to 21.1

billion yen from 30.9 billion yen. Honda said weak ear sales in Japan, North America and Europe had combined with the strong yen to hurt overall sales. A rising yen hurts Japanese carmakers' earni by reducing the yen value of their

Motorcycle sales volume benefited from growing demand in North America and Asia, but revenue slipped 2.5 percent.

Mr. Munckuni held out little

hope for a major recovery soon, saying only that be believed domestic car sales would "remain steady for the next several years."

a total work force of 43,000, would 11.5 percent during the first half, come though attrition. The move is compared with a year earlier, Honda estimated domestic sales of about 6.5 million cars for the year, the same level as in 1987 and 1988.

> Mr. Munekuni said business would improve in during the third quarter in the United States. Analysts, however, said this would depend on sales of its Accord car. which was remodeled in September.

The Honda vice president said the new Accord was selling well in the Uoited States and that Honda would boost production of the model in the U.S. market by 5,000 units by the end of this financial year.

But Keith Donaldson, an automobile industry analyst at Salomon Brothers Asia, said: "Accord sales in Japan and Accord sales in the States bave been disappointing. If the Accord isn't as strong as people expected, I think Honda's going to have some pretty serious prob-lems." (Bloomberg, Reusers)

Electrical Giant's Profit Fell 10% in Half

Compiled by Our Staff From Dispetche TOKYO — Matsushita Electric Industrial Co. said Tuesday that pretax profit fell 10 percent in the six months to September as sales slumped and the high yen hurt its

Profit dropped to 58.1 billion yen (\$549 million) in the period from 64.8 billion yen a year ago. The company left its full-year forebillion yen, compared with a profit of 168.4 billion yen last year.

Sales in the first half slipped to

Brierley Drops

Incentive Plan

lion yen, down slightly from 7.0 trillion yen.

clined 7 percent, to 1.6 trillion yen, while sales abroad fell 10 percent. also to 1.6 trillion yen.

The company said the business environment would remain diffi-

Matsushita's sales forecast for the. six months fell 13 percent, to 638.4 year remained the same at 6.6 tril- billion yen, while those of aodio equipment fell 9 percent, to 260.7 billion yen. Sales of home appli-Domestic sales in the period de- ances, including washing machines and refrigerators, slipped to 419.7 billion yen, down 15 percent.

> Information and industrial equipment sales were down 7 per-cent, to 781.3 billion yen, while

(AFP, Reuters)

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ASSETTATORE PROTECTION

and Hong Kong.

Bloomberg Business News WELLINGTON - The Brital Royo and Quar. Revenue Net Inc. Revenue Net Inc. Results I bistoric o chairman of Brierley Investments Ltd., Bob Matthew, withdrew the company's controversial incentive-share-option plan for executives before it reached a vote at the annual shareholders meeting Tuesday. The plan would have given Corm

nagers the right to buy stock at a discount price if the company met certain growth standards. Mr. Matthew said the company had "substantially underestimated the extent of the ill-informed and misleading debate" the proposal sparked. The plan would have given

selected managers options to buy 35 million shares at 1.22 dollars (66 U.S. cents) each over me next to gross return on the shares was more than 15 percent a year.

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in Europe and the United States" hampering performance.

COMPAN	Y RESULTS	
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at Holf 1993 1922	Met Inc 299,77 \$16,74	Year 1993 1993
Revenue 2/0.140, 259,690.	Per Starte 0.55 1.52	Revenue 5915, 5748.

Siemens Captures Subway Contract In Guangzhou

BEUING - A Siemens AG-led group and the Airbus consortium won key contracts from China on Tuesday in signings designed to mark the visit of Chancellor Helmut Kohl, officials said.

A German consortium led by Siemens AG won a much-sonohiafter 700 million Deutsche mark (\$415.4 million) deal to outid an underground rail system in Guangzhou, while China agreed to busix Airbus aircraft for the equivalent of \$473 million

The subway contract was one of 18 economic agreements signed to mark Mr. Kobi's visit on a trip aimed at promoting closer economic cooperation. He began his six-day visit Monday, heading a large group of German executives.

The Siemens group, which also includes AEG, the electronics unit of Daimler-Benz AG, had worked out a deal under which the German government agreed to pay balf of the costs with loans on favorable terms. German officials said.

The Guangzhou subway contract has been one of the most hotive contested infrastructure deals in China's booming south. Other bidders for all or part of the project have included the British-French engineering group GEC-Alsthom. Westinghouse Electric Corp. of the United States and Japan's Mitsubishi.

Diplomats said British and French hopes of taking part in the project were probably detailed by political troubles, including the Chinese-British dispute over Hong Kong and France's decision last year to sell advanced Mirage fighter planes to Taiwan.

China also agreed to buy six Airbus A-340s from the European consortium Airbus Industrie, German officials said. Airbus Industrie is made up of the Deutsche Airbus unit of Daimler-Benz. Aerospatiale of France, British Aerospace PLC, and Construcciones

Aeronauticas SA of Spain. China Eastern Airlines, one of Beijing's main state-owned carriers. announced plans in July to buy five Airbus A-340s between now and 1997. Airbus's attempts to get a larger piece of the market bave been hampered by the political disagreements with Paris and London, Last year, company executives said an overall plan to sell China \$1.5 billioo worth of Airbus aircraft had run into "political problems."

Zealand Banking Group Ltd., the and that decade's dent-financed cor-

first major Australian banking con- porate diversification spree.

Bloomberg Business News

cern to post results for the year coded Sept, 30, reported a profit

Tuesday that indicated the banking

ANZ Bank said it bad profit of

The swing to profit came on a

246.5 million Australian dollars

(US\$161.5 million), after a year-

earlier loss of 579 million dollars.

sharp reduction in bad and doubt-

ful debts, a turnaround in its busi-

ness banking operations and con-tinued growth in its retail and

This result is a pleasing turn

around after the difficulties of re-

cent years," Chairman John Gough

said. "It represents a significant

step in the bank's return to accept-

The bank had suffered in recent

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industry was on the mend.

SYDNEY - Australia & New

ANZ Bank Shows Signs of Recovery

Mr. Gough said the bank, which has assets of about 100 billioo dol-

lars, was set to achieve further profit

SBC Dominguez Barry, said that

although Mr. Gough's forecast may

be justified, the growth was not like-

ly to come from new assets, consid-

ering the sluggish economy and

competitive conditions in banking.

but from further cost-cutting, de-

clines in nonperforming loans, in-

November 17, 1993, London

Tony Davidson, a bank analyst at

growth in the current year.

Tokyo Posts Surplus for

TOKYO - Japan's trace surplus widened again in October, but as the Finance Ministry announced the 34th consecutive monthly gain on Tuesday, economists said they expected the string to end soon.

The October customs-cleared trade surplus stood at \$11.01 billion, compared with \$10.83 billion 2 year earlier, the Finance Ministry said. The surplus with the United States grew to \$5.21 billion from

But economists, repeating their forecasts of a month ago, said the high yen was putting a damper on Japan's exports and that this should start affecting the surplus soon.

Soichi Enkyo, an economist at Bank of Tokyo, said: "Export growth will decline while import growth accelerates. This will show in the next financial year." Japan's financial year begins April 1.

He said Japanese exporters could no longer produce at low enough prices to be competitive in many parts of the world and added. "This trend will increase."

Exports in October rose 1.2 percent from a year earlier, to \$31.41 billion, while imports edged up 0.9

percent to \$20.40 billion. Growth in imports has been sluggish because of the slump in the Japanese economy, Akio Ishida economist at Yasuda Trust & Banking, said. (Remers, AFX)

ence between average interest rates

paid on deposits and the rates

The improvement in the bank's

net interest margin to 3.01 percent-

age points in the latest year from

they are definitely cleaning thing up, Mr. Davidson said.

ANZ Bank is one of Australia's

top three private commercial banks,

The other two, National Australia

Bank and Westpac, are due to report annual results Thursday, and both

are expected to be improved.

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By: Citibank, N.A. (Issuer Services), London Branch, Agent Bank

points a year earlier "shows

charged on loans.

Investor's Asia Hong Kong 3203 34th Month 20000-7000 May 1444 Compiled by Our Staff From Dispatches JJASON JASON Exchange Prev. Index Tuesday Close Change 9.733.34 -0.51 9 683 65 Hong Kong Hang Seng 2,095.55 -0.84 Singapore Straits Times 2,078.01 2,083.80 All Ordinaries 2.082.90 +0.04

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National Index

Very briefly:

· Sanyo Securities Co. will cut its work force by 400, from the current 3,400, by the end of March: a spokesman said the company would make the cuts through attrition and did not plan steps such as encouraging

• Apple Computer Japan's president, Shigechika Takeuchi, resigned; the subsidiary of the American personal-computer company said the executive thought "it was time for a new challenge."

· Long-Term Credit Bank of Japan said it was determined to actively write off bad loans to improve its asset quality but said it had not decided how much it would liquidate in the current financial year ending March 31. A spokesman refused to confirm a report that the bank planned to write off 200 billion yen (\$1.89 billion) in bad loans in 1993-94.

 Degussa AG, a German chemical and metal manufacturer, said it formed a joint venture in China, Quinedao Degussa Chemical Co., that will be owned 40 percent by Degussa, 45 percent by Zhenya Carbon Black Co. and 15 percent by a German investment company. years from the collapse of the com- creased mortgage lending and wider mercial-property boom of the 1980s net interest margins, or the differ-

· ABB Asea Brown Boveri Ltd., the Swiss-Swedish contractor, said it made a joint-venture agreement with Beijing Rectifier Plant to form an electrical-engineering company called ABB Beijing Drive Systems Ltd.: financial details were not disclosed.

 Benguet Corp., the Philippines' largest gold producer, said it bad reached an agreement with nearly all its creditor banks to restructure 4.3 billion pesos (\$150.9 millioo) of debt.

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French Technology

Redesigned Rocket Fires Up Eurospace Program

By Michael Balter

ARIS - In Greek mythology. Ariadne, or Ariane in French, was the daughter of King Minos of Crete. She fell in love with Theseus and gave him the thread with which he escaped from the labyrinth after slaving the monstrous Minotaur. But back in 1973, when European space ministers meeting in Brussels gave the go-ahead to develop the space rocket named after this Cretan princess, they could hardly have anticipated all the future twists and turns in the international competition to launch commercial satellites.

Six years later, Ariane I lifted off on its maiden flight, and today, Ariane 4, with its 94 percent success record, has captured up to three-quarters of the worldwide commercial launch market. But with the threat of increased competition not only from the United States but also Russia, China, and Japan, the multinational European Space Agency (ESA) is working feverishly to stay ahead of the field. Its answer to the contenders is a redesigned and much more powerful launcher. Ariane 5, which is cheduled to make its first demonstration flight in October 1995.

of the Ariane project, France is leading the effort. Although 12 European countries are involved, the French are providing 45 percent of the financing, and the ESA, whose headquarters are located in Paris, has delegated management responsibility to the French space agency, the Centre National d'Etudes Spatiales (CNES). Moreover, the French industrial group Aerospatiale is in overall charge of the more than 70 contractors involved in constructing the launcher's components, which include the powerful new engines that will allow Ariane 5 to lift a payload of almost 7 metric tons into the stationary earth orbit required by most tele-This represents an increase in perfor-

mance of 50 percent over Ariane 4. According to Jacques Durand, the ESA's project manager for Ariane 5, this enhanced perfor-mance is essential if the launcher is to maintain its competitive edge, much of which has been based on its ability to put two satellites into orbit at once.

"We are the only ones to do this on a regular basis," said Mr. Durand "It makes it much cheaper for the customer, because you get two satellites for the cost of one launcher." Yet, as telecommunications ight in October 1995.

As has been the case from the beginning satellites have gotten higger and heavier in recent years. Ariane 4 has found itself

satellite per mission.

To solve this problem, an entirely new launcher is being built. Ariane 5's centerpiece is a massive new cryogenic engine, the Vulcain, powered by liquid hydrogen and liquid oxygen fed from a fuel tank 30.5 meters (100 feet) high and 5.4 meters in diameter. This marks a major departure from the design of Ariane 4, which used conventional propellants for its first two stages and a smaller cryogenic engine for its third, or payload, stage. Moreover, Ariane 5's cryogenic engine will be flanked by two solid propellant boosters each weighing 240 tons, about 10 times heavier than the largest solid fuel rocket motors previously built in Europe.

Yet. Ariane's developers are keenly aware that all this firepower will go for nothing if the launcher's enviable success record is compromised. Thus, Ariane 5 has been engineered to achieve an even greater reliability of 98.5 percent, but at a launch cost of only 90 percent of Ariane 4's price tag. "The competition between European launchers and those of other countries will be very intense by the end of the century." said Mr. Durand. "This reliability and

lower cost will be our best selling points." Indeed, the world market for commercial launchers has changed considerably

increasingly limited to carrying only one since November 1987, when European space ministers met in The Hague and gave final approval for the Ariane 5 project. The explosion of the American space shuttle Challenger had taken place almost two years before, and the Reagan administration subsequently banned the launching of commercial satellites on space shuttles. The Europeans were left with the field almost completely to themselves. Moreover, Ariane 5 was originally designed not only to launch satellites but also to carry the planned European space shuttle, Hermes, as well as the European components, known collectively as Columbus, of the

> ET, more recently, hudget crunches on both sides of the Atlantic have forced cutbacks in the European and American space programs, and a recently signed space cooperation agreement between the United States and the Russian Federation was accompanied by a redesign and scalwas accompanied by a recessin and scal-ing down of the space station project. As a result, the Hermes program is being reori-ented and postponed, and the future of Columbus is murky.

> American-led international space station.

All this means that for now, at least,

launching business as its primary means of support, at a time when a number of competitors are entering, or re-entering, the field. The Russians, whose powerful rockets can lannch satellites cheaply and reliably, pose a considerable threat, although so far they have been kept in check by their cooperative agreements with the United States. And the American effort has been plagued by problems, most nota-bly the failed launches of several Atlas rockets built by General Dynamics. Even the Chinese, whom many observers of the space scene regard as a possible dark horse, are still living down last year's mysterious launch failure.

This leaves Ariane 5, which, according to Mr. Durand, is proceeding on schedule toward its October 1995 lanneh date, out in front -at least for now. And European space officials can perhaps take heart from the denouement of the myth of Ariane. After killing the Minotaur, Theseus took the princess with him as he sailed for Athens, but abandoned her on an island along the way. There, Ariane was wooed and wed by Dionysus, the god of wine. A happy ending, with a French touch.

MICHAEL BALTER is a journalist based Ariane 5 will have to rely on the satellite in Paris who writes on technology.

Company Breeds Innovation by 'Cross-Fertilizing' Resources

By Jacques Neher

ARIS - In the advertising campaign for its ongoing privatiza-tion. Rhone-Poulenc SA has vaunted itself as an innovator, a company ever striving to bring to market chemical, agricultural and pharmaceutical products and processes that can improve the lot of mankind - and its future profits.

Although most companies give ample lip service to innovation, Jean-Rene Fourtou, chairman of the French chemicals giant, has made creation of new products and processes a strategic objective. But translating this into an effective corporate technology management program has oot been casy, say officials, as it has required a change in mentalities and corporate cul-

Rhône-Poulenc has had to find ways to effectively tap its internal technological, scientific and marketing resources

9,000 people spread out both hy geography and discipline as a result of a series of international acquisitions. At the same time, recognizing the value of know-how existing outside the company, it has sought to build a range of technological lliances with universities, public research labs and even its industrial customers.

"To be optimistic, I'd say we are in the middle of the river, but I'm entirely convinced this is the best strategy," said Philippe Desmarescaux, the company's scientific director, who has worked since the late 1980s to corral Rhône-Poulenc's technological resources and transform them into new husiness.

The objective of the technology management strategy is to ferret out ideas that can lead to marketable products, and then get those products on the market in the shortest time possible.

"We have oo shortage of ideas, in fact,

we have too many ideas," Mr. Desmares-caux, "The problem is to sell them."

Unlike most industrial groups. Rhônewe want to go and then can go at a fast speed," Mr. Desmarescaux said. "It's not a top-down push, but rather an all-together resulted in the registration of 25 patents. Unlike most industrial groups. Rhône-Poulenc has attempted to funnel its ideas

for new products and processes from a search and development operations in five ies on the business units, often failing: . operating divisions - organic and inor-

'lt's not a top-down push, but rather an alltogether push.'

ganic chemicals, pharmaceuticals, agricul-tural chemicals, specialty chemicals and fibers and polymers — with 13 labs spread out in the United States, Canada, France, Germany, Britain, Japan and Brazil.

push." This represents a radical departure from the early 80s, when R&D was cendecentralized structure that includes re-tralized and it tried to impose its discover-

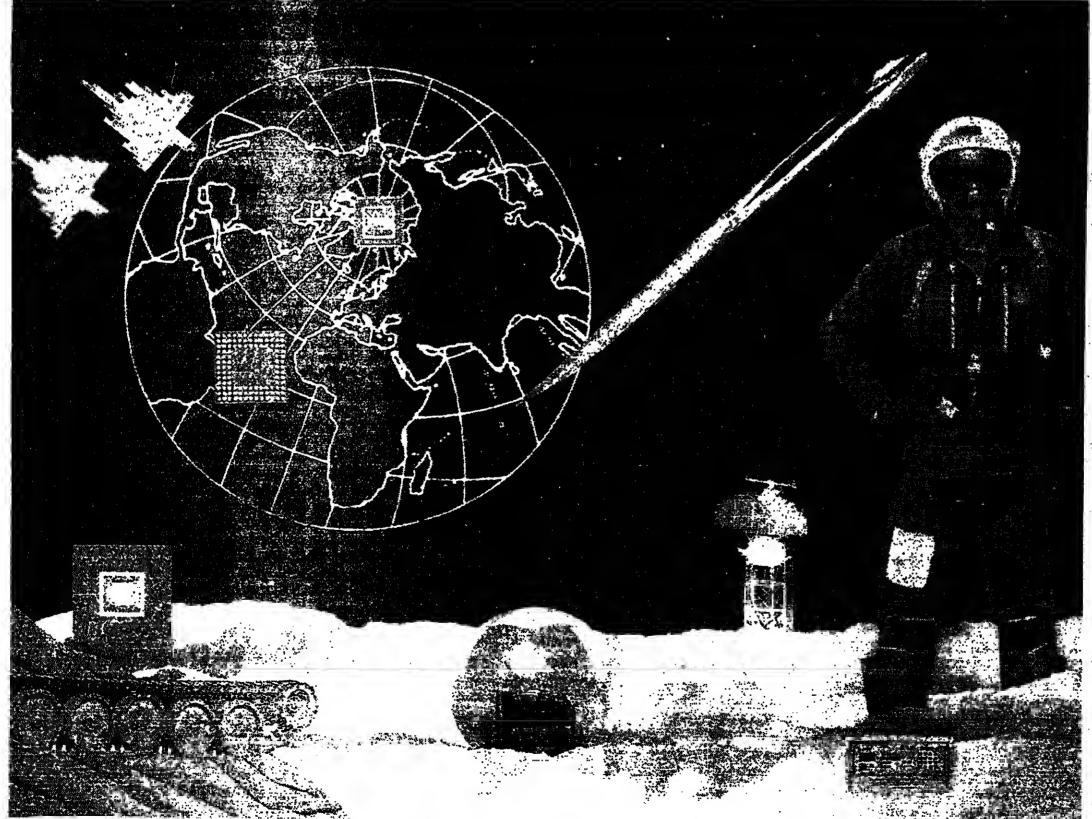
> To boost "cross-fertilization," meetings and informal communications are encouraged among different company labs so that researchers of different scientific and product specialties can ponder how their knowhow might be applied in an entirely differ-ent product area. Likewise, various labs cal universities or public research facilities.

Last year, the company launched a 1.6billion-franc (\$271 million) "Bio-Future" program, jointly funded by the French government. The program brings Rhône-Poulenc scientists together with counter-"We're trying to manage a common vi- parts at the major French basic research sion for our five sectors, so we know where institutes and universities to study prom-

To illustrate the potential for cross-fertilization, the company recently brought its internal and exterior resources together to study the chemical realities associated with adhesion of emulsions, an understanding necessary, for example, for getting a drug molecule to adhere to the cells of the stornach, or for making an agricultural chemical stick to plant leaves.

Francis Bidault, professor of strategy ent product area. Likewise, various labs have established tight cooperation with lo-national Institute for Management Development, said Rhône-Poulenc's approach is rare in industry, and he suggested that it may have been required because of the company's late-80s shopping spree, in which it acquired assets such as Rorer Corp., the U.S. drug company, and

Continued on page 18



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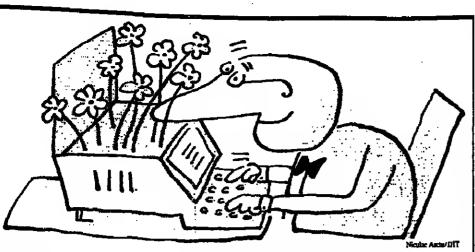
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Computer Aids for 'Noses'

By Jacques Neher

RASSE - Daniel Maurel, a perfumer at Robertet SA, sits behind a large desk anchored on one side by hundreds of little vials, each bearing an extract of a different floral, herbal or musky essence. On the other side is a befty computer, into which ac composes a recipe for a new fragrance. The screen displays some 40 lines of ingredients in this latest recipe, along with the unit cost of each ingredient, the amount required, total cost of the ingredient and a running subtotal of the final recipe cost.

"I need a jasmine," he says, typing in a code that triggers a list of several different jasmine scents, both natural and synthetic, that can be ordered from the lab down the hall. He selects one, types in the amount he believes required for his creation, and it instantly becomes part of the formula, which now displays a new production cost.

"We use computers not to create perfume but to save time," Mr. Maurel said, "We can now have a new formula in less than 10 minutes, compared to more than an hour before, but it's still our job to smell the blend and decide if it's right. The computer can never do that."

Indeed, while the nose still reigns supreme in Grasse, the perfume capital of the world just north of Cannes, it's getting a lot of help these days from an array of advanced equipment and technologies. Many of the 35 companies active in the region's perfume industry bave invested heavily to adapt a centuries-old art to the cost, efficiency and quality constraints of modern-day industry

"While most of the methods of extracting essences from natural materials are relatively the same as they were centuries ago, there have been changes designed to lower costs in what is a very labor-intensive industry," said Charles Leternolier, scientific adviser at Prodarom, a trade asso-

The computer, be said, has found its greatest use in reducing or eliminating repetitive procedures for perfumers, freeing them up to concentrate their energies on the creative process.

ciation of Grasse perfume and flavor companies.

"The perfumer uses the computer like a composer of music," Mr. Letemplier said, "After the composer writes the melody line, the machine suggests different accompaniments, which the composer can use or not use, reducing a lot of repetitive work. It is still the perfumer and his

The mix of tradition and advanced technology can be seen in other phases of perfume creation. For example, many of the distillation, solvent and filtration systems used to extract the fragrancebearing substances from several hundred different flowers, herbs, roots, nuts, etc., use methods identical to those developed more than 100 years ago, but they are now married with highly accurate electron-ic controls designed to make batches reproducible while removing impurities to minute levels. In addition, quality-control laboratories at the major perfume companies are equipped with the latest substance analysis equipment such as gas/liquid chromatography to verify the chemical composition of the samples produced at the site as well as from

extracts bought from outside suppliers.
One Grasse company, Cal Pfizer, a subsidiary of the American pharmaceutical company Pfizer, has developed a new way for extracting essences from natural materials that uses carbonic gas instead of solvents. The advantage, Mr. Letemplier said, is that the carbonic gas process leaves no residue in the resulting extract, unlike solvents, which, despite sophisticated filtration techniques, still leave trace amounts. In addition, the process is nontoxic

The perfume industry used to rely heavily on benzene as an extraction solvent, but with mounting evidence over the past decade that benzene can cause cancer, the perfume-makers have moved to replace it with other solvents.

ESPITE their expensive sophisticated equipment, the Grasse perfume-makers are often prouder of their noses. At Givandan Roure, a principal supplier of perfumes to the big French designer houses, three "noses" work in the analysis lab, spending their days sniffing samples on thin cardboard strips. The three often work together in "triangular tests," in which samples are passed around for blind

"The olfactory memory is the worst of all our sense memories," explained Marc Stagliano, a production official at Givaudan Roure. "You need to make controls."

Perfume production in Grasse, a city of under 50,000 people, accounts for half of the entire output in the French industry, according to Mr. Letemplier, Sales of Grasse's smells and flavors, mostly to other companies that utilize them in their own products or market them as fashionbouse perfumes, come to around 3 billion francs (\$536 million), with two-thirds of that in perfume products and the remainder in flavors.

Satellite Makers Search Skies for Alliances

By Jane Sasseen

ARIS — French satellite manufacturers, by far the biggest players in Europe's space industry. face a growing struggle to survive in increasingly competitive world markets for telecommunications

Despite undisputed technological strengths, analysts say leading satellite makers such as Matra and Aérospatiale have experienced little success expanding beyond Europe's government-dominated markets to penetrate fast-growing new commercial markets.

"Telecommunications account for 8 of 10 satellites launched," said Marc Giget, head of Euroconsult. "Telecommunications is the core market of the future, yet it is precisely in the burgeoning competitive sector that France remains

Sophisticated new digital technology is expected to fuel rapid expansion in satellite television, mobile phone services and private business networks; while deregu-lation in Europe, Asia, and other developing markets is creating

"The combination of new multimedia broadcasting systems and a new generation of mobile telecom-

revolutionizing the industry," said Claude Goumy, president of Ma-tra Marconi Space, the British-French joint venture controlled by Paris-based Maura-Hachette. "We expect a spectacular rise in de-

mand by decade's end." The difficulty for Enrope is economics, executives say.

"Our problem isn't technology; our problem is high prices; we simply don't have the volume needed to produce efficiently," said Michel Andrau, technical director of Aerospatiale's satellite Unlike American manufactur-

ers, who gain economies of scale by producing upward of 30 modof each new satellite generation, European manufacturers rarely produce more than a dozen. The European market is too fragmented, with too many players chasing too small a market

lites in Europe today."

To ensure survival, French satellite manufacturers are scrambling to improve performance on both fronts. Already, sharpened competition has spawned international alliances, beginning with the 1990 merger of the space divi-sions of Matra and Britain's GEC

said Mr. Andrau. "There isn't

room for everyone building satel-

Aerospatiale then joined forces with Alcatel Espace, Europe's leading supplier of the electronic payloads that form the core of telecommunications satellites. Italy's Alenia, Germany's DASA, and American Space Systems-/Loral in a loose alliance, but further consolidation appears likely. In September, Matra Marconi

announced renewed negotiations The European market is too

fragmented. . .

to buy British Aerospace's space division, while Aérospatiale President Louis Gallois has called repeatedly for stronger links with its partners.

But French manufacturers are also counting heavily on develop-ing an array of sophisticated tech-nologies to make up for structural *Technological innovation will

allow us to stay in the race," said Mr. Goumy of Matra. "The only way to compensate for our size disadvantage is to create better technology that people will pay

Executives say the key lies in a

improving performance by putting more "intelligent functions" directly on-board satellites.

The driving force behind all developments in satellite technology today is the same: allowing us to offer more and more services on our satellites at a lower cost," said Jean-Claude Husson, directorgeneral of Alcatel Espace.

The biggest change stems from miniaturization brought about by the digital revolution. Much like the shrinking of components in consumer electronics that allow Sony or Philips to build ever smaller, ever more powerful video cameras, satellite manufacturers are using digital technology to shrink electronics components inside satellites.

The result, said Mr. Husson, is an enormous reduction in satellite mass, bringing big improvements in price and performance. "The same satellite that five years ago weighed one ton now weighs 300 kilos," he said. "The benefits flow directly to customers; we can now significantly increase the telecommunications traffic or the number of television channels that a satelbte can carry."

But increasing volume is not the only goal. Manufacturers are also taking advantage of miniaturiza-

At Aerospatiale, for example, Mr. Andrau said much work is going into developing a system of "active thermal control" that will allow on-board computers to automatically regulate satellite

temperature. Similar efforts at Alcatel to develop an "active antenna" will make it easier for ground controllers to move a satellite's antenna in reaction to customers' changing needs. If a broadcaster primarily beams programming toward France, but suddenly needs Spanish coverage, Mr. Husson said. controllers will be able to readily

change the signals' direction. By the late 1990s, Mr. Gourny also expects big gains from laser optic technology allowing satellites to communicate directly with each other, cutting out the time - and costs - of passing global communications through relay stations on earth. The technology should help France retain its lead in the small but growing market for satellite images, the one sector where techno-logical strength has created its un-disputed leadership over American

JANE SASSEEN is the EC editor

Agronomic Research Unit Comes Down to Earth

By Barry James

ARIS - From being a net importer of food a generation ago, France has become the world's second largest exporter of agricultural .-- thanks to European Community subsidies, but thanks also to its technol-

gy.
Since World War II, the leading role in agricultural science has been played by the National Institute for Agronomic Research, a sprawling organization with about 8,600 stall members, including 3,700 scientists, in 22 centers around the nation.

INRA, as the organization is known, was set up in 1946 to help ensure food supplies in a country just starting to recover from the ravages of World War II.

Since then, it has expanded the scope of its operations into many fields, including animal busbandry, the rural economy, forestry, fresh-water fisheries, genetics and nutrition. Now, the organization faces a new challenge of helping the farming community adapt to an age of more meager subsidies and greater international competition.

Many experts say that France will in-creasingly have to sell its products on quality rather than on quantity and price, and INRA will have a key role in setting the new

priorities. This will entail a process of change and adaptation for the organization, which critics say has become hierarchical and too theoretic

The farmers, in their present crisis, do not know where to turn, and do not see bow INRA can be of any use to them," said Michel Sebillotte of the National Institute

for Agronomy.

In a detailed report commissioned by INRA, "The Prospects for Agriculture and the Future of INRA," Mr. Sebillotte said the organization will have to come down from its ivory tower and provide practical answers to the needs of farmers, the food industry and consumers.

To help Mr. Sebillotte prepare his report, each of iNRA's 24 departments was asked to describe how it saw agriculture evolving between now and the year 2000. The answers provided clues both to the direction of agriculture and of INRA's part in it.

The department of agronomy said it regards its role as finding ways to maintain a tissue of farms throughout the country. Farmers' unions warn that large areas risk becoming depopulated as a result of export restrictions that may be imposed on France under the Uruguay Round of the General Agreement on Tariffs and Trade. The department of genetics and plant

improvement said it will seek to make avail-

able new varieties requiring fewer inputs of fertilizers, herbicides, pesticides and fungi-cides to help farmers remain profitable on lower levels of investment, while at the same time reducing pollution of waterways. The department also is looking into the development of alternative crops and applications that would help compensate markets lost in a GATT agreement, such as plants that can be turned into starch and biofuels.

The department of nutrition sees its role as contributing to higher quality food products. For example, it has helped develop a nonsaturated oil from sunflower seed to replace imported palm oil, and is developing tests to detect minute residues of pesticides in plants or potentially harmful products, such as hor-mones, used in raising animals. It is also looking at the possibility of identifying and cloning certain plant molecules to prevent or treat human di

R. Sebillotte said INRA must improve research into the needs and habits of consumers, not only in France but also in Europe and the other countries that buy farm produce from this country. Are they primarily interested in low-cholesterol products? How much are they prepared to

pay for superior quality?
As a result of Mr. Sebillotte's report and

goals in a program called INRA 2000, designed to shape its strategies between now and the end of the century.

The program puts environment and the management of rural areas at the top of the agenda. It calls for better research into the practical needs of farmers and consumers. It recognizes that France faces two major and in some ways contradictory problems: the intensification of farming with the environmental dangers this poses; and the desertifi-cation of parts of the country caused by an

ing exodus of farmers from the land. In the first case, this requires developing production methods that require lower inouts of water and chemicals. In the second, requires not only a vision of what should he done with surplus land, but also the development of livestock breeds adapted to specific areas.

At the same time, INRA is continuing basic research in all the fields where it has traditionally excelled: plant selection and genetic engineering; animal selection and preeding, food processing, such as the improvement of wines and cheeses, and many other areas.

BARRY JAMES is on the staff of the Inter-

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Biotech Bubbly — A Headache for Pests

Genetically Engineered Rootstock Is Resistant to a Virus

By Michael Balter

ARIS - Purists, brace be going biotech. Ever monk Dom Perignon developed the methode champenoise for pro-ducing sparkling wine in the late 17th century, no wedding, birthday, or anniversary party has been complete without the resounding pop of champagne corks.

But while champagne is usually associated with gaiety and the good life, down in the vineyards there are a myriad pests just waiting to spoil the fun.

The most notorious is the phylloxera louse, which destroyed millions of acres of European vinevards in the second half of the last century and is currently a major problem in California.

But several other organisms also present potential problems to vininers, including the makers of champagne.

Among them is the grapevine fan-leaf virus, which is transmitted to the plant root by a species of roundworm found in the soil. The virus can cause stained or deformed leaves, scrubby branches, and - most importantly - smaller and less numerous fruit.

That's where the biotechnologists come in. Recently, a team of French scienusts has succeeded in creating a genetically engineered rootstock capable of resisting the

The rootstock, known as 41B, is commonly used for grafting the grape varieties from which champagne is made, usually chardonnay and pinot noir.

Thus, it is no surprise that the research division of Moet Hennessy Louis Vuitton (LVMH), the treated with chemicals to kill the largest maker of French charapagne, is heavily involved. Other laboratories collaborat-

ing in the research include the Nauonal Institute for Agronomic Re-search (INRA) station in the Alsatian city of Colmar, and the National Center for Scientific Research's (CNRS) Institute of Plant Molecular Biology in Strasbourg

HE grape fun-leaf virus lives in the roundworm's gut and infects the plant as the worm is feeding. Although the damage it causes is not as dramatic as the devastation wreaked by phylloxera and some fungal plant diseases, the longterm effects on production are potentially serious, because the virus can survive up to 40 years in the

Moreover, the organism can be deadly to younger plants, especial-



ly if they are planted in soil that is already heav ly infested. Since the quality of a grape depends in large part on the age of the vine, wine producers want to

do everything possible to avoid replanting. There is an direct treatment for the virus," said Michel Boulay. head of LVMH's plant research center in Colombes, just north-west of Paris. The soil must be

worms, and this has serious environmental consequences."

Mr. Boula added that other techniques, such as leaving the land fallow, are not economically feasible, because it could take up to eight years before all the worms

Since the virus is a very simple organism, consisting of little more than an outer protein coat and a core made up of ribonucleic acid (RNA), which contains its genetic material, it seemed to be a good candidate for experimentation.

Using genetic engineering techniques, the researchers spliced the viral gene containing the code for the outer cost protein into the genetic apparatus of the plant ront. As a result, the protein is produced in the root, whether or not the virus itself is present.

Exactly why this procedure makes the roots resistant to infection is not clearly understood. The simplest hypothesis, and thus the most popular among plant scientists, is that the protein's presence disrupts the process by which the virus multiplies inside the plant.

Viruses are completely depen-dent upon the cells they infect, and hijack the host cell's generic machinery to replicate themselves. Normally, once the virus has entered a plant cell, it must shed its protein coat so that its RNA is free to attack this machinery.

But according to the hypothesis, if too much protein is already present, the equilibrium is upset and the virus's attempts to jettison its coat are counteracted.

HATEVER the actual mechanism, the strategy seems to work, and bas also been tested successfully in other plants, including tomatoes and potatoes.

But it is one thing to introduce viral genes into plant cells growing in culture, and another to make these cells grow into actual plants. And here there were some technical hurdles to overcome.

Although plant scientists had earlier been able to induce grapevine embryos to grow in a solid culture medium such as the agar familiar to microbiologists, the techniques of gene splicing require that liquid medium be used.

Yet, the researchers found that embryos grown in liquid suspen-sions produce very few plants, and those that do develop are usually abnormal.

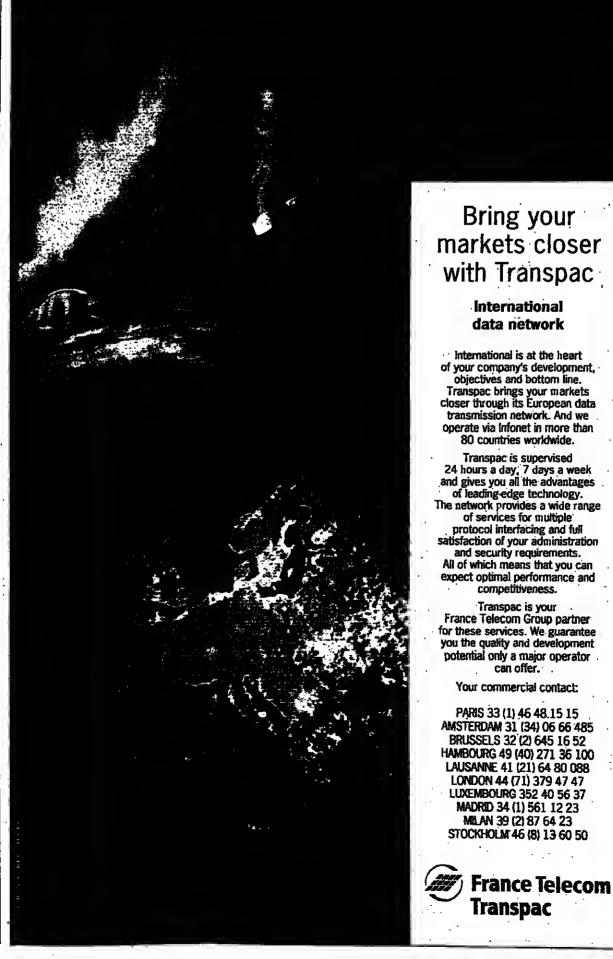
A team led by Pierre Coutos-Thevenot from the CNRS's Institute of Plant Sciences in Gif-sur-Yvette, a Paris suburb, discovered that the embryos were apparently releasing a substance into the me-dium that inhibited their own growth, and that this inhibition could be overcome by changing the medium regularly to remove the chemical.

At the moment, about a thousand genetically engineered plants have been produced and are growing in greenhouses.

Yer, despite this initial success, Mr. Boulay cautioned that biotech bubbly is not just around the cor-

It will be at least another year before any of the plants are actually transferred to test fields. And since it takes about eight years for a grapevine to become mature enough to oroduce wine worth drinking, the purists will not have to worry until early in the next

"We must be sure that putting the extra gene into these plants won't influence the quality of the grape," said Mr. Boulay. "It is absolutely necessary that its true character be protected."



Riviera Sprouts 'Health Pole' for Europe nev soos examination

By Conrad de Aenlle

ICE — After developing a successful high-technology industry centered on electronics and telecommunications, the French Riviera is branching out into health care. The aim of government, business and academic leaders is to develop the Alpes-Maritimes into a "health pole" for Europe, stocked with manufacturers and research institutions.

A number of biotechnology enterprises have opened in and around the Sophia Antipolis science park, doing work in human and veterinary medicine, agriculture and cosmetics. Many of the smaller ones live on contracts from divisions of some of the largest multinational pharmaceutical companies, including the British giant Wellcome, Rhône-Poulenc of France and Allergan of the United States. In between are several medium-sized makers of medical and surgical equipment.

Health care has become the Alpes-Maritimes' second-largest manufacturing industry, with annual revenues of 5.6 billion francs, or \$1 s billion, just behind electronics and ahead of data processing, according to figures compiled p by the quasi-governmental French Riviera Economic Development Agency.

The roughly 150 companies in the field gen-P erate that revenue with only 2,400 employees, or meaning that each one produces annual turnto over of about 2.3 million francs. This is one reason the region is so covetous of these sorts Pt of businesses. Another is the desire to expand the reputation of Sophia Antipolis as "a city of di wisdom, science and technology," as Pierre re Laffitte, the French senator who was the prime cc mover in the development of the park about 25 ste years ago, described it. To help achieve that se end, "we try very much to develop a crossm fertilization among the different types of re-

It is by taking the intellectual high road. Bt rather than by throwing out fiscal induce-65 ments, that regional officials hope to lure drug, medical technology and biotech companies.

"I'm not sure tax incentives are the best en, way," the senator said. "The best way is to have ate an attractive intellectual environment, to show that this is a place where things happen on an international scale. That's the way I developed Scohia Antipolis from the beginning."

But money helps, and some bas been made

available in the form of subsidies for enterprises that create jobs or modernize, and in tax concessions for research and development spending. Aid is directed primarily at smaller companies that do not have the same access to

venture capital that American startups do. Max Fehlmann, who left as head of the immunology department at the University of Nice about five years ago to start Aster Biotechnologies, credits aid from local authorities with "helping me to be what I am today." His

Health care is the Alpes-Maritimes' second-largest manufacturing industry.

company is developing a technique for purifying blood for fetal diagnosis that is less invasive than amniocentesis. It is also working on a genetically engineered method of contraception for dogs and cats.

After starting Aster, he was able to keep his lah on campus, and he continued to draw his salary for the first year of the company's life. He also received a loan, with interest deferred for five years, from the university and the regional government that he used to invest in

"The university helped me to leave and start the company," he said. "It was not a lot of money, but it was very helpful because it came early in our development.

But others are not so lucky, be added. They do not have access to funds as be did, as a department head at a large university. What's needed, he said, is "a master plan to help a company at the right time; it's not just the amount of money, but when it's given."

The university does provide a boost to the local health care industry in other ways, though. Through its manpower and facilities, it draws larger, more established businesses in pharmacenics and other fields to the Riviera. The campus is noted in France for the strength of its biological science disciplines, and its students often get farmed out to local companies to work on advanced degrees.

Much research in the region is done in this way. The companies get relatively cheap labor, the university gets its students educated partly at someone else's expense, and sometimes they

share royalues of products they develop. And both school and business get added prestige that lets them hire better scientists. This process reflects a distinct change in attitude among academicians, a mixing of the high-

minded with the pragmatic. "We have to participate in the advance of knowledge and with this advance find a connection with industry," commented Jean-Pierre Laheurte, the university's vice president in charge of research and technology. "We are always concerned about this. Thirty years ago, people concerned with applications for industry were considered poor workers; the noble thing was to find out how the world works. The majority of people now know they are part of the world and contributing to the economy of the world. They can't stay outside it."

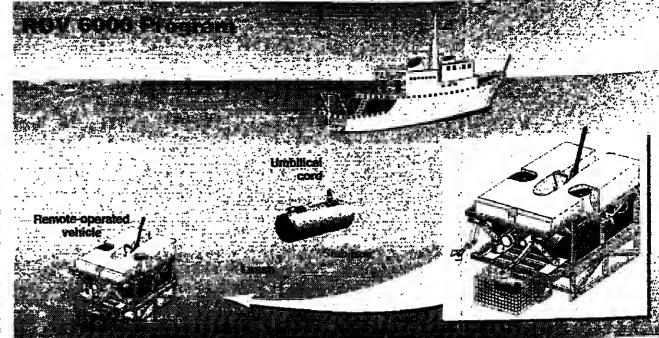
ART of that world is coming to them. There is an assortment of French and European research facilities in the region, with specialties in cancer treatment, immunology, pharmacology, thoracic surgery and treatment of cardiovascular discases, and international medical organizations.

The newest is the European Heart House, opened last month in Sophia Antipolis by the European Society of Cardiology. When it is fully functioning, the center will offer grants to scientists and provide a research data base and satellite communication links between heart

centers across Europe and the Mediterranean. "Having international organizations in Sophia Antipolis is good for the university because it helps us form connections with other countries and foreign companies," said Professor Laheurte. "If we can grab all these people together, we can increase our attraction power.

Once they are grabbed, they must be held on to. Some high-profile multinationals have left the region, mainly for economic reasons. Mon-santo's pharmaceutical subsidiary. G. D. Searle, shut down its research center in Sophia in the late 1980s. The center, which had been Searle's sole facility worldwide for toxicology research and had employed 160, was sold to Rhone-Poulenc, said a company spokeswoman, Benedicte Richard. To save money, she said, the work was transferred to the company's headquarters in suburban Chicago.

CONRAD DE AENLLE is a journalist based



Robot Subs: A Sea Change in Exploration

International Herald Tribune

OULON - As scientists make advances in exploring and exploiting the bottom of the sea, they will be doing it more and more without setting a toe in the water. Engineers at the French Research Institute for the Exploitation of the Sea, known as IFREMER, are designing an unmanned, remote-controlled vessel they hope will perform all the functions of manned deepwater subs — seabed mapping, exploration and salvage operations — at much lower cost,

greater efficiency and safety.

The main benefit of these "remote-operated vehicles," or ROVs, derives from the simple fact that metal is more durable than flesh. A typical dive in a manned sub lasts 12 hours, with eight spent on the bottom and four getting

there and back.

"After that, the pilot and crew are exhausted," remarked Jean Jarry, the director of IFREMER's center in this Mediterranean port. "With robotics, we can observe the bottom 24 hours a discussion and the second seco tom 24 hours a day, and there are no human risks. And the ship can be smaller, because an ROV is lighter than a manned submersible. and so the cost of operation is less."

That explains why IFREMER's earlier

uch-publicized effort, the manned craft SAGA, turned ont to be a massive bust. It was intended for industrial purposes, rather than research, but its high operating costs put off potential corporate clients. "There were no customers for SAGA," Mr. Jarry lamented.

"No one needs it or has the money to use it." He and his colleagues are determined not to let that happen again. IFREMER has lined up a number of partners in industry, the most notable of which is the electronics and defense engineering giant Thomson. The companies will assemble the ROV 6000 at low cost in return for a share of any royalties or other revenues the sub generates. "The objective is to have research projects approved by all members of the group, and funded by the partners and regional government," Mr. Jarry said. IFREMER's engineers will draw up all the

design specifications, then send them off to the contractors, who will put the machine together, explained the 6000's project manager, Jean-François Drogou. IFREMER will also write the software that will make the ship run.

The timetable calls for the general design work to be completed this year, with the tech-

nical specifications to be mapped out early in 1994, Mr. Drogou said. All of the various subsystems should be built by late next year or early 1995, with final assembly taking an additional five months after that. Then there will be a period of underwater trials to work out any kinks before proceeding to operational dives. The ROV 6000 is designed to dive to 20,000 feet, or 6,000 meters (that's where the name

comes from). That's considerably deeper than the maximum 1,000 meters that most ROVs can dive today when they are sent down to accomplish such mundane tasks as checking for faults in oil rigs.

The 6000 will be equipped with two robotic arms and a video camera. As with similar vehi-cles, a fiber-optic umbilical cord will pipe down power and electronic instructions from a ship on the surface and transmit data and video signals back up. There will also be a device sunk into the water to act as a shock absorber. The cable from the ship will be fed into this device before running down to the sub; a mechanism inside will compensate for any waves that might tug at the cable and jiggle the 6000.

Much of the vessel's time will be spent mapping and photographing the seabed and taking samples to help choose sites for long-term research stations on the ocean floor and to find-

the best routes for communication cables.
While the 6000 is billed as a research sub only, the 45 engineers and technicians in IFREMER's vehicle lab in Toulon are designing it with an eye toward commercial viability. Mr. Drogou calls it an "evolutive prototype" of

ā line of industrial submarines. "It's a very specific ROV for scientific research in deep oceans," he said, "Some subsystems may be marketed. We put priority in modularity and flexibility, and the software is computible with future development."

. The French are not alone in this line of work. Japan, the United States, Russia, Britain and Italy also engage in advanced submarine research. There is much cross-border coopera-tion, but also much competition. A Japanese group is beginning trials on an ROV huilt to reach 10,000 meters below the surface, close to

the deepest point in any ocean.

French researchers have won a lot of high profile work exploring shipwrecks and retriev-ing artifacts, a skill with commercial and scientific applications that is expected to be part of the 6000's repertoire. IFREMER's only opera-tional ROV, called "Rohin," undertook the glamorous mission of rooting around in what's left of the Titanic, about 4,000 meters below the surface of the Atlantic. The sub hunted for treasure and snatched bundreds of objects for a New York group salvaging the liner. Robin is a tiny thing, small enough to be guided into individual staternoms. That made it perfectly suited to the task.

RENCH teams have been involved in the Titanic salvage project since the wreckage off Newfoundland began to be explored in the mid-1980s. Robin made 15 dives in 15 days; for the use of the sub, IFREMER was paid about 200,000 francs a day, or \$35,000.

Another potential commercial application for ROVs is mining under the seabed, but Mr. Jarry says present technology and economics make this impractical for now, "Mining will perhaps be a 21st-century activity," be said. "There's no market now; underwater minerals are too expensive, compared with minerals on land."

Conrad de Aenlle

1.0

Improvation Through 'Cross-Fertilizing'

Continued from page 16

c Stauffer Chemical Corp. "R&D is typically centralized and locala ized," said Mr. Bidault, "Crossp border cross-fertilization is unique, and it's a good principle," st However, he noted that it is usualp ly "quite challenging" to get R&D di people from different nationalities gr and specialities to lorge a common

"The challenge," he said, "is to by redirect their relationships so they

de

networks, but with labs in Italy

said that has not been a problem at Rhône-Poulenc, "Researchers are curious by nature," he said. "They like to open their minds to new subjects." Instead, he said the biggest challenge to bringing innovations for industry forward is overcoming the resistance, both within the company and in the

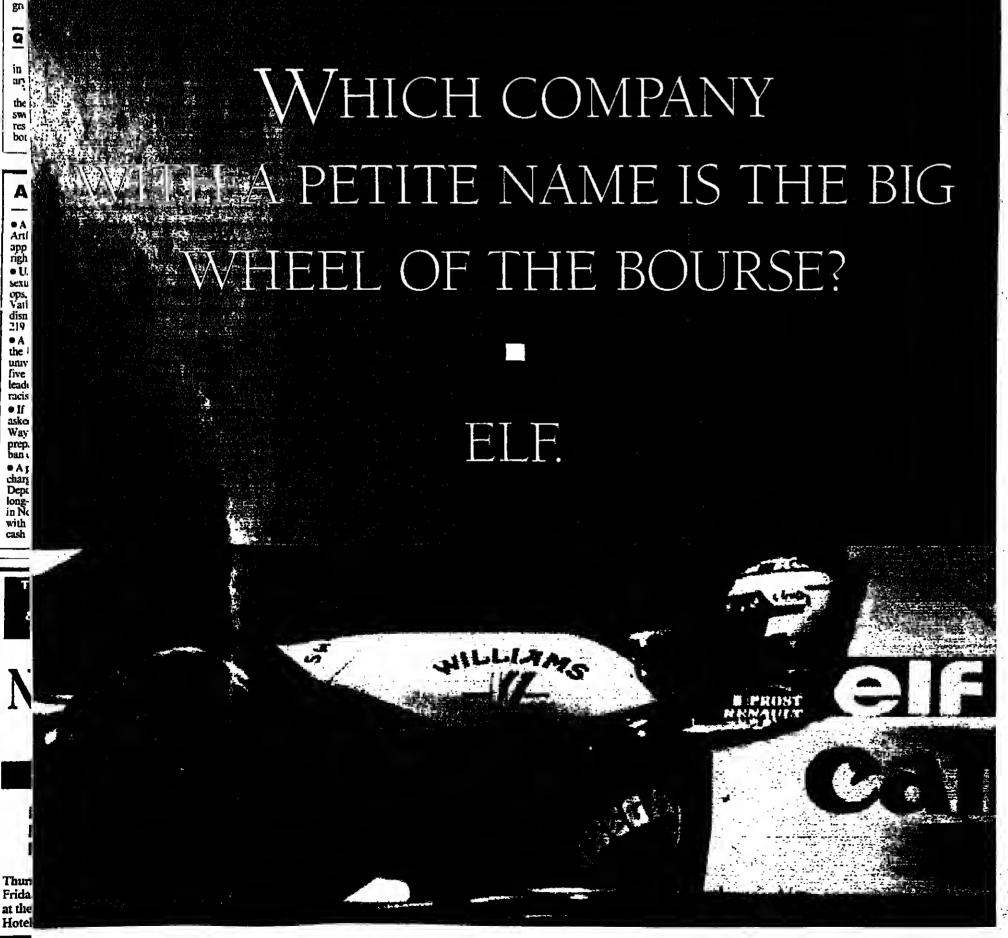
The people at the top want innovations, but on a day-to-day level, we are dealing with plant man-Mr. Desmarescaux, however, agers who will have to learn new methods, and are therefore antagonistic to the innovation," he said. Therefore, we have to develop a

'plus' that will get the innovation accepted." For example, the company re-cently introduced AvGard, a food additive for poultry that promises to almost entirely wipe out the marketplace, that the innovations deadly salmonella microbe, but the poultry processors could not

be enticed to change their ways, and invest more money in the product, until the company changed the formula so that in addition to killing salmonella, it also increased the shelf-life of the product.

"Now they see the benefit of this innovation," he said.

JACQUES NEHER is on the staff of the International Herald Tri-bune.



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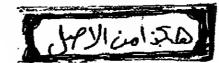
But there again, 'Little John' was an odd name for a giant too.

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 17, 1993

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EC Audit Alleges \$130 Million in Waste

STRASBOURG, France — The European Community wasted around 115 million Ecus (\$130.7 million) in 1992 because of bad financial management by the EC Commission and EC countries and through fraud, the EC's Court of Auditors said Tuesday.

Season of the season of the season

In a statement later, the commission said at welcomed the auditors'

pervision, accounting and control of the 1992 Olympics in France and Spain was wasted.

Presenting the court's audit for 1992. Mr. Middelhoek said the 115 million Ecus was a first assessment of the European Parliament.

In a statement later the account of money that bad been wrongly the increased outflows of cash had of money that bad been wrongly spent and was in addition to a 47-

million-Ecu shortfall in receipts. Commission and EC countries and through fraud, the EC's Court of Auditors sard Tuesday.

"There's much room for improvement in the commission's su-provement in the c

not been accompanied by improved controls.

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SPORTS

One Island, 2 Teams and an Irish Coach's Farewell

By Ian Thomsen International Herald Tribune

"There's only one team in Ireland," and he began to count the days. "There's only one are decided Wednesday in South America team in Ireland.

"I want revenge," he said, his anger hiding behind glasses and a smile, which makes the threat more effective, somehow, than Jack Charlton's glowering ever could. land fans so screoaded Bingham.

"Was it eight months?" said Bingham, 62, the manager of Northern Ireland, It here, io a neighborhood loyal to Britain, he will decide whether to remind his players of their 3-0 qualifier loss to the Republic in be here.

at the only international manager they have ever known and hear the thunder of their fans singing, 90 minutes before his good-bye.

There are two teams in Ireland, and there are troubles. Only the Republic can io America, and only the north can ruin

Lifter Makes Up for Missed Olympics

MELBOURNE (AP) - Altymurad Orazdurdiev of Turkmenistan

made amends on Tuesday for the greatest disappointment of his life,

winning two gold medals in the 76-kilogram division at the world

Orazdurdiev was withdrawn from the Commonwealth of Independent

States team just two hours before he was due to lift at the 1992 Olympics.

The only explanation he was given by his coach, Vasily Alexevey, was that he would "get in the way" of the Russian Ibragim Samadov, who went on to win the bronze medal in the \$2.5-kilogram class.

Orazdurdiev, who now lifts for Turkmenistan following the collapse of the Soviet Unioo, hoisted 167.5 kilograms (369.25 pounds) in the snatch

and 202.5 to the jerk, Rouslan Saftebenko of Ukraine lifted the same total

but placed second because his body weight was .03 kilogram heavier than Orazdurdiev's. Kim Myong Nam of North Korea took the overall bronze.

Saftcoenko took the gold in the snatch, ahead of Kim and Orazdurdiev, while Orazdurdiev took the jerk gold ahead of Saftchenko and Khacbatur

Li Hongyun clinched China's fourth straight title in the women's competition by sweeping the gold medals in the 64-kilogram final. Woo

Soon-li of South Korea was second overall, while Julie Malenfant of

Canada was third overall. Erzsbet Markus of Hungary took the silver in the snatch and Won the bronze, while Won took the silver in the jerk and Yuriko Takahashi of Japan the bronze.

TORONTO (AP) - After referees and linesmen began their first full

About 70 officials from minor, pro and junior leagues have been hired

strike in National Hockey League history, replacements worked three games while talks broke off between the league and its regular officials.

to handle the work usually done by the 58 members of the NHL Officials Association. The new referees and linesmen bandled a three-game schedule on Monday night - Montreal at Ottawa, Edmootoo at Torooto and Winnipeg at Calgary. There were no significant incidents or complaints. and no picket lines at the arenas. The new referees are being paid \$800 a

game and the lioesmen are earning \$500. On Tuesday night, they will

Replacements Work NHL Games

SIDELINES

weightlifting championships.

Kapanaktsian of Armenia

For the Record

stadiums like Seville's, larger audiences io BELFAST — "There's only one team in Ireland." Bully Bingham heard them sing (so England hopes) in Bologna, as the fical nine places in the 24-nation tournament and Europe

But nowhere will there be a game more important than the one played here before 10,000 screaming witnesses who have seen their friends and enemies die over this It has been eight months since the Ire- argument, symbolized by this meeting of north and south and one ball between

When the troubles were renewed by 27 seems more receot, but that is the power of killings last month, the Republic sought to song. On Wednesday night, in his dressing have the game moved to neutral Germany room underneath troubled Windsor Park or England, for security's sake. For the sake of the competition and its own sense. of hope. Northern Ireland insisted that it

Even in the early 1970s, when the trou-Probably, he guessed Tuesday, he will bles were far greater, said Bingham, sport not have to motivate them. They will look remained largely untouched. As much as local officials emphasize the sporting nature of the eveot, the greater goal is to uoify the province. Let the people scream their lungs out, and let no one be hurt.

Fans will encounter four security checks within a quarter-mile of the stadium. A qualify for the World Cup finals next year guarded walking route to the stadium has in America, and only the north can ruin been plotted for the few hundred fans

that chance. There will be more talent in expected to risk crossing the border for the draw will put it at the mercy of Group 3 match, in spite of Ireland's warnings. As leaders Denmark and Spain. Only a victhey will not be segregated from Northern tory will assure Ireland its place in the blacktop outside their hotel. Across the supporters, they've been told to keep their finals for only the second time in its history road grazed six black and white cows. supporters, they've been told to keep their finals for only the secood time in its history

ild.

Bingham, as a player (in 1958) and coach
The Ireland manager, Charlton, bad re(in 1982 and 1986) for Northern Ireland. quested that his team remain until Wednesday afternoon in a heavily secured

There are two teams in Ireland, and there are troubles. Only the Republic can qualify for the World Cup finals, and only the north can ruin that chance.

hotel at Carrickmacross, a short bus ride south of Belfast. But the international soccer federation. FIFA, insisted per regulations that the visiting team arrive 24 hours before kickoff, requiring Ireland to fly north Tuesday and be escorted by armored

scarves in their pockets and their cheers - one fewer than the appearances made by

There's only one team in Ireland? Then it was in Northern Ireland until 1986, when the Republic hired the Eoglishman Charton, who managed Ireland to the 1990 World Cup by recruiting a largely British cast with traces of Irish blood. Only five of his starters were born in Ireland, which bothers not at all so long as he keeps winning, but rankles Bingham. Of his 18 players, 16 were born in Ulster.

and not full of mercenaries," Bingham said this week.

A victory would be the greatest moment for Bingham since be decided six years ago to stay on, even though his best team was breaking up. After 17 years, he has decided that this night will be his last. His cheerily delivered warnings of a partial audience, mixed with the omnipresent threat of violence and Ireland's own uncertainty following its 3-1 loss at home to Spain last month, have created a home advantage more frightening than any visitor should

followed his players' cleats crackling on the Around the building and through a doorway of barbed wire he found himself walking across an immense field beneath a pale blue sky. They laughed through their drills like schoolboys.

White hair and the kindest eyes were shadowed by a domed, checkered cap. A jacket was fastened over his belly. The only smell was of fresh grass. His players made every noise, and he was light on his feet among them. It was a happy afternoon before Wednesday.

"At least our team is of Irish extraction Poles Dismiss U.K. Paper's Offer A British tabloid's offer to pay Polish

soccer players £10,000 (\$14,000) each if they beat the Netherlands in Poznan on Wednesday has been greeted as an insult in Poland, The Associated Press reported from Warsaw.

"We will play for ourselves and for the Polish fans only," said Poland's captain, Robert Warzycha.

Poland would have to beat the Dutch by one goal and England would need to beat San Marino by seven goals to qualify for

WorldCup

JSA**94**

PWDL GFGAPts

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9 Unresolved Issues

D OLOGNA — Out of autumnal mist, all must be clear by midnight on Wednesday. Then we shall know exactly who is, and who is not, going to the World Cup finals in the United States. From the original entry of 133 nations, and from 400 qualifying matches played wherever they beautiful these played wherever they beautiful these played wherever they beautiful they remain a state of the control of t matches played wherever man breathes, there remain nine time-

Fittingly, Italy, the 1990 host, is among the last to complete the

cycle. Passion here is as tangible as salt in the sea, but with a touch of Rob fear. Italy needs only to draw against Hughes [Portugal in Milan, to take its place among the 24 finalists. Yet nothing is

simple, nothing a foregone conclusion in a land where commercial giants become Pygmies overnight.

Some of their presumed wealth has brought the jewels of the world

game to Italian clubs - jewels that, by occupying key roles, inhibit growth in native talent.

Arrigo Sacchi flourished as AC Milan's coach through the imported skills of Dutchmen. Elevated to Italy's national team, Sacchi's aura wanes into uncertainty.

Each game, a new selection. Each new selection, a little less belief.

if Sacchi had hair to shed it would be gone by now, but his star, Roberto Baggio, has a pony tail, and Baggio will swing the issue.

Italy depends on him like Argentina did Maradona in 1990. Its team is Baggio and IO others, but that will probably suffice against Portugal, whose own talisman, Paulo Futre, is a gypsy of soccer's

high-finance road. Last year, Atletico Madrid owned him. But in a matter of months Atletico, then Benfica, then Marseille hit trouble at the bank, and sold Futre to avoid the bailiffs.

Grappling with a fourth language, a fourth currency. Futre has a \$2 million, three-year deal with Italy's Reggisna. Whether he feels assured by contracts, whether he can concentrate, his must try to

rous Portugal to knock out his latest land of residence.

But Italy should qualify from Group One, and Switzerland, with Adrian Knup in the air and Stephane Chapuisat on the ground; are more than capable of the 2-0 score against Estonia that would guarantee their place.

HE SWISS COACH, Roy Hodgson, might be the one Englishman at the World Cup. England's own task in Group Two is, in team manager Graham Taylor's words, "a distant dream."

Taylor is preparing a side whose minimum requirement is to beat

San Marino by seven goals in Bologua. On a big, wide pitch, against a goalkeeper, Pier Luigi Benedettini, who drives buses for a living and is not first choice for his club in the miniscule San Marinese league, seven goals are not impossible.

But scoring when the world expects, and against opponents who

have nothing to lose but their pride, is danning. Even if it happens, England still needs Poland to beat the Netherlands in Poznan. The Dutch are in no mood to capitalate; the Poles too low on morale

to force it. Poland's overseas players refused the call to play. Defender.

Dariuz Adamczuk said: "England can score as many goals as they like against San Marino, the reality is they are out of the World Cup."

A degrading sumt by a British newspaper offering Poland's players £10,000 per man to beat the Dutch seems a safe, somewhat

But one more English manager. Jack Charlton, is trying to guide Ireland to Boston. The only people who can stop the Irish are the Irish. For on Wednesday, despite recent sectarian atrocities in Belfast, the North and the South compete at Windsor Park.

Charlton's Irishmen are an aging team, and for reasons as old as the divide I doubt rumors of columion. The Boyos of Northern Ireland would not want to be the first to be defeated in Belfast by the

Indeed, if Group 3 has any hint of a pact, it comes from Seville, where Spain and Denmark meet. Both hope to qualify ahead of Ireland. Spain needs victory, Denmark would qualify on a tea.

The Dane Michael Landrup was quoted as saying during the weekend: "Our game in Spain may well turn into a no-contest. If we hear the game in Belfast is drawing, or the Republic are losing. I know the Spanish players will not want to do anything too risky against us. The ball will stay in midfield, and that's line by us as long as we get to the Huited States." as we get to the United States." Laudrop plays for Barcelona and is a collesione there of Soanish

national players Andoni Zubizaretta and Julio Salinas. Yet his theory is stopid. Qualifying matches kick off at the same time to rule out conspiracies. The safe play Landrup has in mind would itself be risky. In Group Four, any two of four teams can yet qualify. Belgium oceds a draw at home against the Czech-Slovak team, while Romania would join it if it avoided defeat in Cardiff against a Welsh team banking on the passion of 49,000 patriots to end a string of last-

Group Five is settled, with Greece and Russia qualified. In Group Six, France needs only draw, but will want to win with a

flourish, to dismiss Bulgaria from the tournament and to crase the after-taste of its shocking loss to Israel at Parc des Princes.

Finally, an ocean away, Maradona is warming up for his restora-tion to deification. A moment of his magic provided the goal in a 1-1 draw in Australia, and on Wednesday, in his hometown of Buenos Aires, the Australia, and on Wednesday, in his hometown of Buenos Aires, the Australia, and on Wednesday, in his hometown of Buenos Aires, the Australia, and the Wednesday, in his hometown of Buenos Bosnich and play- maker Ned Zelic.

So Maradona is preemed to strut his stage and to disprove the

THIS IS A GREAT

WITHOUT YOU?

withering comment of Sandor Puhl, the referee in Sydney last month, that "Maradona was fitter when he was fatter." Rob Hughes is on the staff of The Times.

CONCEIVABLY, YOU MIGHT BE

police vehicles to a notel chosen after four changes of mind. A loss will eliminate Ireland, while a

1994 World Cup Qualifying Twenty-four teams will compete in the 1994 World Cup finals. The final nine berths will be decided Wednesday: eight from Europe and one from an interzone playoff between Australia and Argentina.

Norway

Poland

Qualified: Norway

in each European group will qualify for the 1994 World Cup.

Interzone playoff: The winner of this second leg will quality. If the match ends in a draw, a playoff will be held on neutral ground. The first leg ended in a 1-1 draw last month in Australia.

PWDL GFGAPts

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San Marino vs. England

Denmark

Ireland

N. Ireland

Lithuania

Latvia

Albania

Qualified: None

to assure qualification.

Tiebreakers: There will be no penalty shootouts to break ties. If two teams are tied in the standings, a winner will be decided on the basis of: 1 number of points; if still tied: 2 goal difference; if still tied: 3 higher number of goals scored; if still tied: 4 results against each other; if still tied: 5 playoff match on neutral ground.

Netherlands 9 5 3 1 26 8 13

San Marino 9 0 1 8 1 39 1

Key matches: Poland vs. Netherlands

The Netherlands will qualify with a

draw. If the Dutch lose by one goal,

England will qualify if it beats

GROUP							
	P	W	D	L	GF	GΑ	Pts
Italy	9	6	2	1	_21	7	14
Portugal	9	6	2	1	18	4	14
Switzerland	9	5	3	1	18	6	13
Scotland	9	3	3	3	12	13	9
Malta	9	1	1	7	3	21	3
Estonia	9	0	1	8	1	23	1

Qualified: None

Romania

Faeroe I.

Qualified: None

Key matches: Italy vs. Portugal Switzerland vs. Estonia

Ilaly will qualify with a draw. Portugal must win to quality. Switzerland will qualify with a two-goal victory.

Czechoslovakia 9 4 4 1 21

PW D L GF GA Pts

9 7 0 2 16 5 14

9 6 1 2 27 11 13

9 5 2 2 18 10 12

10 0 0 10 1 38 0

18 5

10 2 1 7 8

Belgium vs. Czechoslovakia

Key matches: Wales vs. Romania

Wales will qualify with a two-goal

akia must beat Belgium to qualify.

*RCS - Representation of Czechs and Slovaks

victory. Both Romania and Belgium

will qualify with a draw. Czechoslov-

San Manno I	by s	sev	en.				
GROUP	5		***				
Russia	P 7	₩ 5	D 2	L	GF 15	GA 3	Pts 12
Greece	7	5	2	0	9	2	12
Iceland	8	3	2	3	7	6	8
Hungary	8	2	1	5	6	11	5
Luxembourg	3 8	0	1	7	2	17	1

Qualified: Russia, Greece Greece must beat Russia on Wednesday to finish first in the group.

PWDL GFGAPts 10 6 3 1 19 8 15 9 6 1 2 16 8 13 France 9 5 2 2 17 9 12 Bulgaria 10 3 2 5 15 16 8 Austria 10 2 1 7 9 18 Finland 10 1 3 6 10 27 Israel

Key matches: Spain vs. Denmark.

Denmark will qualify with a draw.

Spain and Ireland both need to win

Northern Ireland vs. Ireland

Qualified: Sweden Key match: France vs. Bulgaria A draw in Paris would secure France's berth, while Bulgaria needs a victory.

CALVIN AND HOBBES

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Source: Reuters

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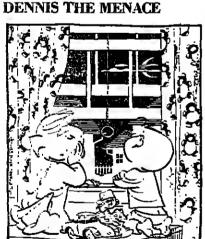
51 Mm Junes C'MON .

The 1997 World Track and Field Championships will be held in Mexico City, the International Amateur Athletic Federation announced on Tuesday.

The Cuban diver Roger Ramirez, 19, asked for political asylum in Puerto Rico oo Monday, two days after he disappeared from his country's delegation to the Central American and Caribbean Games. (4P) Baltimore: Jacksooville, Florida; Memphis, Tenoessee, and St. Louis,

Missouri, have renewed their applications for a National Football League expansion franchise, with a third group from Baltimore entering the bidding. Baltimore's new bid, made Mooday, has the backing of Maryland's governor and gives the league six applications from four cities for the new franchise. The choice will be made on Nov. 30. (AP)

Paul Holmgren was replaced oo Tuesday as coach of the National Hockey League's Hartford Whalers by assistant general manager Pierre



IUMBLE	THAT SCRAMBLED WORD GAME By Parel Arreit and Man Arginon
Undersmitte these four dumbles, one letter to each Louise, to form four cettinary words.	I SUE
DICHE	
LIDAP	
TARROO	THESE GIVE
SEXCIE	SHOPPERS A REAL CHARGE!
	Now arrange the circled tettors to form the Surprise Srawer, as sug- gested by the above carboon.
Answer here:	

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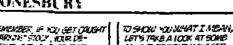
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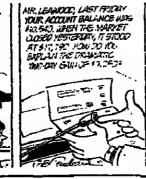


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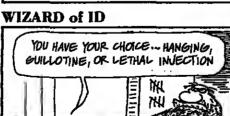








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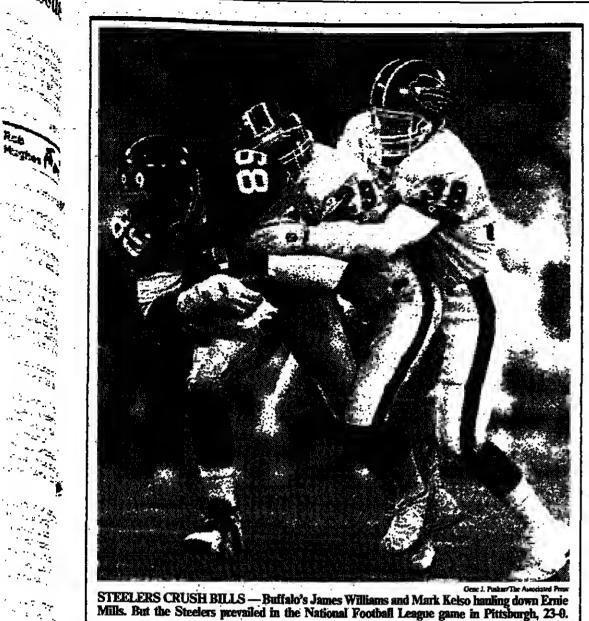
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GARFIELD



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Rockets Nip 76ers to Stay Unbeaten

The state of the s

PHILADELPHIA - Hakeem Olajuwoo scored 21 points and Matt Bullard sparked a fourthquarter surge as the unbeaten Houstoo Rockets defeated the Philadelphia 76ers, 88-84, for their sixth straight victory. Shawn Bradley, Philadelphia's 7-

foot-6 (2.28-meter) rookie center, was elbowed in the eye by Robert Horry in the first quarter but played the rest of the game, Philadelphia officials said after the game that Bradley's eye would be exam-

Ous Thorpe added 14 points and 19 rebounds for Houston, which has not allowed any opponent to score 100 points this season. Jeff Hornacek had 25 points for Philad-Oriente New Joseph

Philadelphia recommend three periods, but the Rockets wenter three periods but the Rockets wenter three periods but the Rockets wenter three periods and the Rockets wenter three periods are three periods and the Rockets wenter three periods are three periods and three periods are three periods and three periods are t made a 3-pointer and was fouled with 27 seconds left. He converted the free throw to cut the lead to 86-84, but two free throws by Bullard with 4.8 seconds left sealed the vic-

The teams battled evenly in the Philadelphia took a 67-55 lead first half, with neither gaining more on a layup by Moses Malone with than a six-point edge. The Sixers were ahead 46-45 at halftime, led by Clarence Weatherspoon, who and two free throws by Weatherhad 15 points, connecting on seven spoon gave them their 12-point edge at the end of the period.

Chang Topples Courier in ATP Opener

The Associated Press

FRANKFURT - Some quick footwork carried Michael Chang to an upset 6-4, 6-0 victory over Jim Courier on Tuesday in the opening match of the ATP Tour World

Chang, who was 0-6 in two previous appearances in the tour-ending event, broke Courier for a 5-4 lead in the first set and never dropped another game. Courier, No. 2 in the world, fost

a set at love for the first time since the 1991 U.S. Open final, when he was beaten by Stefan Edberg, 6-2. Chang wrapped up the match in

the round-robin portion of the \$2.75 million event. "It was probably one of my best

ability to retreive halls that almost everyone else believes beyond sal-

vage, used his skill repeatedly against a rusty Courier. But he also played with a new power in his Courier, runner-up in the last two editions of the event, took time

berg faced Sergi Bruguera.

one hour, 25 minutes to go 1-0 in off after losing in the second round of the Paris Open earlier in November. He practiced, but outdoors.

Chang also played no tourna-

eight players in the world, who are face in Frankfurt's Festhalle.

split into two groups. Courier re- He ran from corner to corner to mains in the running despite the reach Courier's powerful sbots, and then hit winners from impossible In later marches, Michael Stieh situations. played Andrei Medvedev and Ed-

"That's nothing new for me, alerg faced Sergi Bruguera.

though it can be frustrating, said
Chang known for his trademark
Courier, who is now 7-4 against Chang. "But I knew what was com-Chang, No. 7 in the world, won

> set point. "To be bonest I don't remember that game, all I know is that I won."

Courier's forehand side, after com-

Chang said.
"I didn't have a letdown in the

ed completely in the second set "If I could have hurt him a little woman, 6-4, 6-4, on Monday." bit more on his serve, maybe he wouldn't have been able to play quite so freely as he did. He bad quite a few easy service games and that freed him up to take some chances on my service games.

■ Navratilova Wins in Slims the first set with a passing shot to Martina Navratilova overcame a game challenge from Nathalie Taumitting a double-fault on his first ziat and her usual case of opening night jitters to advance to the quarterfinals of the Virginia Slims Championships at Madison Square

Courier said

Garden. Reuters reported.

"It all worked well for me tonight." out he was sharp against his fellow tant against the top guys." he adders left standing on the final Sunday of this 53.5 million season fina-Courier never recovered and fad- le, cleared the first hurdle by lurning hack the feisty French-

> "ft's always tough in the Garden," said Navratilova, 37, who has won the event seveo times and was runner-up to Monica Seles the past two years. "The crowd goes crazy for me and I love it but I had jitters major in the beginning.

> Earlier on Monday, the 15thranked South African Amanda Coetzer made a succussful debut in the 16-player event hy opening the tournament with an 6-1 1-6 6-3 upset of the sixth-seeded Mary Joe Fernandez

Feroandez is still recovering The third-seeded Navratilova, from recent abdominal surgery and matches against Jim," Chang said. ments since the same Paris event, second set and that's very impor- who is usually one of the two play- it showed in her play on Monday.

Putting on the Glitz: Smoke and Lasers for Tennis?

By Christopher Clarey

Special to the Herald Tribune
FRANKFURT — "There should be smoke and lasers," said Luke Jensen, an immate with plenty of ideas on bow to

"If you look at other sports, like wrestling, people are going bananas," he continued. "If I had my perfect situation, a tennis match would start out with a live band."

In Luke's World, a tennis match would continue with crowd noise during points, slam dunks off trampolines during change-overs and open microphones on everybody from players to coaches, who would be allowed to sit on courtside and stop flashing signals from the stands.

Conventional tennis attire, already under assault, would go the way of the carrier pigeon and rotary dial telephones.

"The dress codes have to be brought down a lot," said Jensen, an American and one of the world's top doubles players. Referring to his long, flowing collarless shirt, be said, This is a combination of baseball and auto mechanic."

With that, the hall full of conservatively dressed movers and shakers echoed with laughter. In truth, it was rather nervous laughter.

They had gathered on Monday in a Frankfurt hotel to participate in an ATP Tour Forum entitled, "The Fan's Experience" - essentially a termis town meeting that had been organized to explore ways of improving spectators' enjoyment of the sport on television and in the stands. Few of those present had expected to experience anything like this.

"There is a bit of a generational gap there," said Mark

Miles, the tour's chief executive officer, "But it's good to might work at an indoor event in Detroit, but I don't think

To bear the clotbes manufacturers, television executives and player agents who sbared the dais with Jensen, the tennis

world could use a good firm shake.

While attendance is up 3 percent at ATP events and total tour revenues climbed from \$42.7 million to \$50 million. television ratings for tennis are slipping in Europe and the United States. Although Asia is a promising future market. amateur participation and apparel sales are down elsewhere. In Germany, tennis sboe sales, the primary engine of the game's commercial success, are down 30 percent this year and racket sales are down 20 percent, according to Alfred Schwarz, who runs the tennis unit at Adidas.

"Tennis has become one of the most difficult sectors to market," be said, "I do not have the solution, but we better

do something and we'd better do it quick." The biggest concern is for the younger generation, which is wby one of the ATP Forum's panelists was Brian Diamond, the executive producer of MTV Europe, It is also wby the

National Basketball Association came up often.
"Next to pop stars and super models, these hasketball players are what kids are tapping into as role models." Diamond said. "I think Luke Jensen is on the right track.

Bring back bowling shirts." But oot every player shares Jensen's and Diamond's zeal for the new image-a-second theatricality.
"Tennis is a game built on tradition, and I think you'd be

losing a beavy core audience," said Jim Courier, the world No. 2. "Can you imagine what the response would be if you that we're competing with basketball and baseball in a tried to do some of that stuff in Monte Carlo or Rome? It competitive world, and we're the little guy."

that's going to fly at the events that have that core audience which comes to watch good tennis."

Whether Jensen succeeds in getting his smoke and lasers. the consensus at the forum was that the sport will need fresh ideas to remain competitive in the increasingly Darwinian global sporting village. In an international sport like tennis, the problem is reaching a consensus. Miles said the ATP Tour recently hired a team to conduct separate polls outside sporting goods stores in Ponte Vedra Beach, Florida, and Lyon. The question was whether people liked the idea of allowing cheering during points to add atmosphere.

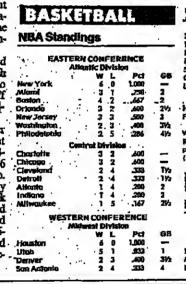
In Florida, 36 percent of the tennis fans said yes. But among those under 18, 78 percent were in favor. In Lyon, however, only 3 percent of tennis fans and 16 percent of the under-18 set favored such a change,

"The sport of tennis has a problem; too many events and not enough stars," said fvan Blumberg, the bead of the men's tennis division at ProServ, whose clients include Pete Sam-pras and Stefan Edberg. "We can either reduce the number of events, which is going to probably bappen anyway if these trends continue, or we can create more stars."

Blumberg does not side with those who would have Sampras and Courier invent a way to be more charismatic (read: controversial) on court. But he favors simplifying the ranking system and bringing the players closer to the public. He has even proposed climinating matches on Monday and playing pro-ams or some other form of player-fan interaction.

"Whatever it takes," Blumberg said. "We have to realize

SCOREBOARD



MONDAY'S RESULT . FOOTBALL **NFL Standings** AMERICAN CONFERENCE W L T Pts PF PA 7 2 0 .778 172 120 7 2 0 .378 201 159 5 4 0 .556 217 158

P1x PF PA 778 20e 12e 667 180 118 444 155 191 300 183 176 222 145 229 Detroit Green Bay Minnesota Chicago

NHL Standings Pts PF PA ,778 187 140 556 199 161 556 155 177 ,444 142 124 222 120 251

MONDAY'S RESULT EASTERN CONFERENCE

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Montpay

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First Period: M-Brunet 4 IBrosheur, Carbonnégu'i; M-Bellows 18 (Damphousse, Leboul (ppl. Second Period: O-Lamb 3 IDirech), Third Period: O-Kudetski 16 (Dolgle, Ruzicka) Ippl: M-Deslordins 2 Ippl; M-Domphousse 7 IMulier'i, Shuts an goal: M 9-12-14-13, O 7-11-8-26, Goaltes—M, Roy, D, Madelow, 3 (Jingha)

First Period: C-MacTovish 5 (Krovchok, Podein); E-Corson 8 (Vi)lek, Amoit); T-Manderville 3 (Perreoul), Berenowsky) 1 T-Manderville 5 (Gilmour) I (so), Second Period: E-Corson 9 (Artoth, Vullek); E-Weishi 8 (Beers, Buchberser); T-Clark 1a (Ellett, Gilmour) I (so); T-Clark 1a (Laderychok, Gilmour); E-Corson 10 (Bennett), Third Period: 1T-Goveslor is 11 Masderville, Perrecual), Overtime; None, Shoks on gool: E 8174-2-31, T 15-14-14-1-44, Goolles—E, Ramford, T, Polvin, Winnipeg 1 0 1-2 Colpary 0 5 2-7 WESTERN CONFERENCE Warning
Coloury
First Pariod: W-Sleen B (Shannon), Second
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[Reichel, Fleury); C-Ronheim & I Dahlauls1
Label, Fleury); C-Ronheim & I Dahlauls1

ISD). Third Period: C-Fleury 10 (Wols): C Stern 5 (Reichel, MacInnis): W-Emerson 1 [Mironov. Olousson] [bol]. Shots on goal: V 10-3-9-22. C 9-18-7-34. Goatles—W. Essenso The second state of the se

National Football League HOUSTON—Slaned Kent Sullivan, pu Waiven Leanard Narris, wide receiver

Australia vs. New Zealand Fifth Day Fisal, First Test Monday, is Perth Australia Second Innings: 32-1 187 overst

OALLAS—Signed Chocky &rown, larward, to 1-year confrost, Pul Fandy White, forward, on injured list. N.J. NETS—Activated &coall Benjamin.

iorward, on injured list. Put David Wester, guard, on injured reserve. Signed Ron Ander-son, forward, to 1-year controct. PNILAGELPHIA—Stood Orlando Wool-

NERO CUP One-Day International Indio vs. West Indies Monday, in Ahmedabad, India West Indies: 202-7 150 oversi BASKETBALL Indio vs. West Indio vs. Indio vs.

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OBSERVER

Capitalism's Bleak Side

By Russell Baker

EW YORK — The bleak side
of capitalism is the ruin it leaves behind after, having worked its magic, it moves on. Backers of the North American Free Trade Agreement are naturally reluctant dwell on this gritty historical fact, yet there is something cruel, offensive and faintly dishonest in their argument that any pain felt by the working classes will be nnly a "short-run" experience.

The argument comes easily to people with the financial security required to live in the "Inng run."
Corporate America and the Washington establishment, both ardent for this agreement, consist of people who can afford to wait for the vear of Jubilee.

Fnr warking stiffs, however, life is lived in the "sbort run." The rent is due at the end of the month. the grocery money every Friday. Politicians, tycoons and media stars exhorting such people to ponder the comforts in come in the "long run" can only sound like bypocrites or visitnes from annther planet.

The truth most likely is that the agreement will indeed bring bene-fits in the long run to something called "society," which will include the comfurtable people now hot for free trade. History, both modern and antique, suggests that it will also bring a great deal of ruin to the people who now fear losing their

Besides trying to sell the empty nntion that everything will work out in a long run that is meaningless to many working people, advocates of the agreement simuld also be thinking of ways to deal with some of the ruin inescapable for

short-run people.

An unpleasant characteristic of capitalism is the ruinatinn it periodically creates: ruined landscapes, ruined societies, ruined people. Since capitalism is the national dish, we ought to be aware of this dark side of its nature so we can be ready to soften its nastiest results as it rollicks from place to place, first daling out money predigiously, then suddenly skipping town and leaving a wasteland behind.

In this fashion it made England rich with the Industrial Revolution and introduced a century of human

left ruined New England mill towns, a "rust belt" of ruined steel towns, ruined railroad towns from one end of the continent to the other and, most recently with more to come, ruined auto towns like

Flint, Michigan.
Mining has left the ruined landscapes of West Virginia and Kentucky, the real-estate boom has the ruined farmlands of the lusb Piedmont, the miraculous chemical industry bas left ruined flora and fauna, and the auto industry has left a ruined sky and a junkyard ruin in every other tnwn in America.

The problems created when capitalism visits these periodic ruins upon us include despair, anger misery, batreds, social upbeaval and the rise of new political ideas. some dangerously crackpot, others as dangerously intellectual as Karl Marx's communism, one result of the ruins of the Industrial Revolution.

Some sort of dangerous economic disturbance is obviously in progress. American labor is being priced out of jobs by East Asian workers who will do the same work fnr less. American retailers now fill their racks with low-priced clothing made by sweated child labor in

Even more alarming is the recent trend in industry's extensive fir-ings: first, blue-collar workers, then white-collar people, then lower-level technicians, and now middle- and upper-management peo-ple. Some say this is the work of the computer, which enables industry tn keep production high while drastically cutting employment.

In brief, the people who say it's a new world and we'd better face it quickly have a point. Unfortunatey, they are not being honest about the price many people will have to pay. In this computerized world they don't even talk much about maybe retraining old-timers who are potential losers to use computers. This isn't surprising; our schools don't even prepare many young people to qualify for employment in this new cybernetic

New York Times Service

The Wave of Poetry Slams: A Rap With Allen Ginsberg

By Mike Zwerin nal Herald Tribune

PARIS — Poet Allen Ginsberg is grateful for being made a Chevalier des Arts et Lettres last week because the recognitinn "gives me a moment in shoot nff

Culture Minister Jacques Toubon pinned the ribbon on Ginsberg's lapel and said he deserved it despite any cultural conflict between their two countries over GATT. He said that, along with American Bear writers like Gregory Corso and William Burroughs, Ginsberg had lived in France and taken something from French culture and repaid the debt by leaving his imprint on a generation of French intellectu

"Obviously he has read my poems," Ginsberg said the next day in a small hotel not far from tbe Eiffel Tnwer. "He said things that would never be said by officials in Ameri-

After suppression of words with disco, 'rap put them back on top.'

ca . . ." He was in-terrupted by a call from Greece.

He does not smoke, drink or eat meat. A macrobiotic diet, be says, cured his diabetes. Sixty-seven years old, Guggenheim fellow in poetry, Buddhist, gay activist, member of PEN and the American Institute of Arts and Letters, the man once called "the Pied Piper of a revolution that never quite happened" is still vigorous and a boss mouth-shooter. He was not amused when informed that Sylvester Stallone had received the same medal.

"A French right-wing government awards me a medal for cultural achievement," he said, "while in America Jesse Helms put through a law, signed by Reagan, directing the FCC [Federal Communications Commission] to ban so-called 'indecent language' from TV and radio between 8 A. M. and 6 P. M. This means that students whn read my poems 'Howl' and 'Kaddish' and Bur-roughs's 'Naked Lunch' in school cannot hear them during their classroom hours. I debated a member of the FCC who produced a copy of 'Howl' and said this was a perfectly acceptable poem. He said I could read it on the radio. All I'd have to do is cut a couple of paragraphs." He paused with a wry grin and paranoid eyes, letting the twisted poetic license sink in: "So before the American

government complains about other states interfering with culture they ought to put their money where their mouth is He speaks quickly leaving the impression that his agen-da is ours, or should be. There is no time for bumor with so much essential information to communicate. He would like us all to see with his perspective, which he does not question. His own agenda and essential information

comfortable plugging himself, his plugs plug us too. The names and credits be drops are inherent to the big picture. Record producer Hal Wilher, for many years the musi-cal director for "Saturday Night Live," is putting together "Allen Ginsberg: Audio History," a 4-CD box. It will

merge. Subjective accomplishment is objective news. He is

include a reissue of his record with avant-garde rockers Arto Lindsay and Bill Frisell, he sings a song with Jack Kerouac, reads from William Blake accompanied by the drummer Elvin Jones; and he recites and sings his poetry. blues songs and waltzes with Bob Dylan. Some of the Dylan material was originally produced by (the elder) John Hammond: "Some improvised stuff, some stuff that. 1 prepared." (He appeared with Dylan in the movies "Renaido and Clara" and "Don't Look Back.")

A few years ago the French baccalaureate exam had "a lot of questions about my poetry." The Parisian publisher Christian Bourgois, who was present at the award ceremony, is reprinting French translations of "Howl," "Kaddish" and "Reality Sandwiches."

Bono, lead singer with the big-time frish rock band U2, attended Ginsberg's recent reading in Dublin. "He dug a couple of my poems," Ginsberg said, "'Humbom' for example, and asked me to recite them in synch with some of their tracks for a TV blockbuster they are preparing. He showed me some of the footage while I was in the studio.

showed me some of the footage while I was in the studio.

This is total Burroughs cut-up method, he told me. He's read my poetry. He's really open."

On sabbatical from his post as Distinguished Professor of English at Brooklyn College, riding the crest of the wave of so-called "Poetry Slams," which he compares to jazz cutting sessions, Ginsberg has been traveling around Europe since Sept. 6, "having a good time and reading from my works. My books are selling again, my readings are sold out. There is a revival of '50s and '60s poetry in Europe and the United States."

He credits rap with a role in the revival of spoken poetry: Poets began coming out of the woodwork, local poets coming on like rap stars. First we had suppression of words with disco and then rap put them back on top. About a third of my audience are students looking for something beyond the yuppie exhaustion, beyond Marxism and beyond Pat ian's theo-political conservative blanket."

His tour, which will end Dec. 22 in Athens, includes teaching and reading in Vienna, Belfast, Oslo, Warsaw, Berlin, Prague, Barcelona, Madrid and Paris. The most meaningful stop so far was Belgrade: "I drove from Budapest with my Hungarian translator, who is also a playwright. The Hungarian border guards knew who I was. We had been invited by theater people, pacifists, and dissidents under the auspices of the Soros Foundation. I've read there many times. My books have been translational distinctions and services and services and services are services. ed into Macedonian and Serbo-Croat. So I already knew many people there. A large majority of them said that the cultural blockade is an enormous error. It cuts the dissidents off from the outside world,

"It is not generally known, but there was a large student strike against the war last summer. They marched, blocked streets, occupied school buildings. They expected outside support but everybody ignored them. So the students said, the way it was told to me: 'Well, if nobody's interested we might as well get back to normal life and change money on the black market.' That was their idea of normal life, 'Tell Bob Dylan to come,' they told me, 'Tell rock bands, poets and theater groups that we need a cultural blitzkrieg instead of a blockade. Spend the money on culture not bombing. Bombing would only strengthen the government monopoly of the mass media."



Bemedaled Ginsberg: "My books are selling again, my readings are sold out."

A journalist called asking for an interview. He made an appointment and continued shooting off salvos: "The theo-political neo-conservative right in the United States is using the language and logic of past authoritarian regimes. For Stalin it was 'clist individualism.' Hitler railed against 'degenerate art.' Maoist China declared war on 'spiritual corruption.' Which are terms Pat Robertson and Jesse Helms are using.

"William Burroughs has said that during the '30s, Hitler was the only one offering a vision. Everyone was opposing

that, but who was offering anything else? The end of Marxism and Maoism has left the young generation with nothing of their own. Until some genuine vision of the future and survival of the planet is proposed, people will be off their rockers and prey to demagogues. The proposi-tion I've been proclaiming is that anything we do that eases mass suffering is worth doing."

A photographer arrived to take his picture. Ginsberg said: "Maybe I should put on my medal."

The Diana Gym Photos: A Deed Done on a Dare

Bryce Taylor, who owns the LA Fitness Club, says he society took photographs of Princess Diana working out in a leotarri after friends dared him to do it. Speaking in an interview on Television New Zealand, Taylor said. They said: Well, go on, we'll dare you — you'll never do it. He also says he need-ed the money. The Mirror Group Newspapers reportedly paid him more than \$175,000 for the photos, which were published in the Sunday Mirror and then in the Daily Mirror. Diana is suing Taylor for breach of contract. Prince Charles has had such runaway success with a cracker made from deganic cens and wheat grown on his farm that he has launched a new ginger-flavored range. All profit from the crackers, sold in recyclable packages, go to charities chosen by Charles.

Leona Helmsley, the Queen of Mean, has fired the law from that represented her successfully in her battle for early release from federal prison, where she was serving a form for tax evasion. Now serving out the brief remainder of her sentence at a helfway house, Leonz is back in high gear, visiting her Helmsley real estate empire office every day. She fired Shea & Gould while it was defending her in a current multi-million-dollar lawsuit brought by William Miller, former head of the Helmsley realty company whom Helmsley fired in 1989. Say timed.

George Runis and Cacsus Palace are banking on his 100th birthday. The 97-year-old comic had talked of playing the London Palladium when he reaches 100. But his manager, Irving Fein, said Caesars offered Burns a contract — terms not dis-closed — to play Caesars Palace in Las Vegas on Jan. 20, 1996.

Karen Carpenter's brother, Richard, pledged \$1 million for a new performing arts arena at California State University at Long Beach named for the 1970s singing duo. Karen Carpenter died in 1983 at age 32 of cardiac acrest after having suffered from anorexia nervosa.

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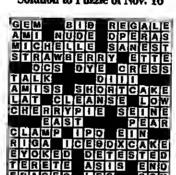
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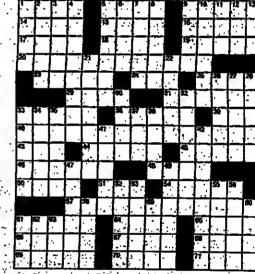
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